



Third Quarter Management Reports

Fiscal Year 2012

Office of Budget and Fiscal Planning

**Oregon State University
Third Quarter Management Reports
Fiscal Year 2012**

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OREGON STATE UNIVERSITY
QUARTERLY MANAGEMENT REPORT
as of March 31, 2012

The following interim financial reports have been prepared for internal management purposes. A summary of all operating funds and detailed information on revenues, expenses, transfers, and fund balances for the Education and General Program, Statewide Public Services, Auxiliary Enterprises, and Service Departments is provided.

The reports include the FY 2012 budget, projected revenues and expenses, comparisons with FY 2011 actual, and third quarter results.

The FY 2012 budget was adjusted as of September 2011 and is used for internal reporting throughout the remainder of the fiscal year as well as in external reporting to the State Board of Higher Education.

Adjusted revenue budgets include the initial budget, which is based on the Legislatively Adopted Budget from the end of the 2011 session and updated departmental revenue projections.

The adjusted budget reflects the current operating plan as of the date of these reports. Departmental estimates were prepared with a combination of trend analysis, current year encumbrances, and adjustments for anticipated changes in revenue and expenditures.

Oregon State University
All Operating Funds Summary¹
Fiscal Year 2012 Budget & Fiscal Year 2011 Actual
(in thousands)

FY2012 Budget	Education & General²	Statewide Public Services²	Auxiliary Enterprises²	Service Center Departments²	Gift & Royalty Funds³	Designated Operations⁴	Research Funds⁵	Total⁶
Revenue	\$ 357,118	\$ 73,299	\$ 121,868	\$ 22,759	\$ 49,505	\$ 12,488	\$ 203,223	\$ 840,259
Expenditures	370,759	71,848	122,443	22,319	53,890	11,045	202,763	855,068
Net Increase (Decrease in Fund Balance)	(13,641)	1,451	(575)	439	(4,385)	1,443	460	(14,809)
Beginning Fund Balance	63,726	7,235	85,160	6,479	22,764	3,303	72	188,740
Fund Additions (Deductions)			(7,200)	(256)				
Ending Fund Balance	<u>\$ 50,084</u>	<u>\$ 8,686</u>	<u>\$ 77,385</u>	<u>\$ 6,662</u>	<u>\$ 18,379</u>	<u>\$ 4,746</u>	<u>\$ 532</u>	<u>\$ 173,931</u>

FY2011 Actual

Revenue	\$ 343,876	\$ 68,283	\$ 116,183	\$ 22,332	\$ 42,232	\$ 14,014	\$ 192,349	\$ 799,269
Expenditures	334,827	71,831	112,080	21,175	46,191	13,677	193,405	793,186
Net Increase (Decrease in Fund Balance)	9,049	(3,548)	4,104	1,156	(3,959)	336	(1,056)	6,083
Beginning Fund Balance	54,677	10,783	38,162	4,674	26,723	2,967	1,128	139,114
Fund Additions (Deductions)			42,894	649	-	-		43,543
Ending Fund Balance	<u>\$ 63,726</u>	<u>\$ 7,235</u>	<u>\$ 85,160</u>	<u>\$ 6,479</u>	<u>\$ 22,764</u>	<u>\$ 3,303</u>	<u>\$ 72</u>	<u>\$ 188,740</u>

¹ Plant Funds not included.

² Adjusted budget as reported in the OUS Management Report

³ Gift Funds Budget trended based on previous years actual revenue and expenditures.

⁴ FY11 Initial Budget

⁵ Research Budget trended amount based on last nine years actual expenditures.

⁶ Memorandum only - Interfund eliminations have not been made for certain transactions which are accounted for in more than one fund, such as internal sales.

Unaudited - For Management Purposes Only

Oregon State University
Selected Operating Funds
Fiscal Year 2012 Budget & Projections
As of March 31, 2012
(thousands of dollars)

	FY 2012			FY 2011 Actual	Projection to Actual Favorable (Unfavorable)
	Initial Budget	Adjusted Budget	Year End Projection		
Education & General Program					
Revenues	\$ 351,553	\$ 357,118	\$ 354,452	343,876	\$ 10,576
Expenditures	351,553	372,259	376,954	336,464	(40,489)
Net Change from Operations		(15,141)	(22,501)	7,412	(29,913)
Net Transfers In (Out)		1,500	(779)	1,638	(2,417)
Net Increase (Decrease) in Fund Balance		(13,641)	(23,280)	9,049	(32,329)
Beginning Fund Balance	63,726	63,726	63,726	54,677	9,049
Fund Additions/(Deductions) to Other Funds	-	-	-		
Ending Fund Balance	63,726	50,084	40,446	63,726	(23,280)
Statewide Public Service Programs					
Revenues	72,420	73,299	69,223	68,283	940
Expenditures	72,420	71,848	71,648	71,843	195
Net Change from Operations		1,451	(2,425)	(3,560)	1,134
Net Transfers In (Out)	-		835	12	823
Net Increase (Decrease) in Fund Balance	-	1,451	(1,590)	(3,548)	1,958
Beginning Fund Balance	7,235	7,235	7,235	10,783	(3,548)
Fund Additions/(Deductions) to Other Funds	-	-	-		-
Ending Fund Balance	7,235	8,686	5,645	7,235	(1,590)
Auxiliary Enterprises					
Revenues	117,418	121,868	121,941	116,183	5,757
Expenditures	114,827	116,862	120,023	107,843	(12,180)
Net Change from Operations	2,592	5,007	1,918	8,340	(6,423)
Fixed asset Disposal Gain/(Loss)					
Net Transfers In (Out)	(6,914)	(5,582)	(8,803)	(4,237)	(4,566)
Net Increase (Decrease) in Fund Balance	(4,322)	(575)	(6,885)	4,104	(10,989)
Beginning Fund Balance	85,160	85,160	85,160	38,162	46,998
Fund Additions/(Deductions) to Other Funds	-	(7,200)	(261)	42,894	(43,155)
Ending Fund Balance	80,838	77,385	78,014	85,160	(7,146)
Service Center Departments					
Revenues	22,523	22,759	22,189	22,332	(142)
Expenditures	22,364	22,319	21,764	21,197	(566)
Net Change from Operations	159	439	426	1,134	(708)
Fixed Asset Disposal Gain (Loss)			(1)		(1)
Net Transfers In (Out)	(150)	(256)	(145)	22	(168)
Net Increase (Decrease) in Fund Balance	9	183	280	1,156	(877)
Beginning Fund Balance	6,479	6,479	6,479	4,674	1,805
Fund Additions/(Deductions) to Other Funds	-	-	12	649	(637)
Ending Fund Balance	\$ 6,488	\$ 6,662	\$ 6,770	\$ 6,479	\$ 292

Unaudited - For Management Purposes Only

**OREGON STATE UNIVERSITY
EDUCATION & GENERAL FUNDS
as of March 31, 2012**

Education & General funds support the general operations of the university and its primary missions of instruction, research, and public service. The major sources of revenue are tuition, state appropriations, and indirect cost recovery from grants and contracts.

Overall revenue is expected to be up \$10.6 million or 3.1% higher than fiscal year 2011. Revenues from enrollment fees are anticipated to exceed last year's actual by \$31.1 million or 14.2% due to tuition rate increases and enrollment growth. Fee remissions, accounted for as negative revenue, are anticipated to increase by 18.6% or \$3.9 million over last year.

State appropriations are projected to be \$23.6 million or 30.4% lower than the actual amount received last year based on a 49%/51% distribution method. Last year's amount included a one-time funding increase of \$9.4 million from a maintenance of effort funding adjustment related to the federal stimulus package

F&A Recovery is expected to increase \$4.3 million or 13.7% over last year due to increased research activity.

Other Revenue is anticipated to be higher than last year by \$2.7 million due to the sale of the President's residence, sale of energy credits and increased interest revenue.

Expenditures and net transfers are anticipated to be \$42.9 million or 12.8% higher than fiscal year 2011. Salaries and Other Payroll Expense account for \$32.2 million of the increase primarily due to filling previously unfilled positions, new hiring resulting from increased enrollment, mid-year raises and increased benefits costs.

Services & Supplies are anticipated to increase by \$3.1 million or 4.3% due to continued one-time projects such as planned technology enhancement projects, including upgrades of network switches and routers, wiring projects, and new software licensing; as well as business center renovation projects.

Capital Outlay expense is also expected to be higher than fiscal year 2011 by \$4.9 million. Classroom renovations, research equipment purchases, business center remodeling and upgrades to the campus wireless infrastructure are among the projects started in fiscal year 2011 to be completed this year. Increased equipment purchases because of new research hires is also anticipated.

Oregon State University
Education & General and Statewide Public Service Programs
Fiscal Year 2012
As of March 31, 2012
(thousands of dollars)

<u>Education & General</u>	FY2012		FY2011 Actual	Projection to Actual	% Variance
	Adjusted Budget	Year End Projection		Favorable (Unfavorable)	
Revenue					
Enrollment Fees	\$ 249,060	\$ 250,205	\$ 219,119	\$ 31,087	14.2%
Fee Remissions	(24,693)	(24,784)	(20,903)	(3,881)	-18.6%
State Appropriations	84,822	77,616	101,217	(23,601)	-23.3%
F&A Rate Recovery	34,000	35,420	31,165	4,255	13.7%
Other Revenue	13,929	15,995	13,279	2,716	20.5%
Total Revenue	357,118	354,452	343,876	10,576	3.1%
Expense					
Total Salaries and OPE	279,459	279,388	247,195	(32,193)	-13.0%
Service and Supplies	73,992	76,843	73,709	(3,134)	-4.3%
Capital Outlay	18,107	20,223	15,318	(4,905)	-32.0%
Student Aid	700	500	243	(257)	-105.7%
Total Expense	372,259	376,954	336,464	(40,489)	-12.0%
Net Change From Operations	(15,141)	(22,501)	7,412	(29,913)	-403.6%
Net Transfers In/(Out)	1,500	(779)	1,638	(2,417)	147.6%
Net Increase (Decrease) in Fund Balance	(13,641)	(23,280)	9,049	(32,329)	357.3%
Beginning Fund Balance	63,726	63,726	54,677	9,049	16.6%
Fund Additions/(Deductions) to Other Funds					-
Projected Ending Fund Balance	\$ 50,084	\$ 40,446	\$ 63,726	(\$ 23,280)	-36.5%
<u>Statewide Public Service</u>					
Revenue					
State Appropriation	\$ 51,276	\$ 46,528	\$ 45,134	\$ 1,394	3.1%
Government Appropriations	15,909	15,963	16,997	(1,034)	-6.1%
Other Revenue	6,114	6,731	6,152	579	9.4%
Total Revenue	73,299	69,223	68,283	940	1.4%
Expense					
Total Salaries and OPE	56,866	56,107	55,803	(304)	-0.5%
Service and Supplies	14,179	14,772	14,651	(121)	-0.8%
Capital Outlay	802	769	1,389	620	44.6%
Total Expense	71,848	71,648	71,843	195	0.3%
Net Change From Operations	1,451	(2,425)	(3,560)	1,134	31.9%
Net Transfers In/(Out)		835	12	823	-
Net Increase (Decrease) in Fund Balance	1,451	(1,590)	(3,548)	1,958	55.2%
Beginning Fund Balance	7,235	7,235	10,783	(3,548)	-32.9%
Projected Ending Fund Balance	\$ 8,686	\$ 5,645	\$ 7,235	(\$ 1,590)	-22.0%

Unaudited - For Management Purposes Only

Oregon State University
Education and General Funds
Fiscal Year 2012
As of March 31, 2012

	<u>Actual</u>		<u>FY2011</u>	<u>Fiscal Year 2012</u>			
	<u>For the Nine Months Ended</u>		<u>Year End</u>	<u>Adjusted</u>	<u>Year End</u>	<u>Change</u>	<u>%</u>
	<u>31-Mar-11</u>	<u>31-Mar-12</u>	<u>Final</u>				
						<u>(Unfavorable)</u>	
Revenue							
Enrollment Fees	\$ 217,802,323	\$ 245,303,928	\$ 219,118,606	\$ 249,059,759	\$ 250,205,451	\$ 1,145,692	0.5%
Fee Remissions	(20,414,302)	(23,801,232)	(20,903,478)	(24,692,791)	(24,784,463)	(91,672)	0.00
Government Appropriations	77,880,691	68,146,842	101,216,904	84,821,864	77,616,120	(7,205,744)	-8.5%
F&A Rate Recovery	21,815,440	23,286,754	31,165,092	34,000,000	35,420,000	1,420,000	4.2%
Interest Income	1,143,675	1,008,164	1,636,508	2,528,963	2,100,000	(428,963)	(0.17)
Sales & Services	7,278,734	7,078,628	9,873,131	9,900,000	9,627,104	(272,896)	-2.8%
Other Revenue	590,031	3,534,935	1,769,240	1,500,000	4,268,135	2,768,135	184.5%
Total Revenue	306,096,591	324,558,018	343,876,003	357,117,795	354,452,347	(2,665,448)	-0.7%
Expense							
Total Salaries and OPE	179,153,985	203,969,078	247,194,560	279,459,378	279,387,846	71,532	0.0%
Service and Supplies	51,059,050	54,552,053	73,709,030	73,992,440	76,842,707	(2,850,267)	-3.9%
Capital Outlay	9,938,445	14,922,250	15,317,839	18,107,267	20,223,060	(2,115,793)	-11.7%
Student Aid	215,868	486,849	243,018	700,000	500,000	200,000	28.6%
Total Expense	240,367,348	273,930,229	336,464,447	372,259,085	376,953,613	(4,694,528)	-1.3%
Net Change From Operations	65,729,243	50,627,789	7,411,556	(15,141,290)	(22,501,266)	(7,359,976)	-48.6%
Net Transfers In/(Out)	846,799	(492,594)	1,637,581	1,500,000	(778,949)	(2,278,949)	-151.9%
Net Increase (Decrease) in Fund Balance	66,576,042	50,135,194	9,049,138	(13,641,290)	(23,280,215)	(9,638,925)	-70.7%
Beginning Fund Balance	54,676,597	63,725,735	54,676,597	63,725,735	63,725,735	-	-
Ending Fund Balance	\$ 121,252,639	\$ 113,860,929	\$ 63,725,735	\$ 50,084,445	\$ 40,445,520	\$ (9,638,925)	-19.2%

Unaudited - For Management Purposes Only

OREGON STATE UNIVERSITY
STATEWIDE PUBLIC SERVICE PROGRAMS
as of March 31, 2012

Agricultural Experiment Stations – AES: The Agricultural Experiment Station is the principal agricultural research agency of the State of Oregon. It conducts research in the agricultural, biological, social, and environmental sciences for the social, economic, and environmental benefit of Oregonians.

Note: These statements reflect the change in state appropriation funding from a 54%/46% method to 49%/51%. Revenue for the biennium will now be distributed at 49% the first year and 51% the second year.

Revenues for AES are projected to be \$30.9 million, up \$1.0 million, or 3.4% from fiscal year 2011. State Appropriation is up \$844 thousand over last year and Sales and Service Revenue is expected to increase by \$397 thousand. Expenses are expected to stay relatively flat in fiscal year 2012.

Extension Service – EXT: Oregon State University's Extension Service provides education and information based on research to help Oregonians solve problems and develop skills related to youth, family, community, farm, forest, energy, and marine resources. The OSU Extension Service arm reaches across several colleges and 37 county offices throughout the State of Oregon. Extension funding sources include state appropriations, federal formula funds, county appropriations, and federal grants.

Extension revenues of \$31.3 million are anticipated to be relatively flat compared with fiscal year 2011. Expenses are expected to decrease \$444 thousand or 1.4% from the previous year mainly in the area of Salaries & Other Payroll Expense.

Forest Research Lab – FRL: The Forest Research Laboratory (FRL) conducts research leading to sustainable forest yields, innovative and efficient use of forest products, and responsible stewardship of Oregon's resources. The primary source of revenues for FRL is state and federal appropriations and Oregon Harvest Tax. The 2007 Oregon Legislature (HB 2122) renewed the taxation rate of \$0.92 per thousand board feet of commercial timber harvested in Oregon.

Revenues for FRL are projected to be at the same level as the previous year. While the State Appropriation and Transfer from State Agency will increase \$441 thousand, Other Government Appropriations are anticipated to decrease by \$414 thousand. Expenses are expected to increase by \$513 thousand or 8.5%.

Oregon State University
Statewide Operations - Agricultural Experiment Station
Fiscal Year 2012
As of March 31, 2012

	Actual		FY2011	Fiscal Year 2012				
	For the Nine Months Ended		Year End	Adjusted Budget	Year End Projection	Change Favorable (Unfavorable)	% Change	
	31-Mar-11	31-Mar-12	Final					
Revenue								
State Appropriation	\$ 19,221,862	\$ 22,374,790	\$ 24,534,737	\$ 27,968,487	\$ 25,378,812	\$ (2,589,675)	-9.3%	
Other Government Appropriations	834,340	1,217,542	3,324,576	3,197,000	3,197,000	-	-	
Sales & Services	1,122,526	1,446,080	1,802,552	1,889,966	2,200,000	310,034	16.4%	
Other Revenue	271,611	83,399	284,166	250,000	179,000	(71,000)	-28.4%	
Total Revenue	21,450,339	25,121,811	29,946,031	33,305,453	30,954,812	(2,350,641)	-7.1%	
Expense								
Total Salaries and OPE	18,137,660	18,775,059	24,270,095	25,690,000	24,734,000	956,000	3.7%	
Service and Supplies	5,750,348	4,287,312	7,778,917	6,849,785	7,677,000	(827,215)	-12.1%	
Capital Outlay	733,652	392,518	1,345,885	755,474	720,000	35,474	4.7%	
Total Expense	24,621,660	23,454,889	33,394,897	33,295,259	33,131,000	164,259	0.5%	
Net Change From Operations	(3,171,321)	1,666,922	(3,448,866)	10,194	(2,176,188)	(2,186,382)	-	
Net Transfers In/(Out)	10,000	435,784	10,000	-	424,000	424,000	-	
Net Increase (Decrease) in Fund Balance	(3,161,321)	2,102,706	(3,438,866)	10,194	(1,752,188)	(1,762,382)	-	
Beginning Fund Balance	7,291,437	3,852,571	7,291,437	3,852,571	3,852,571	-	-	
Projected Ending Fund Balance	\$ 4,130,116	\$ 5,955,277	\$ 3,852,571	\$ 3,862,765	\$ 2,100,383	\$ (1,762,382)	-45.6%	

Unaudited - For Management Purposes Only

Oregon State University
Statewide Operations - Extension
Fiscal Year 2012
As of March 31, 2012

	Actual		FY2011	Fiscal Year 2012				
	For the Nine Months Ended		Year End Final	Adjusted Budget	Year End Projection	Change Favorable (Unfavorable)	% Change	
	31-Mar-11	31-Mar-12						
Revenue								
State Appropriation	\$ 14,044,075	\$ 16,184,187	\$17,925,823	\$20,230,237	\$18,357,067	\$ (1,873,170)	-9.3%	
Other Government Appropriations	6,450,945	5,088,044	12,348,664	11,801,670	11,855,937	54,267	0.5%	
Sales & Services	661,808	679,156	961,699	957,865	842,694	(115,171)	-12.0%	
Other Revenue	61,319	75,672	105,635	62,147	195,789	133,642	215.0%	
Total Revenue	21,218,147	22,027,059	31,341,821	33,051,919	31,251,487	(1,800,432)	-5.4%	
Expense								
Total Salaries and OPE	19,825,558	19,585,531	26,527,352	25,276,245	26,173,126	(896,881)	-3.5%	
Service and Supplies	4,170,535	4,103,169	5,854,625	6,301,417	5,771,101	530,316	8.4%	
Capital Outlay	36,477	31,789	43,142	35,000	36,563	(1,563)	-4.5%	
Total Expense	24,032,570	23,720,489	32,425,119	31,612,662	31,980,790	(368,128)	-1.2%	
Net Change From Operations	(2,814,423)	(1,693,430)	(1,083,298)	1,439,257	(729,303)	(2,168,560)	150.7%	
Net Transfers In/(Out)	(16,051)	341,414	(5,064)	-	363,000		-	
Net Increase (Decrease) in Fund Balance	(2,830,474)	(1,352,016)	(1,088,362)	1,439,257	(366,303)	(1,805,560)	125.5%	
Beginning Fund Balance	2,875,798	1,787,436	2,875,798	1,787,436	1,787,436	-	-	
Projected Ending Fund Balance	\$ 45,324	\$ 435,420	\$ 1,787,436	\$ 3,226,693	\$ 1,421,133	\$ (1,805,560)	-56.0%	

Unaudited - For Management Purposes Only

Oregon State University
Statewide Operations - Forestry Research Laboratory
Fiscal Year 2012
As of March 31, 2012

	<u>Actual</u>		<u>FY2011</u>	<u>Fiscal Year 2012</u>			<u>% Change</u>
	<u>For the Nine Months Ended</u>		<u>Year End</u>	<u>Adjusted</u>	<u>Year End</u>	<u>Change</u>	
	<u>31-Mar-11</u>	<u>31-Mar-12</u>	<u>Final</u>	<u>Budget</u>	<u>Projection</u>	<u>Favorable (Unfavorable)</u>	
Revenue							
State Appropriation	\$ 2,094,425	\$ 2,461,832	\$2,673,319	\$3,077,289	\$2,792,355	\$ (284,934)	-
Other Government Appropriations	919,846	674,396	1,323,973	910,000	910,000	-	-
Transfer from State Agency	2,398,808	2,832,888	2,877,276	2,854,000	3,200,000	346,000	-
Sales & Services	77,608	93,119	119,640	100,000	110,000	10,000	-
Other Revenue	114	3,724	1,069	-	4,000	4,000	-
Total Revenue	5,490,801	6,065,959	6,995,277	6,941,289	7,016,355	75,066	-
Expense							
Total Salaries and OPE	3,841,392	3,949,475	5,005,407	5,900,000	5,200,000	700,000	11.9%
Service and Supplies	323,769	1,082,405	1,017,599	1,028,000	1,324,000	(296,000)	-28.8%
Capital Outlay	-	12,300	-	12,000	12,300	(300)	-
Total Expense	4,165,161	5,044,180	6,023,006	6,940,000	6,536,300	404,000	5.8%
Net Change From Operations	-	1,021,779	972,271	1,289	480,055	478,766	-
Net Transfers In/(Out)	5,239	53,901	6,945	-	48,000	-	-
Net Increase (Decrease) in Fund Balance	5,239	1,075,680	979,216	1,289	528,055	526,766	-
Beginning Fund Balance	615,871	1,595,087	615,871	1,595,087	1,595,087	-	-
Projected Ending Fund Balance	\$ 621,110	\$ 2,670,767	\$ 1,595,087	\$ 1,596,376	\$ 2,123,142	\$ 526,766	33.0%

Unaudited - For Management Purposes Only

**OREGON STATE UNIVERSITY
AUXILIARY ENTERPRISES
as of March 31, 2012**

The Auxiliary Enterprises are considered self-sustaining operations and primarily serve OSU students, faculty and staff. Budgets reported on the following pages were compiled in August 2011 and reflect the operating plans of the units at that time.

Overall the Auxiliaries are anticipating a small gain from operations of \$1.9 million in fiscal year 2012 and are planning to transfer out \$8.8 million to other funds, resulting in a \$6.9 million reduction in fund balance. Included in projected operating expenditures are non-cash estimates for depreciation totaling \$11.1 million.

Housing: Due to rate increases and higher enrollment, total revenue is expected to be \$2.9 million or 7.5% higher than fiscal year 2011. The new rental agreement with INTO accounts for \$700k of the increase. Salaries and Other Payroll Expenses are expected to increase \$1.8 million or 14.9% due to wage and benefit increases as well as new hires.

Student Centers & Activities: Total revenue is anticipated to be \$3.4 million higher or 13.9% when compared with the previous year due mainly to increased enrollment and fees plus funding from the Education & General fund for the student cultural centers. Expenses are projected to be \$2.5 million higher than fiscal year 2011 due mainly to wage and benefit increases, as well as increased services and supplies expense.

Athletics: Total revenue is anticipated to be relatively flat when compared with the previous year. Expenses are anticipated to be \$740 thousand higher than fiscal year 2011 mainly due to increased Student Aid scholarships. While Salaries & Other Payroll expense is projected to be \$1 million higher than last year, that amount is offset by lower spending in Service and Supplies.

Health Services: Total revenues are anticipated to increase by \$622 thousand over fiscal year 2011 because of increased enrollment. Salaries and Other Payroll Expense are projected to increase over fiscal year 2011 by \$690 thousand due to new hires and wage and benefit increases.

Parking: Revenue is projected to be flat when compared with fiscal year 2011. Expenses are anticipated to increase over the previous year by \$153 thousand or 6.2%. The increased spending is mainly in the categories of Salaries & Other Payroll Expense and Service & Supplies.

Oregon State University
Statement of Revenues, Expenses, and Other Changes
Auxiliary Enterprises
For the Nine Months Ending March 31, 2012 and 2011

	Housing	Student Cntrs & Activities	Athletics	Health Services	Parking	Miscellaneous Auxiliaries	Total FY2012	Total FY2011	Increase (Decrease)	% Change
Revenue										
Enrollment Fees	\$ -	\$ 18,728,098	\$ 1,628,148	\$ 9,125,480	\$ -	\$ (3,363)	\$ 29,478,363	\$ 27,515,359	\$ 1,963,004	7.13%
Lottery Proceeds	-	-	703,768	-	-	-	703,768	889,458	(185,690)	-20.88%
Gift Income	-	-	-	-	-	-	-	10,101	(10,101)	-100.00%
Interest Income	-	63,846	475,513	46,489	-	4,139	589,987	146,428	443,559	302.92%
Sales & Services	28,244,812	3,983,034	24,326,114	2,798,879	1,841,815	3,770,042	64,964,696	61,802,820	3,161,876	5.12%
Other Revenue	34,083	54,920	1,397,359	4,888	599	18,297	1,510,146	941,275	568,871	60.44%
Internal Sales	993,853	2,537,179	34,700	3,894	145,269	452,603	4,167,498	3,582,098	585,400	16.34%
Total Revenue	29,272,748	25,367,077	28,565,602	11,979,630	1,987,683	4,241,718	101,414,458	94,887,539	6,526,919	6.88%
Expense										
Total Salaries and OPE	10,526,561	7,152,453	5,849,499	5,339,383	567,695	1,195,351	30,630,942	28,086,780	2,544,162	9.06%
Service and Supplies	14,175,834	5,414,647	16,601,081	2,970,868	551,682	2,630,853	42,344,965	38,441,783	3,903,182	10.15%
Capital Outlay	-	-	18,491	-	-	-	18,491	30,416	(11,925)	0.00%
Depreciation	2,580,850	209,510	6,164,811	77,401	633,972	165,469	9,832,013	9,324,218	507,795	5.45%
Student Aid	-	1,312,146	3,597,182	-	-	-	4,909,328	4,311,920	597,408	13.85%
Total Expense	27,283,245	14,088,756	32,231,064	8,387,652	1,753,349	3,991,673	87,735,739	80,195,117	7,540,622	9.40%
Net Change From Operations	1,989,503	11,278,321	(3,665,462)	3,591,978	234,334	250,045	13,678,719	14,692,422	(1,013,703)	-6.90%
Fixed Asset Disposal Gain/(Loss)	-	-	-	-	-	-	-	-	-	-
Net Transfers In/(Out)	-	(4,977,240)	(350,000)	(1,000,626)	-	-	(6,327,866)	(2,368,936)	(3,958,930)	-167.12%
Net Increase (Decrease) in Fund Balance	1,989,503	6,301,081	(4,015,462)	2,591,352	234,334	250,045	7,350,853	12,323,486	(4,972,633)	40.35%
Beginning Operations Fund Balance	(3,926,092)	34,932,721	29,006,680	10,883,404	7,459,038	6,804,460	85,160,211	38,162,098	46,998,113	123.15%
Fund Additions/Deductions	(21,653)	20,132	342,441	-	(4,410)	(10,000)	326,510	(3,397,211)	3,723,721	109.61%
Ending Fund Balance from Operations	(1,958,242)	41,253,934	25,333,659	13,474,756	7,688,962	7,044,505	92,837,574	47,088,373	45,749,199	97.16%
Beginning Plant Fund Balance	19,515,541	5,149,442	4,424,069	1,277,279	785,059	1,751,620	32,903,010	15,826,106	17,076,904	107.90%
Plant Revenues	22,373	809,233	915,118	5,518	3,191	4,104	1,759,537	(97,736)	1,857,273	-
Plant Expenditures	11,212,706	(2,147,572)	3,952,240	200,100	626	257,873	13,475,973	3,718,327	9,757,646	262.42%
Net Increase (Decrease) in Plant Fund Balance	(11,190,333)	2,956,805	(3,037,122)	(194,582)	2,565	(253,769)	(11,716,436)	(3,816,063)	11,614,919	-304.37%
Fund Additions/Deductions	-	-	-	-	-	10,000	10,000	-	10,000	-
Ending Plant Fund Balance	8,325,208	8,106,247	1,386,947	1,082,697	787,624	1,507,851	21,196,574	12,010,043	28,691,823	238.90%
Total Operations & Plant Fund Balance	\$ 6,366,966	\$ 49,360,181	\$ 26,720,606	\$ 14,557,453	\$ 8,476,586	\$ 8,552,356	\$ 114,034,148	\$ 59,098,416	\$ 74,441,022	125.96%

Unaudited - For Management Purposes Only

Oregon State University
Auxiliary Operations - Housing
Fiscal Year 2012
As of March 31, 2012

	Actual		FY2011 Year End Final	Fiscal Year 2012			
	For the Nine Months Ended			Adjusted Budget	Year End Projection	Change Favorable (Unfavorable)	%
	31-Mar-11	31-Mar-12					
Revenue							
Sales & Services	25,651,541	28,244,812	36,380,363	42,590,542	40,170,000	(2,420,542)	-5.7%
Other Revenue	29,753	34,083	37,023	22,320	37,100	14,780	66.2%
Internal Sales	1,790,165	993,853	2,131,763	1,331,600	1,250,600	(81,000)	-6.1%
Total Revenue	27,471,459	29,272,748	38,549,149	43,944,462	41,457,700	(2,486,762)	-5.7%
Expense							
Total Salaries and OPE	9,117,803	10,526,561	12,431,169	13,513,953	14,279,900	(765,947)	-5.7%
Service and Supplies	12,019,661	14,175,834	18,122,869	21,550,000	24,515,050	(2,965,050)	-13.8%
Depreciation	2,472,238	2,580,850	3,356,899	3,856,899	3,442,000	414,899	10.8%
Total Expense	23,609,702	27,283,245	33,910,937	38,920,852	42,236,950	(3,316,098)	-8.5%
Net Change From Operations	3,861,757	1,989,503	4,638,212	5,023,610	(779,250)	(5,802,860)	-115.5%
Fixed Asset Disposal Gain/(Loss)	-	-	(1,859)	-	-	-	0.0%
Net Transfers In/(Out)	(1,546,700)	-	-	-	-	-	-
Net Increase (Decrease) in Fund Balance	2,315,057	1,989,503	4,636,353	5,023,610	(779,250)	(5,802,860)	115.5%
Beginning Fund Balance	(41,166,084)	(3,926,092)	(41,166,084)	(3,926,092)	(3,926,092)	-	-
NIP Change in Fixed Assets	-	-	38,238,871	-	-	-	-
Fund Additions/Deductions	(2,137,631)	(21,653)	(5,635,232)	(6,250,000)	(21,653)	6,228,347	-
Projected Ending Fund Balance	\$ (40,988,658)	\$ (1,958,242)	\$ (3,926,092)	\$ (5,152,482)	\$ (4,726,995)	\$ 425,487	8.3%

¹ The negative estimated fund balance in auxiliary funds is offset by a positive balance in plant funds. Plant funds are reported at yearend.

Unaudited - For Management Purposes Only

Oregon State University
Auxiliary Operations - Student Centers & Activities
Fiscal Year 2012
As of March 31, 2012

	Actual		FY2011	Fiscal Year 2012			
	For the Nine Months Ended		Year End Final	Adjusted Budget	Year End Projection	Change Favorable (Unfavorable)	% Variance
	31-Mar-11	31-Mar-12					
Revenue							
Enrollment Fees	\$ 16,944,599	\$ 18,728,098	\$ 17,303,840	\$ 18,100,000	\$ 19,000,000	\$ 900,000	5.0%
Interest Income	49,194	63,846	124,227	84,440	145,849	61,409	72.7%
Sales & Services	3,698,156	3,983,034	5,215,572	5,340,795	5,632,443	291,648	5.5%
Other Revenue	111,030	54,920	138,909	70,040	82,381	12,341	17.6%
Internal Sales	1,185,248	2,537,179	1,333,703	300,000	2,608,488	2,308,488	769.5%
Total Revenue	21,988,227	25,367,077	24,116,251	23,895,275	27,469,161	3,573,886	15.0%
Expense							
Total Salaries and OPE	6,530,117	7,152,453	8,868,541	10,083,609	9,907,546	176,063	1.7%
Service and Supplies	4,788,547	5,414,647	7,755,986	8,125,830	8,712,451	(586,621)	-7.2%
Capital Outlay	30,138	-	-	-	18,195	(18,195)	-
Student Aid	186,836	209,510	282,146	247,230	299,880	(52,650)	-21.3%
Depreciation	801,403	1,312,146	1,321,836	1,327,338	1,751,082	(423,744)	-31.9%
Total Expense	12,337,041	14,088,756	18,228,509	19,784,007	20,689,154	(905,147)	-4.6%
Net Change From Operations	9,651,186	11,278,321	5,887,743	4,111,268	6,780,007	2,668,739	64.9%
Fixed Asset Disposal Gain/(Loss)							
Net Transfers In/(Out)	(1,877,480)	(4,977,240)	(3,986,720)	(4,331,631)	(7,237,875)	(2,906,244)	-67.1%
Net Increase (Decrease) in Fund Balance	7,773,706	6,301,081	1,901,023	(220,363)	(457,868)	(237,505)	-107.8%
Beginning Fund Balance	23,579,985	34,932,721	23,579,985	34,932,721	34,932,721	-	-
NIP Change in Fixed Assets			10,316,349				
Fund Additions/Deductions	(23,346)	20,132	(864,636)	(850,000)	(471,628)	-	-
Projected Ending Fund Balance	\$ 31,330,345	\$ 41,253,934	\$ 34,932,721	\$ 33,862,358	\$ 34,003,225	\$ 140,867	0.4%

Unaudited - For Management Purposes Only

Oregon State University
Auxiliary Operations Funds - Athletics
Fiscal Year 2011
As of March 31, 2012

	Actual		FY2011	Fiscal Year 2012			
	For the Nine Months Ended		Year End	Adjusted Budget	Year End Projection	Change Favorable (Unfavorable)	% Variance
	31-Mar-11	31-Mar-12	Final				
Revenue							
Enrollment Fees	1,560,001	1,628,148	\$ 2,277,720	\$ 2,142,702	\$ 2,442,222	299,520	14.0%
Lottery Proceeds	889,458	703,768	925,265	900,000	900,000	-	0.0%
Gift Income	10,101	-	16,991	-	-	-	-
Interest Income	54,602	475,513	591,921	500,000	569,000	69,000	13.8%
Sales & Services	24,281,283	24,326,114	26,883,530	28,345,126	28,149,448	(195,678)	-0.7%
Other Revenue	758,540	1,397,359	1,460,382	1,000	1,500	500	50.0%
Internal Sales	85,608	34,700	106,319	10,000	10,000	-	0.0%
Total Revenue	27,639,592	28,565,602	32,262,128	31,898,828	32,072,170	173,342	0.5%
Expense							
Total Salaries and OPE	5,768,195	5,849,499	7,044,789	8,509,036	8,117,576	391,460	4.6%
Service and Supplies	16,011,192	16,601,081	16,451,877	14,837,723	15,402,525	(564,802)	-3.8%
Capital Outlay	(4,000)	18,491	-	-	-	-	-
Student Aid	5,832,466	6,164,811	7,831,429	8,552,069	8,552,069	-	0.0%
Depreciation	3,510,517	3,597,182	4,700,180	4,700,000	4,700,000	-	-
Total Expense	31,118,370	32,231,064	36,028,275	36,598,828	36,772,170	(173,342)	-0.5%
Net Change From Operations	(3,478,778)	(3,665,462)	(3,766,147)	(4,700,000)	(4,700,000)	-	-
Fixed Asset Disposal Gain/(Loss)	-	-	(757)	-	-	-	-
Net Transfers In/(Out)	(304,406)	(350,000)	(62,886)	-	(350,000)	-	-
Net Increase (Decrease) in Fund Balance	(3,783,184)	(4,015,462)	(3,829,790)	(4,700,000)	(5,050,000)	(350,000)	-
Beginning Fund Balance	33,873,202	29,006,680	33,873,202	29,006,680	29,006,680	-	-
NIP Change in Fixed Assets			3,770,527			-	
Fund Additions/Deductions	(1,404,277)	342,441	(4,807,259)	-	342,441	342,441	
Projected Ending Fund Balance	\$ 28,685,741	\$ 25,333,659	\$ 29,006,680	\$ 24,306,680	\$ 24,299,121	\$ (7,559)	0.0%

Unaudited - For Management Purposes Only

Oregon State University
Auxiliary Operations - Health Services
Fiscal Year 2012
As of March 31, 2012

	Actual		FY2011	Fiscal Year 2012			
	For the Nine Months Ended		Year End Final	Adjusted Budget	Year End Projection	Change Favorable (Unfavorable)	% Variance
	31-Mar-11	31-Mar-12					
Revenue							
Enrollment Fees	\$ 8,782,611	\$ 9,125,480	\$ 8,965,506	\$ 9,036,151	\$ 9,319,143	\$ 282,992	3.1%
Interest Income	39,274	46,489	92,004	20,400	103,213	82,813	405.9%
Sales & Services	2,769,926	2,798,879	3,709,945	4,310,114	3,830,909	(479,205)	-11.1%
Other Revenue	2,608	4,888	2,358	95,000	96,405	1,405	1.5%
Internal Sales	728	3,894	4,378	32,480	46,542	14,062	43.3%
Total Revenue	11,595,147	11,979,630	12,774,190	13,494,145	13,396,212	(97,933)	-0.7%
Expense							
Total Salaries and OPE	5,033,629	5,339,383	6,949,117	7,954,993	7,639,515	315,478	4.0%
Service and Supplies	2,657,772	2,970,868	4,860,040	5,059,370	4,763,977	295,393	5.8%
Depreciation	74,850	77,401	107,133	190,160	132,129	58,031	30.5%
Total Expense	7,766,251	8,387,652	11,916,289	13,204,523	12,535,621	668,902	5.1%
Net Change From Operations	3,828,896	3,591,978	857,901	289,622	860,591	570,969	197.1%
Net Transfers In/(Out)	(200,000)	(1,000,626)	(200,000)	(1,250,000)	(1,215,000)	35,000	-
Net Increase (Decrease) in Fund Balance	3,628,896	2,591,352	657,901	(960,378)	(354,409)	605,969	-63.1%
Beginning Fund Balance	10,061,524	10,883,404	10,061,524	10,883,404	10,883,404	-	-
NIP Change in Fixed Assets	-	-	163,979	-	-	-	-
Fund Additions/Deductions	-	-	-	-	-	-	-
Projected Ending Fund Balance	\$ 13,690,420	\$ 13,474,756	\$ 10,883,404	\$ 9,923,026	\$ 10,528,995	\$ 605,969	6.1%

Unaudited - For Management Purposes Only

Oregon State University
Auxiliary Operations - Transportation & Parking Services
Fiscal Year 2012
As of March 31, 2012

	Actual		FY2011	Fiscal Year 2012			
	For the Nine Months Ended		Year End Final	Adjusted Budget	Year End Projection	Change Favorable (Unfavorable)	% Variance
	31-Mar-11	31-Mar-12					
Revenue							
Sales & Services	\$ 1,726,422	\$ 1,841,815	2,073,972	\$ 2,015,101	\$ 2,115,101	\$ 100,000	5.0%
Other Revenue	605	599	605	-	599	599	-
Internal Sales	139,604	145,269	161,892	153,080	165,000	11,920	7.8%
Total Revenue	1,866,631	1,987,683	2,236,469	2,168,181	2,280,700	112,519	5.2%
Expense							
Total Salaries and OPE	548,261	567,695	727,339	876,452	776,452	100,000	11.4%
Service and Supplies	582,469	551,682	951,815	1,011,842	1,011,842	-	-
Depreciation	591,692	633,972	797,799	841,500	841,500	-	-
Total Expense	1,722,422	1,753,349	2,476,952	2,729,794	2,629,794	100,000	3.7%
Net Change From Operations	144,209	234,334	(240,483)	(561,613)	(349,094)	212,519	37.8%
Net Transfers In/(Out)	-	-	-	-	-	-	-
Net Increase (Decrease) in Fund Balance	144,209	234,334	(240,483)	(561,613)	(349,094)	212,519	37.8%
Beginning Fund Balance	7,336,277	7,459,038	7,336,277	7,459,038	7,459,038	-	-
NIP Change in Fixed Assets	-	-	430,991	-	-	-	-
Fund Additions/Deductions	16,249	(4,410)	(67,747)	(100,000)	(100,000)	-	-
Projected Ending Fund Balance	\$ 7,496,735	\$ 7,688,962	\$ 7,459,038	\$ 6,797,425	\$ 7,009,944	\$ 212,519	3.1%

Unaudited - For Management Purposes Only

Oregon State University
Auxiliary Operations - Miscellaneous
Fiscal Year 2012
As of March 31, 2012

	Actual		FY2011	Fiscal Year 2012			
	For the Nine Months Ended		Year End	Adjusted	Year End	Change	% Variance
	31-Mar-11	31-Mar-12	Final	Budget	Projection	Favorable (Unfavorable)	
Revenue							
Enrollment Fees	\$ 228,148	\$ (3,363)	\$ 486,897	\$ 435,000	\$ (23,445)	\$ (458,445)	-105.4%
Interest Income	3,358	4,139	7,555	6,820	6,940	120	1.8%
Sales & Services	3,675,492	3,770,042	5,007,088	5,348,125	4,710,533	(637,592)	-11.9%
Other Revenue	38,739	18,297	47,845	12,500	23,500	11,000	88.0%
Internal Sales	380,745	452,603	695,894	665,138	547,432	(117,706)	-17.7%
Total Revenue	4,326,482	4,241,718	6,245,280	6,467,583	5,264,960	(1,202,623)	-18.6%
Expense							
Total Salaries and OPE	1,088,775	1,195,351	1,493,492	1,551,493	1,568,219	(16,726)	-1.1%
Service and Supplies	2,382,142	2,630,853	3,564,432	3,881,864	3,388,727	493,137	12.7%
Capital Outlay	4,278	-	-	-	14,902	(14,902)	-
Depreciation	166,136	165,469	221,515	190,241	187,677	2,564	1.3%
Total Expense	3,641,331	3,991,673	5,279,440	5,623,598	5,159,525	464,073	8.3%
Net Change From Operations	685,151	250,045	965,840	843,985	105,435	(738,550)	-87.5%
Net Transfers In/(Out)	12,950	-	12,950	-	-	-	-
Net Increase (Decrease) in Fund Balance	698,101	250,045	978,790	843,985	105,435	(738,550)	-87.5%
Beginning Fund Balance	4,477,194	6,804,460	4,477,194	6,804,460	6,804,460	-	0.0%
NIP Change in Fixed Assets			1,823,914	-	-	-	-
Fund Additions/Deductions	1,698,493	(10,000)	(475,438)	-	(10,000)	(10,000)	-
Projected Ending Fund Balance	\$ 6,873,788	\$ 7,044,505	\$ 6,804,460	\$ 7,648,445	\$ 6,899,895	\$ (748,550)	-9.8%

Unaudited - For Management Purposes Only

**OREGON STATE UNIVERSITY
SERVICE CENTER DEPARTMENTS
as of March 31, 2012**

Service Centers are financially self-sustaining internal operations that primarily provide services to others within the university. They are expected to generate revenue from the services provided and to cover the expenses incurred to deliver the services. Rates are adjusted periodically to minimize differences between revenues and expenses. Any negative fund balances are subsidized by Education & General funds. In total, Service Center revenues are expected to be relatively flat when compared with fiscal year 2011. Expenses are projected to be higher than last year while the Fund Balance is anticipated to decrease by \$1.2 million.

Telecom: This fund records the transactions related to telecommunications expenses incurred by OSU operations as well as telecommunication services provided to other OUS entities. Telecom provides and maintains a host of local and long distance phone services and equipment including cellular phones, voicemail, data network connections, wireless network, maintenance of the physical wire plant on campus, and audio and video conference capabilities.

Inter-Institutional Network: These funds record transactions related to off campus network support services provided to the Capital Center and OUS central phone system. Services provided include network support and enterprise system support.

ETS Network: This fund records the transactions related to off campus network support services provided to the OUS 5th site schools and the Chancellor's Office. Services provided include network support and enterprise system support.

Printing & Mailing: This fund records financial transactions related to printing and mailing services provided primarily to OSU departments. Printing and Mailing also provide services to customers outside of OSU.

Motor Pool: This fund records financial transactions related to vehicle rental and repair services provided primarily to OSU department personnel.

Surplus Property: This fund records the financial transactions related to the collection and sale of OSU and other state agency property deemed ready for salvage. Surplus Property's customers are both internal and external to OSU. Sales are accomplished via auction, the "OSUUsed" Store, as well as Labtronix and E-Bay sales.

Miscellaneous Service Centers: These funds include the following operations: Campus ID System, Desktop Services, Animal Isolation Lab, Lab Animal Services, Chemistry Stores, Forestry Photogrammetry and Quantitative Science LAN, Statistical Services, ATLAS (Articulation Transfer Linked Audit System), Advanced Media Presentation Services, Mass Spectrometer, electron Microscopy.

Oregon State University
Statement of Revenues, Expenses, and Other Changes
Service Center Departments
For the Nine Months Ending March 31, 2012 and 2011

	Telecom	Enterprises Services	Network Services	Printing & Mailing	Motor Pool	Surplus Property	Miscellaneous Svc Centers	Total 2012	Total 2011	Increase (Decrease)	% Change
Revenue											
Revenue from Outside of OUS	\$ 396,603	36	\$ 175,587	\$ 736,194	\$ 220,352	\$ 266,240	\$ 500,779	\$ 2,295,791	\$ 1,974,647	\$ 321,144	16.3%
Revenue From OUS Depts	3,723,989	2,901,247	342,180	2,659,873	1,504,447	42,084	3,044,319	14,218,139	13,008,485	1,209,654	9.3%
Total Revenue	4,120,592	2,901,283	517,767	3,396,067	1,724,799	308,324	3,545,098	16,513,930	14,983,132	1,530,798	10.2%
Expense											
Total Salaries and OPE	1,581,226	1,389,367	413,011	849,960	426,160	240,005	2,808,317	7,708,046	7,645,795	62,251	0.8%
Service and Supplies	2,392,478	1,137,153	26,543	2,500,697	1,010,713	76,970	1,257,739	8,402,293	7,674,893	727,400	9.5%
Capital Outlay	-	-	-	-	-	-	(11,315)	(11,315)	16,995		
Depreciation	225,959	86,014	30,276	47,717	304,379	4,840	36,934	736,119	620,806	115,313	18.6%
Total Expense	4,199,663	2,612,534	469,830	3,398,374	1,741,252	321,815	4,091,675	16,835,143	15,958,489	904,964	5.7%
Net Change From Operations	(79,071)	288,749	47,937	(2,307)	(16,453)	(13,491)	(546,577)	(321,213)	(975,357)	654,144	-67.1%
Fixed Asset Disposal Gain/(Loss)	(808)	-	-	-	-	-	-	(808)	(885)	77	-8.7%
Net Transfers In (Out)	(145,262)	-	-	-	-	-	-	(145,262)	(200,000)	54,738	-27.4%
Net Increase (Decrease) in Fund Balance	(225,141)	288,749	47,937	(2,307)	(16,453)	(13,491)	(546,577)	(467,283)	(1,176,242)	708,959	-60.3%
Beginning Operations Fund Balance	1,562,274	227,402	319,670	861,466	2,491,495	150,429	866,007	6,478,743	5,296,082	1,182,661	22.3%
NIP Change in Fixed Assets	134,509	-	-	-	5,275	-	-	139,784	-	139,784	-
Fund Additions/(Deductions)	(200,000)	-	-	34,950	-	-	37,189	(127,861)	15,310	(143,171)	-935.1%
Ending Fund Balance from Operations	1,271,642	516,151	367,607	894,109	2,480,317	136,938	356,619	6,023,383	4,135,150	1,888,233	45.7%

Unaudited - For Management Purposes Only

Oregon State University
Service Center Operations - Telecom
Fiscal Year 2012
As of March 31, 2012

	Actual		FY2011	Fiscal Year 2012			
	For the Nine Months Ended		Year End Final	Adjusted Budget	Year End Projection	Change Favorable (Unfavorable)	% Variance
	31-Mar-11	31-Mar-12					
Revenue							
Revenue from Outside of OUS	\$ 177,979	\$ 396,603	\$ 324,180	\$ 464,766	\$ 523,194	\$ 58,428	12.6%
Revenue From OUS Depts	3,684,127	3,723,989	5,206,334	4,950,000	4,931,508	(18,492)	-0.4%
Total Revenue	3,862,106	4,120,592	5,530,514	5,414,766	5,454,702	39,936	0.7%
Expense							
Total Salaries and OPE	1,332,442	1,581,226	1,883,856	2,204,464	2,060,122	144,342	6.5%
Service and Supplies	1,968,028	2,392,478	2,924,225	2,793,677	2,953,857	(160,180)	-5.7%
Depreciation	189,149	225,959	256,323	256,323	289,066	(32,743)	-12.8%
Total Expense	3,489,619	4,199,663	5,064,405	5,254,464	5,303,045	(48,581)	-0.9%
Net Change From Operations	372,487	(79,071)	466,109	160,302	151,657	(8,645)	5.4%
Fixed Asset Disposal Gain (Loss)	-	(808)	-	-	(808)	(808)	-
Net Transfers In/(Out)	(150,277)	(145,262)	(150,277)	(256,323)	(145,262)	111,061	43.3%
Net Increase (Decrease) in Fund Balance	222,210	(225,141)	315,832	(96,021)	5,587	101,608	105.8%
Beginning Fund Balance	1,114,078	1,562,274	1,114,078	1,562,274	1,562,274	-	-
NIP Change in Fixed Assets		134,509	22,262	-	134,509	134,509	-
Fund Additions/(Deductions)	112,102	(200,000)	110,102	-	(200,000)	(200,000)	-
Ending Fund Balance	1,448,390	1,271,642	\$ 1,562,274	\$ 1,466,253	\$ 1,502,370	\$ 36,117	2.5%

Unaudited - For Management Purposes Only

Oregon State University
Service Center Operations - Enterprise Services
Fiscal Year 2012
As of March 31, 2012

	Actual		FY2010	Fiscal Year 2011			
	For the Nine Months Ended		Year End Final	Adjusted Budget	Year End Projection	Change Favorable (Unfavorable)	% Variance
	31-Mar-11	31-Mar-12					
Revenue							
Revenue from Outside of OUS	\$ -	\$ 36	\$ -	\$ -	\$ 36	\$ 36	-
Revenue From OUS Depts	3,368,233	2,901,247	3,369,135	3,372,378	2,946,248	(426,130)	-12.6%
Total Revenue	3,368,233	2,901,283	3,369,135	3,372,378	2,946,284	(426,094)	-12.6%
Expense							
Total Salaries and OPE	1,560,291	1,389,367	2,007,651	2,061,239	1,816,755	244,484	11.9%
Service and Supplies	1,169,039	1,137,153	1,208,637	1,180,228	1,372,050	(191,822)	-16.3%
Depreciation	80,802	86,014	107,975	108,815	108,815	-	0.0%
Total Expense	2,810,132	2,612,534	3,324,263	3,350,282	3,297,620	52,662	1.6%
Net Change From Operations	558,101	288,749	44,872	22,096	(351,336)	(373,432)	-
Net Transfers In/(Out)	-	-	-	-	-	-	-
Net Increase (Decrease) in Fund Balance	558,101	288,749	44,872	22,096	(351,336)	(373,432)	-
Beginning Fund Balance	186,986	227,402	186,986	227,402	227,402	-	-
NIP Change in Fixed Assets	-	-	(4,456)	-	-	-	-
Fund Additions/(Deductions)	-	-	-	-	-	-	-
Projected Ending Fund Balance	745,087	516,151	227,402	\$ 249,498	\$ (123,934)	\$ (373,432)	-149.7%

Unaudited - For Management Purposes Only

Oregon State University
Service Center Operations - Network Services
Fiscal Year 2012
As of March 31, 2012

	Actual		FY2011	Fiscal Year 2012			
	For the Nine Months Ended		Year End Final	Adjusted Budget	Year End Projection	Change Favorable (Unfavorable)	% Variance
	31-Mar-11	31-Mar-12					
Revenue							
Revenue from Outside of OUS	\$ 187,053	\$ 175,587	\$ 205,398	\$ 180,827	\$ 215,553	\$ 34,726	19.2%
Revenue From OUS Depts	457,426	342,180	607,360	456,247	456,240	(7)	0.0%
Total Revenue	644,479	517,767	812,758	637,074	671,793	34,719	5.4%
Expense							
Total Salaries and OPE	471,063	413,011	588,616	557,097	551,313	5,784	1.0%
Service and Supplies	56,918	26,543	89,285	76,000	73,827	2,173	2.9%
Depreciation	37,908	30,276	48,000	48,000	48,000	-	-
Total Expense	565,889	469,830	725,901	681,097	673,140	7,957	1.2%
Net Change From Operations	78,590	47,937	86,857	(44,023)	(1,347)	42,676	96.9%
Net Transfers In/(Out)			-			-	-
Net Increase (Decrease) in Fund Balance	78,590	47,937	86,857	(44,023)	(1,347)	42,676	96.9%
Beginning Fund Balance	232,813	319,670	232,813	319,670	319,670	-	-
NIP Change in Fixed Assets							
Fund Additions/(Deductions)							
Projected Ending Fund Balance	311,403	\$ 367,607	\$ 319,670	\$ 275,647	\$ 318,323	\$ 42,676	15.5%

Unaudited - For Management Purposes Only

Oregon State University
Service Center Operating Fund - Printing & Mailing
Fiscal Year 2012
As of March 31, 2012

	Actual		FY2011 Year End Final	Fiscal Year 2012			
	For the Nine Months Ended			Adjusted Budget	Year End Projection	Change Favorable (Unfavorable)	%
	31-Mar-11	31-Mar-12					
Revenue							
Revenue from Outside of OUS	\$ 620,400	\$ 736,194	\$ 896,554	\$ 936,000	995,522	\$ 59,522	6.4%
Revenue From OUS Depts	2,349,185	2,659,873	3,322,553	3,814,000	3,582,000	(232,000)	-6.1%
Total Revenue	2,969,585	3,396,067	4,219,107	4,750,000	4,577,522	(172,478)	-3.6%
Expense							
Total Salaries and OPE	725,409	849,960	1,019,667	1,106,960	1,282,154	(175,194)	-15.8%
Service and Supplies	1,945,672	2,500,697	2,975,972	3,291,995	3,182,828	109,167	3.3%
Depreciation	42,742	47,717	57,294	58,000	63,710	(5,710)	-9.8%
Total Expense	2,713,823	3,398,374	4,052,933	4,456,955	4,528,692	(71,737)	-1.6%
Net Change From Operations	255,762	(2,307)	166,174	293,045	48,830	(244,215)	-83.3%
Net Transfers In/(Out)	-	-	(3,214)	-	-	-	-
Net Increase (Decrease) in Fund Balance	255,762	(2,307)	162,960	293,045	48,830	(244,215)	-83.3%
Beginning Fund Balance	660,025	861,466	660,025	861,466	861,466	-	-
NIP Change in Fixed Assets							
Fund Additions/(Deductions)	-	34,950	38,481		34,950	34,950	
Projected Ending Fund Balance	915,787	894,109	861,466	\$ 1,154,511	\$ 945,246	\$ (209,265)	-18.1%

Unaudited - For Management Purposes Only

Oregon State University
Service Center Operations - Motor Pool
Fiscal Year 2012
As of March 31, 2012

	Actual		FY2011	Fiscal Year 2012			% Variance
	For the Nine Months Ended		Year End Final	Adjusted Budget	Year End Projection	Change Favorable (Unfavorable)	
	31-Mar-11	31-Mar-12					
Revenue							
Revenue from Outside of OUS	\$ 476,062	\$ 220,352	\$ 684,480	\$ 668,000	\$ 663,716	\$ (4,284)	-0.6%
Revenue From OUS Depts	1,240,038	1,504,447	1,772,981	1,840,000	1,807,342	(32,658)	-1.8%
Total Revenue	1,716,100	1,724,799	2,457,461	2,508,000	2,471,058	(36,942)	-1.5%
Expense							
Total Salaries and OPE	361,356	426,160	501,096	517,400	573,625	(56,225)	-10.9%
Service and Supplies	1,029,283	1,010,713	1,447,940	1,494,900	1,483,299	11,601	0.8%
Depreciation	231,155	304,379	329,940	357,902	407,073	(49,171)	-13.7%
Total Expense	1,621,794	1,741,252	2,278,976	2,370,202	2,463,997	(93,795)	-4.0%
Net Change From Operations	94,306	(16,453)	178,485	137,798	7,061	(130,737)	-94.9%
Net Transfers In/(Out)						-	-
Net Increase (Decrease) in Fund Balance	94,306	(16,453)	178,485	137,798	7,061	(130,737)	-94.9%
Beginning Operations Fund Balance	1,790,032	2,491,495	1,790,032	2,491,495	2,491,495	-	-
NIP Change in Fixed Assets	-	5,275	-	-	5,275	(5,275)	-
Fund Additions/(Deductions)	522,978	-	522,978	-	-	-	-
Projected Ending Fund Balance	2,407,316	2,480,317	2,491,495	\$ 2,629,293	\$ 2,503,831	\$ (125,462)	-4.8%

Unaudited - For Management Purposes Only

Oregon State University
Service Center Operations - Surplus Property
Fiscal Year 2012
As of March 31, 2012

	Actual		FY2011	Fiscal Year 2012			
	For the Nine Months Ended		Year End Final	Adjusted Budget	Year End Projection	Change Favorable (Unfavorable)	% Variance
	31-Mar-11	31-Mar-12					
Revenue							
Revenue from Outside of OUS	\$ 205,873	\$ 266,240	\$ 363,878	\$ 330,600	\$ 399,058	\$ 68,458	20.7%
Revenue From OUS Depts	23,016	42,084	39,828	52,000	57,722	5,722	11.0%
Total Revenue	228,889	308,324	403,706	382,600	456,780	74,180	19.4%
Expense							
Total Salaries and OPE	211,975	240,005	271,030	316,700	319,063	(2,363)	-0.7%
Service and Supplies	85,547	76,970	121,430	94,820	122,241	(27,421)	-28.9%
Depreciation	4,840	4,840	6,453	6,500	6,454	46	1.0%
Total Expense	302,362	321,815	398,914	418,020	447,758	(29,738)	-7.1%
Net Change From Operations	(73,473)	(13,491)	4,792	(35,420)	9,022	44,442	-125.5%
Net Transfers In/(Out)	-	-	-	-	-	-	-
Net Increase (Decrease) in Fund Balance	(73,473)	(13,491)	4,792	(35,420)	9,022	44,442	-125.5%
Beginning Operations Fund Balance	145,637	150,429	145,637	150,429	150,429	-	-
NIP Change in Fixed Assets	-	-	-	-	-	-	-
Fund Additions/(Deductions)	-	-	-	-	-	-	-
Projected Ending Fund Balance	72,164	136,938	150,429	\$ 115,009	\$ 159,451	\$ 44,442	38.6%

Unaudited - For Management Purposes Only

Oregon State University
Service Center Operations - Miscellaneous Service Centers
Fiscal Year 2012
As of March 31, 2012

	Actual		FY2011 Year End Final	Fiscal Year 2012			
	For the Nine Months Ended			Adjusted Budget	Year End Projection	Change Favorable (Unfavorable)	% Variance
	31-Mar-11	31-Mar-12					
Revenue							
Revenue from Outside of OUS	\$ 428,321	\$ 500,779	\$ 751,757	\$ 747,875	\$ 763,851	\$ 15,976	2.1%
Revenue From OUS Depts	2,800,745	3,044,319	4,787,138	4,945,993	4,847,399	(98,594)	-2.0%
Total Revenue	3,229,066	3,545,098	5,538,895	5,693,868	5,611,250	(82,618)	-1.5%
Expense							
Total Salaries and OPE	2,579,451	2,808,317	3,444,589	3,861,613	3,750,494	111,119	2.9%
Service and Supplies	1,148,369	1,257,739	1,680,497	1,877,403	1,247,472	629,931	33.6%
Capital Outlay	7,653	(11,315)	-	-	-	-	-
Depreciation	38,516	36,934	51,136	49,325	51,394	(2,069)	-4.2%
Total Expense	3,773,989	4,091,675	5,176,222	5,788,341	5,049,360	738,981	12.8%
Net Change From Operations	(544,923)	(546,577)	362,673	(94,473)	561,890	656,363	-694.8%
Net Transfers In/(Out)	-	-	-	-	-	-	-
Net Increase (Decrease) in Fund Balance	(544,923)	(546,577)	362,673	(94,473)	561,890	656,363	-694.8%
Beginning Operations Fund Balance	543,942	866,007	543,942	866,007	866,007	-	-
NIP Change in Fixed Assets	-	-	(7,752)	-	-	-	-
Fund Additions/(Deductions)	-	37,189	(32,856)	-	37,189	37,189	-
Projected Ending Fund Balance	(981)	356,619	\$ 866,007	\$ 771,534	\$ 1,465,086	\$ 693,552	89.9%

Unaudited - For Management Purposes Only