

### First Quarter Management Reports

Fiscal Year 2010

Office of Budget and Fiscal Planning

# Oregon State University First Quarter Management Reports Fiscal Year 2010

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## OREGON STATE UNIVERSITY QUARTERLY MANAGEMENT REPORT As of September 30, 2009

The following interim financial reports have been prepared for internal management purposes, providing a summary of all operating funds and detailed information on revenues, expenses, transfers, and fund balances for the Education and General Program, Statewide Public Services, Auxiliary Enterprises, and Service Departments.

The reports include the FY 2010 budget, projected actual revenues and expenses, comparisons with FY 2009 actual, and first quarter results.

The FY 2010 budget has been adjusted as of September 2010 and will be used for internal reporting through out the remainder of the fiscal year as well as in external reporting to the State Board of Higher Education.

Adjusted revenue budgets include the initial budget, which is based on the Legislatively Adopted Budget from the end of the 2009 session and updated departmental revenue projections.

The adjusted budget reflects the current operating plan as of the date of these reports. Departmental estimates were prepared with a combination of trend analysis, current year encumbrances, and adjustments for anticipated changes in revenue and expenditures.

### **Oregon State University**

### All Operating Funds Summary<sup>1</sup>

#### Fiscal Year 2010 Budget & Fiscal Year 2009 Actual

(in thousands)

FY2010 Budget	Education & General <sup>2</sup>	Statewide Public Services <sup>2</sup>	Auxiliary Enterprises	Service Center Departments	Gift & Royalty Funds <sup>3</sup>	Designated Operations	Research Funds⁴	Total <sup>5</sup>
Revenue	\$ 292,781	76,606	100,513	\$ 21,981	\$ 50,479	\$ 12,729	\$ 172,680	\$ 727,769
Expenditures	293,731	76,276	111,385	21,289	50,100	13,698	171,680	738,160
Net Increase (Decrease in Fund Balance)	( 950)	330	( 10,872)	692	378	( 968)	1,000	( 10,391)
Beginning Fund Balance	24,059	3,983	83,281	5,296	19,848	3,004	6,524	145,996
Ending Fund Balance	\$ 23,109	\$ 4,313	\$ 72,409	\$ 5,988	\$ 20,226	\$ 2,036	\$ 7,524	\$ 135,605
FY2009 Actual								
Revenue	\$ 279,848	\$ 73,236	\$ 100,031	\$ 21,780	\$ 47,439	\$ 15,066	\$ 171,918	\$ 709,317
Expenditures	292,750	80,441	108,366	22,246	52,543	14,780	166,132	737,258
Net Increase (Decrease in Fund Balance)	( 12,902)	( 7,205)	( 8,335)	( 466)	( 5,104)	287	5,786	( 27,941)
Beginning Fund Balance	37,178	11,188	88,496	6,087	24,952	2,717	728	171,347
Fund Additions (Deductions)	( 216)		3,120	( 325)	-	-	11	2,589
Ending Fund Balance	\$ 24,059	\$ 3,983	\$ 83,281	\$ 5,296	\$ 19,848	\$ 3,004	\$ 6,524	\$ 145,996

<sup>&</sup>lt;sup>1</sup> Plant Funds not included.

Adjusted budget as reported in the OUS Management Report
 Gift Funds Budget trended based on last seven years actual revenue and expenditures.

<sup>&</sup>lt;sup>4</sup> Research Budget trended amount based on last nine years actual expenditures.

<sup>&</sup>lt;sup>5</sup> Memorandum only - Interfund eliminations have not been made for certain transactions which are accounted for in more than one fund, such as internal sales.

#### **Oregon State University Selected Operating Funds**

### Fiscal Year 2010 Budget & Projections As of September 30, 2009 (thousands of dollars)

-	Initial	FY 2010 Adjusted	Year End	FY 2009	Projection to Actual Favorable
	Budget	Budget	Projection	Actual	(Unfavorable)
Education & General Program					
Revenues	\$ 292,570	\$ 292,781	\$ 292,781	\$ 279,848	\$ 12,933
Expenditures	292,570	294,406	294,406	287,906	( 6,500)
Net Change from Operations		( 1,625)	( 1,625)	( 8,058)	6,433
Net Transfers In (Out)		( 1,000)	( 1,000)	( 4,844)	3,844
Net Increase (Decrease) in Fund Balance		( 2,625)	( 2,625)	( 12,902)	10,277
Beginning Fund Balance	24,059	24,059	24,059	37,178	( 13,119)
Fund Additions/(Deductions) to Other Funds	-	-	<u> </u>	( 216)	216
Ending Fund Balance	24,059	21,434	21,434	24,059	( 2,625)
Statewide Public Service Programs	FRL amount will ch	ange			
Revenues	75,925	76,606	76,606	73,236	3,370
Expenditures	75,925	76,276	76,276	80,047	3,771
Net Change from Operations		330	330	( 6,811)	7,141
Net Transfers In (Out)	-			( 394)	394
Net Increase (Decrease) in Fund Balance	-	330	330	( 7,205)	7,535
Beginning Fund Balance	3,983	3,983	3,983	11,188	( 7,205)
Fund Additions/(Deductions) to Other Funds	-	-	<u> </u>		
Ending Fund Balance	3,983	4,313	4,313	3,983	330
Auxiliary Enterprises					
Revenues	100,513	100,227	100,227	100,031	196
Expenditures	101,813	100,198	100,198	99,193	( 1,005)
Net Change from Operations	( 1,300)	29	29	838	( 809)
Fixed asset Disposal Gain/(Loss)				630	( 630)
Net Transfers In (Out)	( 9,573)	( 9,818)	( 9,818)	( 9,803)	( 15)
Net Increase (Decrease) in Fund Balance	( 10,873)	( 9,789)	( 9,789)	( 8,335)	( 1,454)
Beginning Fund Balance	83,281	83,281	83,281	88,496	( 5,215)
Fund Additions/(Deductions) to Other Funds	-	-		3,120	( 3,120)
Ending Fund Balance	72,408	73,492	73,492	83,281	( 9,789)
Service Center Departments					
Revenues	21,981	21,984	21,984	21,780	205
Expenditures	21,289	21,341	21,341	21,995	654
Net Change from Operations	692	644	644	( 215)	859
Fixed Asset Disposal Gain (Loss)				( 24)	24
Net Transfers In (Out)	166			( 227)	227
Net Increase (Decrease) in Fund Balance	858	644	644	( 466)	1,110
Beginning Fund Balance	5,296	5,296	5,296	6,087	( 791)
Fund Additions/(Deductions) to Other Funds	-		<u>.</u>	( 325)	325
Ending Fund Balance	\$ 6,154	\$ 5,940	\$ 5,940	\$ 5,296	\$ 644

#### OREGON STATE UNIVERSITY EDUCATION & GENERAL FUNDS As of September 30, 2009

Education & General funds support the general operations of the university and its primary missions of instruction, research, and public service. The major sources of revenue are tuition, state appropriations, and indirect cost recovery from grants and contracts.

Overall revenue is expected to be up \$12.9 million or 4.6% higher than fiscal fear 2009. The comparison is somewhat skewed, however, because FY 2009 actual revenues declined in mid-year by \$12.2 million due to reductions in state appropriations, which resulted in a \$13 million decline in fund balance. Revenues from enrollment fees are anticipated to exceed last year actual by \$14.0 million or 8.9% due to tuition rate increases and expected enrollment growth. Fee remissions, accounted for as negative revenue, are anticipated to decrease by 14.7% or \$1.9 million over last year.

State appropriations are projected to be \$4.2 million lower than the actual amount received last year and \$15.9 million less than the initial budget. Approximately \$9.3 million of the "state appropriations" are federal stimulus dollars that are backfilling a portion of the state revenue shortfall.

Expenditures and net transfers are anticipated to be at the same level as the previous year at this time. The University will begin work on restructuring and continue work on process efficiencies during the current year. Salaries and Other Payroll Expense are anticipated to increase by \$4.1 million or 1.8\$ over fiscal year 2009. While PEBB health benefits are increasing, PERS retirement rates are roughly 4% less than last year. No raises are planned for the current year. Services & Supplies are expected to increase 4.3% or \$2.5 million mainly due to the accounting change for debt service payments. Capital Outlay expense is anticipated to be at the same level as fiscal year 2009.

### Oregon State University Education & General and Statewide Public Service Programs

#### Fiscal Year 2010

As of September 30, 2009 (thousands of dollars)

	FY1	0		Projection to Actual		
Education & General	Adjusted Budget	Year End Projection	FY09 Actual	Favorable (Unfavorable)	% Variance	
Revenue			710100	(0)		
Enrollment Fees	\$ 171,687	\$ 171,687	\$ 157,601	\$ 14,086	8.9%	
Fee Remissions	( 13,082)	( 13,082)	( 15,345)	2,263	14.7%	
State Appropriations	96,298	96,298	100,475	( 4,178)	-4.2%	
Gifts, Grants, and Contracts	27,390	27,390	26,096	1,294	5.0%	
Other Revenue	10,487	10,487	11,020	( 533)	-4.8%	
Total Revenue	292,781	292,781	279,848	12,933	4.6%	
Expense						
Total Salaries and OPE	227,628	227,628	223,203	( 4,425)	-2.0%	
Service and Supplies	61,190	61,190	58,690	( 2,500)	-4.3%	
Capital Outlay	5,803	5,803	5,803		-	
Student Aid	210	210	210		-	
Total Expense	294,831	294,831	287,906	( 6,925)	-2.4%	
Net Change From Operations	( 2,050)	( 2,050)	( 8,058)	6,008	-74.6%	
Net Transfers In/(Out)	1,100	1,100	( 4,844)	5,944	122.7%	
Net Increase (Decrease) in Fund Balance	( 950)	( 950)	( 12,902)	11,952	92.6%	
Beginning Fund Balance	24,059	24,059	37,178	( 13,119)	-35.3%	
Fund Additions/(Deductions) to Other Funds			( 216)	216	-	
Projected Ending Fund Balance	\$ 23,109	\$ 23,109	\$ 24,059	(\$ 950)	-3.9%	
Statewide Public Service						
Revenue						
State Appropriation	\$ 53,281	\$ 53,281	\$ 53,043	\$ 238	0.4%	
Government Appropriations	17,223	17,223	13,436	3,787	28.2%	
Other Revenue	6,102	6,102	6,757	( 655)	-9.7%	
Total Revenue	76,606	76,606	73,236	3,370	4.6%	
Expense						
Total Salaries and OPE	60,808	60,808	64,997	4,190	6.4%	
Service and Supplies	14,993	14,993	14,301	( 692)	-4.8%	
Capital Outlay	475	475	749	273	36.5%	
Total Expense	76,276	76,276	80,047	3,772	4.7%	
Net Change From Operations	330	330	( 6,811)	7,141	104.8%	
Net Transfers In/(Out)			( 394)	394	<b>-</b>	
Net Increase (Decrease) in Fund Balance	330	330	( 7,205)	7,535	104.6%	
Beginning Fund Balance	3,983	3,983	11,188	( 7,205)	-64.4%	
Projected Ending Fund Balance	\$ 4,313	\$ 4,313	\$ 3,983	\$ 330	8.3%	

Unaudited - For Management Purposes Only

### Oregon State University Education and General Funds

#### Fiscal Year 2010 As of September 30, 2009

	Acti	ual		Projec	ted	
	For the Three N	Months Ended	Adjusted	Year End	Favorable	%
	30-Sep-09	30-Sep-08	Budget	Projection	(Unfavorable)	Variance
Revenue						
Enrollment Fees	\$ 71,983,485	\$ 61,479,478	\$ 171,687,493	\$ 171,687,493	\$ -	-
Fee Remissions	(4,528,829)	(3,949,318)	(13,081,564)	(13,081,564)	-	-
Government Appropriations	29,635,940	37,907,942	96,297,812	96,297,812	-	-
Indirect Cost Recovery	5,641,718	5,265,389	27,390,000	27,390,000	-	-
Interest Income	341,497	158,637	1,300,000	1,300,000	-	-
Sales & Services	1,953,503	1,642,717	8,772,704	8,772,704	-	-
Other Revenue	129,024	78,224	414,350	414,350	-	-
Total Revenue	105,156,337	102,583,070	292,780,795	292,780,795	-	-
Expense						
Total Salaries and OPE	42,304,478	39,610,405	227,627,580	227,627,580	-	-
Service and Supplies	9,534,878	12,941,655	61,189,886	61,189,886	-	-
Capital Outlay	853,137	723,166	5,803,468	5,803,468	-	-
Student Aid	31,475	54,529	210,134	210,134	-	_
Total Expense	52,723,967	53,329,756	294,831,068	294,831,068	-	-
Net Change From Operations	52,432,370	49,253,314	(2,050,273)	(2,050,273)	-	-
Net Transfers In/(Out)	190,871	30,176	1,100,000	1,100,000		-
Net Increase (Decrease) in Fund Balance	52,623,241	49,283,489	(950,273)	(950,273)	-	-
Beginning Fund Balance			24,059,217	24,059,217		-
Projected Ending Fund Balance			\$ 23,108,944	\$ 23,108,944	\$ -	-

## OREGON STATE UNIVERSITY STATEWIDE PUBLIC SERVICE PROGRAMS As of September 30, 2009

**Agricultural Experiment Stations – AES**: The Agricultural Experiment Station is the principal agricultural research agency of the State of Oregon. It conducts research in the agricultural, biological, social, and environmental sciences for the social, economic, and environmental benefit of Oregonians.

Revenues for AES are projected to be \$34.3 million, up \$0.1 million, or 0.3% over Fiscal Year 2009 due to flat levels of state and federal support. Expenses are expected decrease \$1.3 million or 3.7%, as additional expense controls are taken to reduce the further erosion of fund balances.

**Extension Service – EXT:** Oregon State University's Extension Service provides education and information based on research to help Oregonians solve problems and develop skills related to youth, family, community, farm, forest, energy, and marine resources. The OSU Extension Service arm reaches across several colleges and 37 county offices throughout the State of Oregon. Extension funding sources include state appropriations, federal formula funds, county appropriations, and federal grants.

Extension revenues are projected to be \$35.4 million, up \$3.1 million, or 9.6% over fiscal Year 2009 due mainly to increases in other governmental appropriations. New County Service Districts have been established and additional use of federal funds is expected. Expenses are expected to be flat.

**Forest Research Lab – FRL:** The Forest Research Laboratory (FRL) conducts research leading to sustainable forest yields, innovative and efficient use of forest products, and responsible stewardship of Oregon's resources. The primary source of revenues for FRL is state and federal appropriations and Oregon Harvest Tax. The 2007 Oregon Legislature (HB 2122) renewed the taxation rate of \$0.92 per thousand board feet of commercial timber harvested in Oregon.

Revenues for FRL are projected to be relatively flat compared the previous year. Expenses are expected to be less than fiscal year 2009 by \$2.6 million or 28.7% resulting in a projected fund balance of \$122 thousand.

### Oregon State University Statewide Operations - Agricultural Experiment Station

#### Fiscal Year 2010

	Actua	al		Projected							
	For the Three Me	onths Ended	A	djusted	Year End	Favorable	%				
	30-Sep-09	30-Sep-08	E	Budget	Projection	(Unfavorable)	Variance				
Revenue											
State Appropriation	\$ 7,404,872 \$	9,616,589	\$	28,963,666	28,963,666	-	-				
Other Government Appropriations	1,911,459	1,125,478		3,197,483	3,197,483	-	-				
Sales & Services	259,685	341,119		1,931,094	1,931,094	-	-				
Other Revenue	35,373	19,590		250,000	250,000	-	-				
Total Revenue	9,611,389	11,102,776		34,342,243	34,342,243	-	-				
Expense											
Total Salaries and OPE	6,385,516	6,745,235		27,714,271	27,714,271	-	-				
Service and Supplies	1,368,382	2,060,448		6,177,972	6,177,972	-	-				
Capital Outlay	113,313	44,235		450,000	450,000		-				
Total Expense	7,867,211	8,849,918		34,342,243	34,342,243	-	-				
Net Change From Operations Net Transfers In/(Out)	1,744,178 -	2,252,858		-	-	-	-				
Net Increase (Decrease) in Fund Balance	1,744,178	2,252,858		-	-	-	-				
Beginning Fund Balance				2,591,811	2,591,811	<u>-</u>	-				
Projected Ending Fund Balance			\$	2,591,811	\$ 2,591,811	\$ -	-				

### Oregon State University Statewide Operations - Extension

#### Fiscal Year 2010 As of September 30, 2009

	Actu	ıal		Projected						
	For the Three N	lonths Ended	Adjusted	Year End	Favorable	%				
	30-Sep-09	30-Sep-08	Budget	Projection	(Unfavorable)	Variance				
Revenue										
State Appropriation	\$ 5,402,251	\$ 6,983,883	\$ 21,161,731	\$ 21,161,731	\$ -	-				
Other Government Appropriations	736,381	391,453	13,165,060	13,165,060	-	-				
Sales & Services	157,593	261,107	942,384	942,384	-	-				
Other Revenue	7,603	12,461	134,419	134,419	=					
Total Revenue	6,303,828	7,648,904	35,403,594	35,403,594	-	-				
Expense										
Total Salaries and OPE	7,020,770	6,892,542	27,543,271	27,543,271	-	-				
Service and Supplies	1,203,436	1,707,879	7,834,873	7,834,873	-	-				
Capital Outlay	5,905	7,407	25,450	25,450	-					
Total Expense	8,230,111	8,607,828	35,403,594	35,403,594	-	-				
Net Change From Operations Net Transfers In/(Out)	(1,926,283)	(958,924) (20,000)	-	-	-	-				
Net Increase (Decrease) in Fund Balance	(1,926,283)	(978,924)	-	-	-	-				
Beginning Fund Balance			1,598,926	1,598,926	-	<u> </u>				
Projected Ending Fund Balance			\$ 1,598,926	\$ 1,598,926	\$ -	_				

### Oregon State University Statewide Operations - Forestry Research Laboratory

Fiscal Year 2010 As of September 30, 2009

	Ac	tual		Proje	ected	
	For the Three	Months Ended	Adjusted	Year End	Favorable	%
	30-Sep-09	30-Sep-08	Budget	Projection	(Unfavorable)	Variance
Revenue		_				_
State Appropriation	\$ 805,506	\$ 1,182,614	\$ 3,155,898	3,155,898	\$ -	_
Other Government Appropriations	863,895	-	860,000	\$ 860,000	-	-
Transfer from State Agency	580,103	837,055	2,665,000	2,665,000	-	-
Sales & Services	18,389	17,459	179,000	179,000	-	-
Other Revenue	990	-			-	-
Total Revenue	2,268,883	2,037,128	6,859,898	6,859,898	-	-
Expense						
Total Salaries and OPE	1,945,057	1,681,338	5,550,000	5,550,000	_	_
Service and Supplies	101,981	200,840	980,000	980,000	_	-
Total Expense	2,047,038	1,882,178	6,530,000	6,530,000	-	-
Net Change From Operations Net Transfers In/(Out)	221,845	154,950	329,898	329,898	-	-
Net Increase (Decrease) in Fund Balance	221,845	154,950	329,898	329,898	-	-
Beginning Fund Balance			(207,696)	(207,696)		-
Projected Ending Fund Balance			\$ 122,202	\$ 122,202	\$ -	-

#### OREGON STATE UNIVERSITY AUXILIARY ENTERPRISES As of September 30, 2009

The Auxiliary funds are considered self-sustaining operations and primarily serve OSU students, faculty and staff. Initial budgets which are reported in the following pages were compiled in July, 2007 and reflected the operating plans of these units at that time.

Overall the auxiliaries are anticipating to break even from operations and to transfer out \$9.8 million to other funds, resulting in a \$9.8 million reduction in fund balance. Net Transfers-out consist of payments to other funds for debt service and plant construction. Included in projected operating expenditures are non-cash estimates of depreciation totaling \$10.2 million. All units are including the cost of salary and benefit increases in this coming year.

**Housing:** Total revenue is expected to be \$4.0 million or 13.1% higher than fiscal year 2009 due to rate increases and higher enrollment. Salaries and Other Payroll Expenses are expected to increase \$0.7 million or 5.3%, while food costs are projected to increase this year by 9%.

<u>Student Centers & Activities</u>: Total revenues are anticipated to be flat at this point. While Student Fees and Sales & Services revenue are expected to increase, internal sales is projected to be lower due to budget reductions in the education and general funds. Salaries and Other Payroll Expenses are projected to increase 5.3% over fiscal year 2009.

Athletics: Athletics total revenue is projected to be less than fiscal year 2009 by \$4.5 million or 13.6%. Bowl game revenue is not projected at this time. Expenses are anticipated to be less than last year, also because bowl game expenses are not projected at this time, and it is planned to move some expenses to gift fund accounts. Athletics is planning to reduce the deficit throughout the year.

<u>Health Services</u>: Total revenues are anticipated to increase by \$0.9 million or 8.7% over fiscal year 2009 because of an increase in both the student health fee and enrollment. Salaries and Other Payroll Expense are projected to increase over fiscal year 2009 due to the rollup from the previous year's mid-year rate increases.

<u>Parking:</u> Revenue is projected to be 14.3% or \$252 thousand higher than the previous year. Salaries and Other Payroll Expenses are anticipated to increase over Fiscal Year 2009. The transfer-out is to cover the bond payment.

#### Oregon State University Statement of Revenues, Expenses, and Other Changes Auxiliary Enterprises For the Three Months Ending September 30, 2009 and 2008

	Housing	Student Cntrs & Activities	Athletics	Health Services	Parking	Miscellaneous Auxiliaries	FY10	FY09	Increase (Decrease)	% Change
Revenue										
Enrollment Fees Lottery Proceeds Interest Income	\$ - - -	\$ 5,511,126 - 16,000	\$ 714,234 121,055 8,001	\$ 3,150,649 - 16,502	\$ - - -	\$ 75,998 - 1,487	\$ 9,452,007 121,055 41,990	\$ 8,562,084 473,059 103,462	\$ 889,923 (352,004) (61,472)	10.39% - -59.42%
Sales & Services Other Revenue Internal Sales	2,855,948 12,313 472,443	682,158 14,716 54,036	8,970,805 - -	667,452	439,630 - 115,762	1,002,523 - 62,431	14,618,516 27,029 704,672	15,008,290 44,605 1,058,195	(389,774) (17,576) (353,523)	-2.60% -39.40% -33.41%
Total Revenue	3,340,704	6,278,036	9,814,095	3,834,603	555,392	1,142,439	24,965,269	25,249,695	(284,426)	-1.13%
Expense										
Total Salaries and OPE Service and Supplies Depreciation Student Aid	2,981,171 1,612,393 812,199	1,878,507 1,017,569 266,499 21,709	3,325,105 3,242,544 929,219 2,415,539	1,162,784 405,084 27,135	199,694 81,589 197,231	322,629 721,041 38,609	9,869,890 7,080,220 2,270,892 2,437,248	9,116,806 9,041,201 2,813,516 1,901,928	753,084 (1,960,981) (542,624) 535,320	8.26% -21.69% -19.29% 28.15%
Total Expense	5,405,763	3,184,284	9,912,407	1,595,003	478,514	1,082,279	21,658,250	22,873,451	(1,215,201)	-5.31%
Net Change From Operations Fixed Asset Disposal Gain/(Loss) Net Transfers In/(Out)	(2,065,059)	3,093,752 (714,234)	(98,312) - -	2,239,600	76,878	60,160	3,307,019 - (714,234)	2,376,244 637,269 (1,786,795)	930,775 (637,269) 1,072,561	39.17% -100.00% -60.03%
Net Increase (Decrease) in Fund Balance	(2,065,059)	2,379,518	(98,312)	2,239,600	76,878	60,160	2,592,785	1,226,718	1,366,067	111.36%
Beginning Operations Fund Balance Fund Additions/Deductions Ending Fund Balance from Operations	5,912,227 (82,903) 3,764,265	32,184,632 131,511 34,695,661	23,810,895 (17,374) 23,695,209	8,562,767 - 10,802,367	8,104,875 - 8,181,753	4,705,865 - 4,766,025	83,281,261 31,234 85,905,280	88,496,167 (637,490) 89,085,395	(5,214,906) 668,724 (3,180,117)	-5.89% 104.90% -3.57%
Beginning Plant Fund Balance	6,606,308	1,991,257	4,892,397	1,159,556	691,144	482,197	15,822,859	10,189,300	5,633,559	55.29%
Plant Revenues Plant Expenditures	1,011,013	20,291	(145,040) 30,700	- 819	5,837 12,987		(139,203) 1,075,810	469,521 (3,538,898)	(608,724) 4,614,708	-129.65% -130.40%
Net Increase (Decrease) in Plant Fund Bala Fund Additions/Deductions	(1,011,013)	(20,291)	(175,740)	(819)	(7,150)	-	(1,215,013) -	4,008,419 -	4,005,984	99.94%
Ending Plant Fund Balance	5,595,295	1,970,966	4,716,657	1,158,737	683,994	482,197	14,607,846	14,197,719	9,639,543	67.90%
Total Operations & Plant Fund Balance	\$ 9,359,560	\$ 36,666,627	\$ 28,411,866	\$ 11,961,104	\$ 8,865,747	\$ 5,248,222	\$ 100,513,126	\$ 103,283,114	\$ 6,459,426	6.25%

### Oregon State University Auxiliary Operations - Housing

### Fiscal Year 2010

	Actu	al		Proje	cted	
-	For the Three M	onths Ended	Initial	Year End	Favorable	%
-	30-Sep-09	30-Sep-08	Budget	Projection	(Unfavorable)	Variance
Revenue						
Sales & Services	2,855,948	2,520,017	32,527,140	32,527,140	-	0.0%
Other Revenue	12,313	9,030	350,000	350,000	-	0.0%
Internal Sales	472,443	882,504	1,755,220	1,755,220	-	0.0%
Total Revenue	3,340,704	3,411,551	34,632,360	34,632,360	-	0.0%
Expense						
Total Salaries and OPE	2,981,171	2,667,903	13,392,991	13,392,991	-	0.0%
Service and Supplies	1,612,393	2,423,979	12,881,892	12,881,892	-	0.0%
Depreciation	812,199	777,327	3,248,796	3,248,796	-	0.0%
Total Expense	5,405,763	5,869,209	29,523,679	29,523,679	-	0.0%
Net Change From Operations Fixed Asset Disposal Gain/(Loss)	(2,065,059)	(2,457,658) 637,269	5,108,681 -	5,108,681 -	-	0.0%
Net Transfers In/(Out)	-	(1,046,000)	(6,497,739	(6,497,739)	-	0.0%
Net Increase (Decrease) in Fund Balance	(2,065,059)	(2,866,389)	(1,389,058	) (1,389,058)	-	0.0%
Beginning Fund Balance			5,912,227	5,912,227		
Projected Ending Fund Balance			\$ 4,523,169	\$ 4,523,169	\$ -	0.0%

### Oregon State University Auxiliary Operations - Student Centers & Activities

### Fiscal Year 2010

		Acti	ual		Projected						
	F	or the Three N	<b>Mont</b>	hs Ended	Initial			Year End	F	avorable	%
	3	0-Sep-09	3	30-Sep-08		Budget	- 1	Projection	(Ur	nfavorable)	Variance
Revenue											
Enrollment Fees	\$	5,511,126	\$	4,983,819	\$	13,518,260	\$	14,016,000	\$	497,740	3.7%
Interest Income		16,000		36,296		229,079		120,700		(108,379)	-47.3%
Sales & Services		682,158		620,567		5,445,364		5,197,741		(247,623)	-4.5%
Other Revenue		14,716		22,946		51,790		59,790		-	-
Internal Sales		54,036		58,649		116,529		374,772		258,243	221.6%
Total Revenue		6,278,036		5,722,277		19,361,022		19,769,003		407,981	2.1%
Expense											
Total Salaries and OPE		1,878,507		1,757,644		8,923,955		9,155,090		(231,135)	-2.6%
Service and Supplies		1,017,569		1,164,546		6,803,700		6,382,845		420,855	6.2%
Student Aid		21,709		38,181		-		196,090		(196,090)	-
Depreciation		266,499		260,894		1,053,873		1,066,005		(12,132)	-1.2%
Total Expense		3,184,284		3,221,265		16,781,528		16,800,030		(18,502)	-0.1%
Net Change From Operations		3,093,752		2,501,012		2,579,494		2,968,973		389,479	15.1%
Net Transfers In/(Out)		(714,234)		(704,406)		(3,239,142)		(2,717,511)		521,631	16.1%
Net Increase (Decrease) in Fund Balance		2,379,518		1,796,606		(659,648)		251,462		911,110	138.1%
Beginning Fund Balance						32,184,632		32,184,632		-	_
Projected Ending Fund Balance					\$	31,524,984	\$	32,436,094	\$	911,110	2.9%

### Oregon State University Auxiliary Operations Funds - Athletics

### Fiscal Year 2010

As of September 30, 2009

	Actu	al		Projec	cted	
•	For the Three M	onths Ended	Initial	Year End	Favorable	%
•	30-Sep-09	30-Sep-08	Budget	Projection	(Unfavorable)	Variance
Revenue						
Enrollment Fees	714,234	704,406	\$ 2,113,218	\$ 2,113,218	-	-
Lottery Proceeds	121,055	473,059	1,100,000	1,100,000	-	-
Gift Income	-	-	35,000	35,000	-	-
Interest Income	8,001	26,216	550,000	917,538	367,538	66.8%
Sales & Services	8,970,805	9,396,040	24,795,692	23,985,154	(810,538)	-3.3%
Other Revenue	-	11,493	-	-	-	-
Internal Sales	-	900	85,000	85,000	-	-
Total Revenue	9,814,095	10,612,114	28,678,910	28,235,910	(443,000)	-1.5%
Expense						
Total Salaries and OPE	3,325,105	3,166,460	14,684,639	14,487,239	197,400	1.3%
Service and Supplies	3,242,544	4,046,380	16,517,652	16,172,052	345,600	2.1%
Student Aid	2,415,539	1,863,747	-		· -	-
Depreciation	929,219	1,531,428	6,200,000	6,200,000	-	-
Total Expense	9,912,407	10,608,015	 37,402,291	36,859,291	543,000	1.5%
Net Change From Operations	(98,312)	4,099	(8,723,381)	(8,623,381)	100,000	-
Fixed Asset Disposal Gain/(Loss)	-	-	-	-	-	
Net Transfers In/(Out)	-		-	-	-	_
Net Increase (Decrease) in Fund Balance	(98,312)	4,099	(8,723,381)	(8,623,381)	100,000	-
Beginning Fund Balance			 23,810,895	23,810,895	-	_
Projected Ending Fund Balance			\$ 15,087,514	\$ 15,187,514	\$ 100,000	_

Unaudited - For Management Purposes Only

### Oregon State University Auxiliary Operations - Health Services

### Fiscal Year 2010

		Ac	tual					Proje	cted	
	F	or the Three	Mont	hs Ended		Initial	Υ	ear End	Favorable	%
	3	80-Sep-09	,	30-Sep-08		Budget	Pı	rojection	(Unfavorable)	Variance
Revenue										
Enrollment Fees	\$	3,150,649	\$	2,812,865	\$	7,692,929	\$	7,698,786	\$ 5,857	0.1%
Interest Income		16,502		37,784		201,000		201,000	-	-
Sales & Services		667,452		711,251		3,282,959		3,244,215	(38,744)	-1.2%
Other Revenue		-		-		107,500		100,000	-	-
Internal Sales		-		10		27,480		27,480	-	-
Total Revenue		3,834,603		3,561,910	'	11,311,868		11,271,481	(32,887)	-0.3%
Expense										
Total Salaries and OPE		1,162,784		1,016,515		6,880,602		6,861,297	19,305	0.3%
Service and Supplies		405,084		391,158		3,852,962		3,832,963	19,999	0.5%
Depreciation		27,135		22,282		132,776		132,776	-	-
Total Expense		1,595,003		1,429,955		10,866,340		10,827,036	39,304	0.4%
Net Change From Operations		2,239,600		2,131,955		445,528		444,445	(1,083)	-0.2%
Net Transfers In/(Out)		-		-		-		-	-	
Net Increase (Decrease) in Fund Balance		2,239,600		2,131,955		445,528		444,445	(1,083)	-0.2%
Beginning Fund Balance						8,562,767		8,562,767	-	
Projected Ending Fund Balance					\$	9,008,295	\$	9,007,212	\$ (1,083)	0.0%

### Oregon State University

### **Auxiliary Operations - Transportation & Parking Services**

### Fiscal Year 2010

	Ac	tual		Proje	ected	
	For the Three	Months Ended	 Initial	Year End	Favorable	%
	30-Sep-09	30-Sep-08	 Budget	Projection	(Unfavorable)	Variance
Revenue						
Sales & Services Other Revenue	\$ 439,630	\$ 301,148	\$ 1,848,564	\$ 1,848,564	\$ -	-
Internal Sales	115,762	33,713	160,940	160,940	-	-
Total Revenue	555,392		2,009,504	2,009,504	-	
Expense						
Total Salaries and OPE	199,69	183,230	873,205	873,205	-	-
Service and Supplies	81,589	91,844	523,552	523,552	-	-
Depreciation	197,23	197,328	788,835	788,835	-	-
Total Expense	478,514	472,402	 2,185,592	2,185,592	-	-
Net Change From Operations	76,878	(137,541)	(176,088)	(176,088)		-
Net Transfers In/(Out)		(36,389)	 (600,000)	(600,000)	-	_
Net Increase (Decrease) in Fund Balance	76,878	(173,930)	(776,088)	(776,088)	-	-
Beginning Fund Balance			 8,104,875	8,104,875	-	_
Projected Ending Fund Balance			\$ 7,328,787	\$ 7,328,787	\$ -	_

### Oregon State University Auxiliary Operations - Miscellaneous

### Fiscal Year 2010

	Act	ual			Proje	cted	
	For the Three I	Months Ended		Initial	Year End	Favorable	%
	30-Sep-09	30-Sep-08	1	Budget	Projection	(Unfavorable)	Variance
Revenue							
Enrollment Fees	\$ 75,998	\$ 60,994	\$	180,000	\$ 180,000	\$ -	-
Interest Income	1,487	3,166		2,170	2,170	-	-
Sales & Services	1,002,523	1,459,267		4,275,201	4,064,237	(210,964)	-4.9%
Other Revenue	-	1,136		35,500	53,500	18,000	50.7%
Internal Sales	62,431	82,419		26,606	8,688	(17,918)	-67.3%
Total Revenue	1,142,439	1,606,982		4,519,477	4,308,595	(210,882)	-4.7%
Expense							
Total Salaries and OPE	322,629	325,054		1,538,009	1,463,205	74,804	4.9%
Service and Supplies	721,041	923,294		2,452,907	2,413,793	39,114	1.6%
Depreciation	38,609	24,257		115,600	125,541	(9,941)	-8.6%
Total Expense	1,082,279	1,272,605		4,106,516	4,002,539	103,977	2.5%
Net Change From Operations	60,160	334,377		412,961	306,056	(106,905)	-25.9%
Net Transfers In/(Out)		-		(182,500)	(2,500)	180,000	98.6%
Net Increase (Decrease) in Fund Balance	60,160	334,377		230,461	303,556	73,095	-31.7%
Beginning Fund Balance				4,705,865	4,705,865	-	
Projected Ending Fund Balance			\$	4,936,326	\$ 5,009,421	\$ 73,095	1.5%

### OREGON STATE UNIVERSITY SERVICE CENTER DEPARTMENTS As of September 30, 2009

Service Centers are financially self-sustaining internal operations that primarily provide services to others within the university. They are expected to generate revenue from the services that they provide to cover the expenses incurred to deliver their services. Rates are adjusted periodically to minimize differences between revenues and expenses. Any negative fund balances are subsidized by the Education & General funds. In total, Service Center revenues are expected to be \$1.3 million less than Fiscal Year 2008 because the Service Center component of the Marine Mammal Institute has been terminated. Expenses are projected to be slightly higher than last year while Fund Balance is anticipated to remain relatively unchanged.

**Telecom:** This fund records the transactions related to telecommunications expenses incurred by OSU operations as well as telecommunication services provided to other OUS entities. Telecom provides and maintains a host of local and long distance phone services and equipment including cellular phones, pagers, voicemail, data network connections, wireless network, maintenance of the physical wire plant on campus, and audio and video conference capabilities.

**Inter-Institutional Network:** These funds record transactions related to off campus network support services provided to the Capital Center and OUS central phone system. Services provided included network support and enterprise system support.

**ETS Network:** This fund records the transactions related to off campus network support services provided to the OUS 5th site schools and the Chancellor's Office. Services provided included network support and enterprise system support.

**Printing & Mailing:** This fund records financial transactions related to printing and mailing services provided primarily to OSU departments. Printing and Mailing also provides services to customers outside of OSU.

**Motor Pool:** This fund records financial transactions related to vehicle rental and repair services provided primarily to OSU departments and personnel.

**Surplus Property:** This fund records the financial transactions related to the collection and sale of OSU and other state agency property deemed ready for salvage. Surplus Property's customers are both internal and external to OSU. Sales are accomplished via auction, the "OSUsed" Store, as well as Labtronix and E-Bay sales.

**Miscellaneous Service Centers:** These funds include the following operations: Campus ID System, Desktop Services, Animal Isolation Lab, Lab Animal Services, Chemistry Stores, Forestry Photogrammetry and Quantitative Science LAN, Statistical Services, ATLAS (Articulation Transfer Linked Audit System), Advanced Media Presentation Services, and Mass Spectrometer.

## Oregon State University Statement of Revenues, Expenses, and Other Changes Service Center Departments For the Three Months Ending September 30, 2009 and 2008

	Telecom	Enterprises Services	Network Services	Printing & Mailing	Motor Pool	Surplus Property	Miscellaneous Srvc Centers	Total 2010	Total 2009	Increase (Decrease)	% Change
Revenue  Revenue from Outside of OUS  Revenue From OUS Depts  Total Revenue	\$ 92,911 996,813 <b>1,089,724</b>	\$ - -	\$ 60,798 167,116 <b>227,914</b>	\$ 104,615 798,966 <b>903,581</b>	\$ 81,316 556,926 <b>638,242</b>	\$ 26,153 7,093 <b>33,246</b>	\$ 103,354 217,837 <b>321,191</b>	\$ 469,147 2,744,751 3,213,898	\$ 367,190 3,876,804 <b>4,243,994</b>	\$ 101,957 (1,132,053) (1,030,096)	27.8% -29.2% <b>-24.3%</b>
Expense											
Total Salaries and OPE Service and Supplies Depreciation Total Expense  Net Change From Operations Fixed Asset Disposal Gain/(Loss) Net Transfers In/(Out) Fund Deductions To Reserves	408,476 495,152 51,244 <b>954,872</b> 134,852	571,502 572,820 25,925 1,170,247 (1,170,247)	172,742 14,158 16,420 203,320 24,594	293,109 646,406 13,856 953,371 (49,790)	120,066 322,356 80,633 <b>523,055</b> 115,187	66,090 15,601 1,613 83,304 (50,058)	972,302 479,142 12,635 1,464,079 (1,142,888)	2,604,287 2,545,635 202,326 <b>5,352,248</b> (2,138,350)	2,451,727 2,590,065 191,614 5,233,406 (989,412)	152,560 (44,430) 10,712 118,842 (1,148,938)	6.2% -1.7% 5.6% <b>2.3%</b> 116.1%
Net Increase (Decrease) in Fund Balance	134,852	(1,170,247)	24,594	(49,790)	115,187	(50,058)	(1,142,888)	(2,138,350)	(989,412)	(1,148,938)	116.1%
Beginning Operations Fund Balance Fund Additions/Deductions Ending Fund Balance from Operations	1,588,121 - 1,722,973	625,944 (544,303)	186,023 210,617	653,622 603,832	1,603,918 67 1,719,172	129,597 79,539	508,857	5,296,082 67 3,157,799	<b>6,087,208</b> (579,500) <b>4,518,296</b>	(791,126) 579,567 (1,360,497)	<b>-13.0%</b> -100.0% <b>-30.1%</b>

### Oregon State University Service Center Operations - Telecom

### Fiscal Year 2010

	Actua	al			Project	ted		
	For the Three Mo			Initial	Year End		Favorable	%
	30-Sep-09		30-Sep-08	Budget	Projection	(U	Infavorable)	Variance
Revenue								
Revenue from Outside of								
OUS	\$ 92,911	\$	51,647	\$ 224,750	\$ 224,750	\$	-	-
Revenue From OUS Depts	996,813		1,096,416	5,150,518	5,150,518		_	-
Total Revenue	 1,089,724		1,148,063	5,375,268	5,375,268		-	-
Expense								
•								
Total Salaries and OPE	408,476		405,183	1,617,290	1,617,290		-	-
Service and Supplies	495,152		557,428	2,326,472	2,326,472		-	-
Capital Outlay			0	368,000	368,000		-	-
Depreciation	 51,244		44,858	 200,000	200,000			-
Total Expense	954,872		1,007,469	4,511,762	4,511,762		-	-
Net Change From Operations	134,852		140,594	863,506	863,506		-	-
Net Transfers In/(Out)	 			 				-
Net Increase (Decrease) in Fund Balance	134,852		140,594	863,506	863,506		-	-
Beginning Fund Balance				 1,588,121	1,588,121		-	
Projected Ending Fund Balance				\$ 2,451,627	\$ 2,451,627	\$		-

### Oregon State University Service Center Operations - Enterprise Services

### Fiscal Year 2010

		Actual			Projec	cted	
	For the Thr			 Initial	Year End	Favorable	%
_	30-Sep-09	-	30-Sep-08	Budget	Projection	(Unfavorable)	Variance
Revenue							
Revenue from Outside of							
OUS	\$	- \$	8	\$ -	\$ -	\$ -	-
Revenue From OUS Depts		-		3,357,710	3,357,710		-
Total Revenue		-	8	3,357,710	3,357,710	-	-
Expense							
Total Salaries and OPE	571,5	502	536,987	2,391,432	2,391,432	-	-
Service and Supplies	572,8	320	562,401	1,156,445	1,156,445	-	-
		-	-	47,870	47,870		-
Depreciation	25,9	925	23,405	 53,000	53,000		-
Total Expense	1,170,2	247	1,122,793	3,648,747	3,648,747	-	-
Net Change From Operations	(1,170,2	247)	(1,122,785)	(291,037)	(291,037)	-	-
Net Transfers In/(Out)				 -	-		-
Net Increase (Decrease) in Fund Balance	(1,170,2	247)	(1,122,785)	(291,037)	(291,037)	-	-
Beginning Fund Balance				 625,944	625,944	-	-
Projected Ending Fund Balance				\$ 334,907	\$ 334,907	\$ -	-

### **Service Center Operations - Network Services**

### Fiscal Year 2010

	Act	ual		Proje	cted	
	For the Three I	Months Ended	Initial	Year End	Favorable	%
	30-Sep-09	30-Sep-08	Budget	Projection	(Unfavorable)	Variance
Revenue						
Revenue from Outside of						
OUS	\$ 60,798	\$ 40,532	\$ 243,192	\$ 243,192	\$ -	-
Revenue From OUS Depts	167,116	0	645,232	645,232	-	-
Total Revenue	227,914	40,532	888,424	888,424	-	-
Expense						
Total Salaries and OPE	172,742	172,329	694,157	694,157	-	-
Service and Supplies	14,158	18,493	104,036	104,036	-	-
Depreciation	16,420	15,781	66,000	66,000	-	-
Total Expense	203,320	206,603	864,193	864,193	-	-
Net Change From Operations Net Transfers In/(Out)	24,594	(166,071)	24,231	24,231	-	-
Net Increase (Decrease) in Fund Balance	24,594	(166,071)	24,231	24,231	-	-
Fund Additions/Deductions			-		-	-
Beginning Fund Balance			186,023	186,023		-
Projected Ending Fund Balance			\$ 210,254	\$ 210,254	\$ -	-

# Oregon State University Service Center Operating Fund - Printing & Mailing Fiscal Year 2010

		Act	ual							
	For	the Three	Mont	hs Ended	Initial		Year End	Favorable		%
	30-	Sep-09	,	30-Sep-08		Budget	Projection	(Unfa	vorable)	Variance
Revenue										
Revenue from Outside of										
OUS	\$	104,615	\$	36,541	\$	830,713	830,713	\$	-	-
Revenue From OUS Depts		798,966		981,985		3,933,756	3,933,756		-	-
Total Revenue		903,581		1,018,526		4,764,469	4,764,469		-	-
Expense										
Total Salaries and OPE		293,109		277,347		1,206,444	1,206,444		_	-
Service and Supplies		646,406		1,009,462		3,441,300	3,441,300		-	_
Depreciation		13,856		19,786		54,360	54,360		-	-
Total Expense		953,371		1,306,595		4,702,104	4,702,104		-	-
Net Change From Operations		(49,790)		(288,069)		62,365	62,365		-	-
Net Transfers In/(Out)  Net Increase (Decrease) in Fund Balance		(40.700)		(288,069)		62,365	62,365		<del>-</del>	-
Net increase (Decrease) in Fund Balance		(49,790)		(200,009)		02,303	02,303		-	-
Beginning Fund Balance						653,622	653,622			-
Projected Ending Fund Balance					\$	715,987	\$ 715,987	\$		-

## Oregon State University Service Center Operations - Motor Pool

### Fiscal Year 2010

		Actu	al					Proj	ected		
		For the Three M	ontl	hs Ended		Initial		Year End	Fa	avorable	%
		30-Sep-09		30-Sep-08	Budget		Projection		(Unfavorable)		Variance
Revenue											
Revenue from Outside of											
OUS	\$	81,316	\$	44,927	\$	127,219	\$	127,219	\$	-	-
Revenue From OUS Depts	·	556,926		581,905		1,880,913	·	1,880,913	•	-	-
Total Revenue		638,242		626,832		2,008,132		2,008,132		-	-
Expense											
Total Salaries and OPE		120,066		108,633		554,542		554,542		-	-
Service and Supplies		322,356		367,807		1,031,700		1,031,700		-	-
Depreciation		80,633		75,145		348,082		348,082		-	-
Total Expense		523,055		551,585		1,934,324		1,934,324		-	-
Net Change From Operations Net Transfers In/(Out)		115,187		75,247		73,808		73,808		-	-
Net Increase (Decrease) in Fund Balance		115,187		75,247		73,808		73,808		-	-
Beginning Fund Balance						1,603,918		1,603,918			-
Projected Ending Fund Balance					\$	1,677,726	\$	1,677,726	\$		-

# Oregon State University Service Center Operations - Surplus Property Fiscal Year 2010

For the Three Months Ending September 30, 2009 and 2008

	Act	ual			Proje	ected	
	For the Three			Initial	Year End	Favorable	%
	30-Sep-08	30-Sep-08	E	Budget	Projection	(Unfavorable)	Variance
Revenue		_	'				_
Revenue from Outside of							
OUS	\$ 26,153	\$ 68,743	\$	265,852	\$ 288,810	\$ 22,958	22,958
Revenue From OUS Depts	7,093	9,893		47,980	28,369	(19,611)	(19,611)
Total Revenue	33,246	78,636		313,832	317,179	3,347	3,347
Expense							
Total Salaries and OPE	66,090	68,980		256,277	258,362	(2,085)	-0.8%
Service and Supplies	15,601	13,483		71,456	48,535	22,921	22,921
Depreciation	1,613	845		-	6,453	(6,453)	(6,453)
Total Expense	83,304	83,308		327,733	313,350	14,383	4.4%
Net Change From Operations Net Transfers In/(Out)	(50,058)	(4,672)		(13,901)	3,829	17,730	127.5% -
Net Increase (Decrease) in Fund Balance	(50,058)	(4,672)		(13,901)	3,829	17,730	127.5%
Beginning Fund Balance				129,597	129,597	<u>-</u>	-
Projected Ending Fund Balance			\$	115,696	\$ 133,426	\$ 17,730	15.3%

Unaudited - For Management Purposes Only

# Oregon State University Service Center Operations - Miscellaneous Service Centers Fiscal Year 2010

		Actua	ıl								
		or the Three Mo				Initial		Year End		orable	%
Barrana	3	30-Sep-08		30-Sep-08		Budget	F	Projection	(Unfavorable)		Variance
Revenue											
Revenue from Outside of											
OUS	\$	103,354	\$	124,792	\$	940,900	\$	940,900	\$	_	-
Revenue From OUS Depts		217,837		1,206,605		4,332,407		4,332,407		-	-
Total Revenue		321,191		1,331,397		5,273,307		5,273,307		_	-
		,		, ,		, ,		, ,			
Expense											
Total Salaries and OPE		972,302		882,268		3,673,779		3,673,779		-	-
Service and Supplies		479,142		60,991		1,647,082		1,647,082		-	-
Depreciation		12,635		11,794		45,503		45,503			-
Total Expense		1,464,079		955,053		5,366,364		5,366,364		-	-
Net Change From Operations		(1,142,888)		376,344		(93,057)		(93,057)		<u>-</u>	_
Net Transfers In/(Out)		(1,112,000)		-		(00,001)		(00,007)		_	
Net Increase (Decrease) in Fund Balance		(1,142,888)		376,344		(93,057)		(93,057)		-	-
Beginning Fund Balance						508,857		508,857		<u>-</u>	-
Projected Ending Fund Balance					\$	415,800	\$	415,800	\$		-