

### Third Quarter Management Reports

Fiscal Year 2011

Office of Budget and Fiscal Planning

### Oregon State University Second Quarter Management Reports Fiscal Year 2011

### **TABLE OF CONTENTS**

Introduction	
All Operating Funds Summary	
Selected Operating Funds Summary	3
Edwards of Control English CM/DC Decords	
Education & General Funds & SWPS Reports	
Commentary on Education and General Funds	
Education and General and SWPS Summary	
Education and General Funds Report	
Commentary on Statewide Public Services	
Agriculture Experiment Station	
Extension	
Forestry Research Laboratory	10
Auxiliary Operating Funds Reports	
Commentary on Auxiliary Funds	
Summary of Auxiliary Funds	
Housing	
Student Centers & Activities	14
Athletics	15
Health Services	16
Parking	17
Miscellaneous	18
Service Center Operations Reports	
Commentary on Service Centers	19
Summary of Service Center Funds	20
Telecom	21
Enterprise Services	22
Network Services	23
Printing and Mailing	
Motor Pool	
Surplus Property	
Miscellaneous Service Centers	

# OREGON STATE UNIVERSITY QUARTERLY MANAGEMENT REPORT As of March 31, 2011

The following interim financial reports have been prepared for internal management purposes, providing a summary of all operating funds and detailed information on revenues, expenses, transfers, and fund balances for the Education and General Program, Statewide Public Services, Auxiliary Enterprises, and Service Departments.

The reports include the FY 2011 budget, projected revenues and expenses, comparisons with FY 2010 actual, and third quarter results.

The FY 2011 budget has been adjusted as of September 2010 and will be used for internal reporting throughout the remainder of the fiscal year as well as in external reporting to the State Board of Higher Education.

Adjusted revenue budgets include the initial budget, which is based on the Legislatively Approved Budget and updated departmental revenue projections.

The adjusted budget reflects the current operating plan as of the date of these reports. Departmental estimates were prepared with a combination of trend analysis, current year encumbrances, and adjustments for anticipated changes in revenue and expenditures.

### All Operating Funds Summary<sup>1</sup>

### Fiscal Year 2011 Budget & Fiscal Year 2010 Actual

(in thousands)

FY2011 Budget	Education & General <sup>2</sup>	Statewide Public Services <sup>2</sup>	Auxiliary Enterprises <sup>2</sup>	Service Center Departments <sup>2</sup>		Designated Operations <sup>4</sup>	Research Funds <sup>5</sup>	Total <sup>6</sup>
Revenue	318,847	65,366	107,656	\$ 20,874	\$ 68,287	\$ 11,894	182,744	\$ 775,668
Expenditures	319,668	68,837	122,433	22,112	61,486	12,416	182,744	789,696
Net Increase (Decrease in Fund Balance)	( 822)	( 3,470)	( 14,777)	( 1,238)	6,801	( 522)	-	( 14,028)
Beginning Fund Balance	54,677	10,783	38,162	4,673	19,848	2,967	1,128	132,238
Ending Fund Balance	\$ 53,855	\$ 7,313	\$ 23,385	\$ 3,435	\$ 26,648	\$ 2,445	\$ 1,128	\$ 118,210
FY2010 Actual								
Revenue	\$ 308,878	\$ 74,588	\$ 103,120	\$ 21,055	\$ 47,439	\$ 13,336	\$ 177,313	\$ 745,729
Expenditures	278,260	67,788	105,166	21,713	52,543	13,373	182,743	721,587
Net Increase (Decrease in Fund Balance)	30,617	6,800	( 2,046)	( 658)	( 5,104)	( 37)	( 5,430)	24,142
Beginning Fund Balance	24,059	3,983	83,281	5,296	24,952	3,004	6,558	151,134
Fund Additions (Deductions)	-	-	( 43,073)	36	-	-	-	( 43,037)
Ending Fund Balance	\$ 54,677	\$ 10,783	\$ 38,162	\$ 4,673	\$ 19,848	\$ 2,967	\$ 1,128	\$ 132,238

<sup>&</sup>lt;sup>1</sup> Plant Funds not included.

Adjusted budget as reported in the OUS Management Report
 Gift Funds Budget trended based on last seven years actual revenue and expenditures.

<sup>&</sup>lt;sup>4</sup> FY11 Initial Budget

<sup>&</sup>lt;sup>5</sup> Research Budget trended amount based on last nine years actual expenditures.
<sup>6</sup> Memorandum only - Interfund eliminations have not been made for certain transactions which are accounted for in more than one fund, such as internal sales.

### Oregon State University Selected Operating Funds

#### Fiscal Year 2011 Budget & Projections

As of March 31, 2011

(thousands of dollars)

_	Initial	FY 2011 Adjusted	Year End	FY 2010	Projection to Actual Favorable
	Budget	Budget	Projection	Actual	(Unfavorable)
Education & General Program					
Revenues	\$ 316,020	\$ 318,447	\$ 334,394	308,878	\$ 25,516
Expenditures	316,020	319,275	334,625	278,392	( 56,234)
Net Change from Operations		( 829)	( 231)	30,486	( 30,718)
Net Transfers In (Out)		7	489	131	357
Net Increase (Decrease) in Fund Balance		( 822)	257	30,617	( 30,360)
Beginning Fund Balance	54,677	54,677	54,677	24,059	30,617
Fund Additions/(Deductions) to Other Funds	-	-	<u> </u>	-	
Ending Fund Balance	54,677	53,855	54,934	54,677	257
Statewide Public Service Programs					
Revenues	74,510	65,366	66,860	74,588	( 7,729)
Expenditures	74,510	68,837	69,961	67,802	( 2,158)
Net Change from Operations		( 3,470)	( 3,101)	6,786	( 9,887)
Net Transfers In (Out)	-		10	14	( 4)
Net Increase (Decrease) in Fund Balance	-	( 3,470)	( 3,091)	6,800	( 9,891)
Beginning Fund Balance	10,783	10,783	10,783	3,983	6,800
Fund Additions/(Deductions) to Other Funds	-	-		-	
Ending Fund Balance	10,783	7,313	7,692	10,783	( 3,091)
Auxiliary Enterprises					
Revenues	104.759	107.656	113.760	103.120	10.640
Expenditures	107,800	107,276	101,360	96,863	( 4,498)
Net Change from Operations	( 3,041)	380	12,400	6.257	6,143
Fixed asset Disposal Gain/(Loss)	( 0,011)	000	12, 100	0,207	0,110
Net Transfers In (Out)	( 12,468)	( 15.157)	( 6,711)	( 8,304)	1,593
Net Increase (Decrease) in Fund Balance	( 15,509)	( 14,777)	5,689	( 2,046)	7,736
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Beginning Fund Balance	38,162	38,162	38,162	83,281	( 45,119)
Fund Additions/(Deductions) to Other Funds	-	-	( 7,296)	( 43,073)	35,777
Ending Fund Balance	22,653	23,385	36,556	38,162	( 1,606)
Service Center Departments					
Revenues	20,871	20,874	21,012	21,055	( 43)
Expenditures	22,119	22,112	20,843	21,499	656
Net Change from Operations	( 1,248)	( 1,238)	169	( 444)	613
Fixed Asset Disposal Gain (Loss)	-	-	-	( 14)	14
Net Transfers In (Out)	-		( 150)	( 200)	50
Net Increase (Decrease) in Fund Balance	( 1,248)	( 1,238)	18	( 658)	676
Beginning Fund Balance	4,674	4,674	4,674	5,296	( 623)
Fund Additions/(Deductions) to Other Funds	-	-	<u>-</u>	36_	( 36)
Ending Fund Balance	\$ 3,425	\$ 3,435	\$ 4,692	\$ 4,674	\$ 18

### OREGON STATE UNIVERSITY EDUCATION & GENERAL FUNDS As of March 31, 2010

Education & General funds support the general operations of the university and its primary missions of instruction, research, and public service. The major sources of revenue are tuition, state appropriations, and indirect cost recovery from grants and contracts.

Overall revenue is expected to be up \$25.5 million or 8.3% higher than fiscal year 2010. Revenues from enrollment fees are anticipated to exceed last year's actual by \$32.9 million or 17.8% due to tuition rate increases and enrollment growth, especially in the non-resident categories. Fee remissions, accounted for as negative revenue, are anticipated to increase by 18.6% or \$3.2 million over last year.

State appropriations are projected to be \$7.4 million lower than the actual amount received last year. Approximately \$7.8 million of the "state appropriations" are federal stimulus dollars that are backfilling a portion of the state revenue shortfall. This number, which reported as \$12.9 million in the second quarter, changed due HB5050 which required restatement of prior year and current year amounts.

Expenditures and net transfers are anticipated to be \$56.2 million or 20.2% higher than fiscal year 2010. Salaries and Other Payroll Expense account for \$26.1 million of the increase primarily due to filling of previously unfilled positions and new hiring due to increased enrollment. PEBB rates increased 8.9% in December. Services & Supplies are anticipated to increase 30.2% or \$16.7 million due to planned technology enhancement projects, such as upgrades of network switches and routers, wiring projects, new software licensing, business center renovation, and pay off of debt. Capital Outlay expense is also expected to be higher than fiscal year 2010 by \$13.3 million. Classroom renovations, research equipment purchases, business center remodeling and upgrades to the campus wireless infrastructure are among the current projects this year.

### Oregon State University Education & General and Statewide Public Service Programs

Fiscal Year 2011 As of March 31, 2011 (thousands of dollars)

	FY1	1		Projection to Actual		
Education & General	Adjusted	Year End	FY10	Favorable	%	
	Budget	Projection	Actual	(Unfavorable)	Variance	
Revenue						
Enrollment Fees	\$ 208,380	\$ 218,248	\$ 185,315	\$ 32,933	17.8%	
Fee Remissions	( 20,591)	( 20,500)	( 17,281)	( 3,220)	-18.6%	
State Appropriations	90,955	91,796	99,192	( 7,397)	-7.5%	
Gifts, Grants, and Contracts	29,440	33,120	29,540	3,580	12.1%	
Other Revenue	10,262	11,731	12,112	( 381)	-3.1%	
Total Revenue	318,447	334,394	308,878	25,516	8.3%	
Expense						
Total Salaries and OPE	233,543	244,182	218,131	( 26,052)	-11.9%	
Service and Supplies	69,521	72,211	55,463	( 16,748)	-30.2%	
Capital Outlay	16,011	18,016	4,675	( 13,341)	-285.4%	
Student Aid	200	216	123	( 92)	-74.8%	
Total Expense	319,275	334,625	278,392	( 56,234)	-20.2%	
Net Change From Operations	( 829)	( 231)	30,486	( 30,718)	-100.8%	
Net Transfers In/(Out)	7	489	131	357	-272.1%	
Net Increase (Decrease) in Fund Balance	( 822)	257	30,617	( 30,360)	99.2%	
Beginning Fund Balance Fund Additions/(Deductions) to Other Funds	54,677	54,677	24,059	30,617	127.3%	
Projected Ending Fund Balance	\$ 53,855	\$ 54,934	\$ 54,677	\$ 257	0.5%	
Statewide Public Service Revenue						
State Appropriation	\$ 45,134	\$ 45,134	\$ 53,281	(\$ 8,147)	-15.3%	
Government Appropriations	16,817	16,015	15,467	547	3.5%	
Other Revenue	3,415	5,711	5,840	( 129)	-2.2%	
Total Revenue	65,366	66,860	74,588	( 7,729)	-10.4%	
Expense						
Total Salaries and OPE	54,734	55,721	55,400	( 321)	-0.6%	
Service and Supplies	13,011	13,143	11,735	( 1,407)	-12.0%	
Capital Outlay	1,092	1,097	667	( 430)	-64.4%	
Total Expense	68,837	69,961	67,802	( 2,158)	-3.2%	
Net Change From Operations Net Transfers In/(Out)	( 3,470)	( 3,101) 10	6,786 14	( 9,887) ( 4)	145.7% -	
Net Increase (Decrease) in Fund Balance	( 3,470)	( 3,091)	6,800	( 9,891)	145.5%	
Beginning Fund Balance	10,783	10,783	3,983	6,800	170.7%	
Projected Ending Fund Balance	\$ 7,313	\$ 7,692	\$ 10,783	(\$ 3,091)	-28.7%	

Unaudited - For Management Purposes Only

## Oregon State University Education and General Funds

	Actua	al	FY2010		Fiscal Year	2011	
	For the Nine Mo	nths Ended	Year End	Adjusted	Year End	Favorable	%
	31-Mar-10	31-Mar-11	Final	 Budget	Projection	(Unfavorable)	Variance
Revenue							
Enrollment Fees	\$ 185,249,043 \$	217,802,323	\$ 185,314,680	\$ 208,380,078	\$ 218,247,879	\$ 9,867,801	4.7%
Fee Remissions	(16,200,891)	(20,414,302)	(17,280,517)	(20,590,782)	(20,500,265)	90,517	-0.4%
Government Appropriations	70,422,243	77,880,691	99,192,031	90,955,203	91,795,530	840,327	0.9%
Indirect Cost Recovery	19,932,458	21,815,440	29,539,734	29,440,000	33,120,000	3,680,000	12.5%
Interest Income	1,078,091	1,143,675	1,423,356	1,300,000	1,400,000	100,000	7.7%
Sales & Services	6,706,851	7,278,734	9,293,827	8,197,993	9,278,296	1,080,303	13.2%
Other Revenue	1,103,560	590,031	1,394,607	764,250	1,052,357	288,107	37.7%
Total Revenue	268,291,354	306,096,591	308,877,718	 318,446,742	334,393,797	15,947,055	5.0%
Expense							
Total Salaries and OPE	160,141,228	179,153,985	218,130,665	233,543,384	244,182,293	(10,638,909)	-4.6%
Service and Supplies	37,230,781	51,059,050	55,462,612	69,521,436	72,210,819	(2,689,383)	-3.9%
Capital Outlay	2,612,468	9,938,445	4,674,904	16,010,575	18,016,266	(2,005,691)	-12.5%
Student Aid	118,437	215,868	123,479	200,000	215,868	(15,868)	-7.9%
Total Expense	200,102,913	240,367,348	278,391,660	319,275,395	334,625,246	(15,349,851)	-4.8%
Net Change From Operations	68,188,440	65,729,243	30,486,058	(828,653)	(231,449)	597,204	72.1%
Net Transfers In/(Out)	(350,113)	846,799	131,320	7,120	488,646	481,526	6763.0%
Net Increase (Decrease) in Fund Balance	67,838,327	66,576,042	30,617,378	(821,533)	257,197	1,078,730	131.3%
Beginning Fund Balance			24,059,217	54,676,596	54,676,596		
Projected Ending Fund Balance			\$ 54,676,595	\$ 53,855,063	\$ 54,933,793	\$ 1,078,730	2.0%

# OREGON STATE UNIVERSITY STATEWIDE PUBLIC SERVICE PROGRAMS As of March 31, 2010

**Agricultural Experiment Stations – AES**: The Agricultural Experiment Station is the principal agricultural research agency of the State of Oregon. It conducts research in the agricultural, biological, social, and environmental sciences for the social, economic, and environmental benefit of Oregonians.

Revenues for AES are projected to be \$29.9 million, down \$5.4 million, or 15.2% from fiscal year 2010 due to decreasing levels of state and federal support. Expenses are expected to increase \$2.1 million or 7.0% due to the implementation of planned strategic initiatives, as well as increased research activity.

**Extension Service – EXT:** Oregon State University's Extension Service provides education and information based on research to help Oregonians solve problems and develop skills related to youth, family, community, farm, forest, energy, and marine resources. The OSU Extension Service arm reaches across several colleges and 37 county offices throughout the State of Oregon. Extension funding sources include state appropriations, federal formula funds, county appropriations, and federal grants.

Extension revenues are projected to be \$30.7 million, down \$2.0 million, or 6.0% from fiscal year 2010 due mainly to the decrease in state appropriation. Expenses are expected to increase \$0.5 million or 1.7% from the previous year mainly in the area of Salaries & Other Payroll Expense.

**Forest Research Lab – FRL:** The Forest Research Laboratory (FRL) conducts research leading to sustainable forest yields, innovative and efficient use of forest products, and responsible stewardship of Oregon's resources. The primary source of revenues for FRL is state and federal appropriations and Oregon Harvest Tax. The 2007 Oregon Legislature (HB 2122) renewed the taxation rate of \$0.92 per thousand board feet of commercial timber harvested in Oregon.

Revenues for FRL are projected to be less than the previous year by \$291 thousand or 4.4%. While the state appropriation will decrease \$483 thousand, harvest tax receipts are anticipated to increase by \$245 thousand. Expenses are expected to decrease by \$520 thousand or 8.9%.

### **Statewide Operations - Agricultural Experiment Station**

### Fiscal Year 2011

As of March 31, 2011

	Actu	al	FY2010	Fiscal Year 2011					
	For the Nine Mo	onths Ended	Year End	Adjusted	Year End	Favorable	%		
	31-Mar-10	31-Mar-11	Final	Budget	Projection	(Unfavorable)	Variance		
Revenue									
State Appropriation	\$ 22,244,750	\$ 19,221,862	\$ 28,963,666	24,534,737	24,534,737	-	-		
Other Government Appropriations	1,911,459	834,340	4,397,433	3,197,483	3,320,314	122,831	3.8%		
Sales & Services	796,551	1,122,526	1,743,669	1,731,100	1,731,100	-	-		
Other Revenue	90,505	271,611	108,360	250,000	270,000	20,000	8.0%		
Total Revenue	25,043,265	21,450,339	35,213,128	29,713,320	29,856,151	142,831	0.5%		
Expense									
Total Salaries and OPE	18,510,106	18,137,660	24,187,269	24,635,000	24,340,000	295,000	1.2%		
Service and Supplies	3,522,419	5,750,348	5,696,759	7,136,000	7,259,000	(123,000)	-1.7%		
Capital Outlay	250,982	733,652	629,562	1,092,000	1,056,000	36,000	3.3%		
Total Expense	22,283,507	24,621,660	30,513,590	32,863,000	32,655,000	208,000	0.6%		
Net Change From Operations	2,759,758	(3,171,321)	4,699,538	(3,149,680)	(2,798,849)	350,831	11.1%		
Net Transfers In/(Out)	-	10,000	88	-	10,000	10,000	-		
Net Increase (Decrease) in Fund Balance	2,759,758	(3,161,321)	4,699,626	(3,149,680)	(2,788,849)	360,831	-11.5%		
Beginning Fund Balance			2,591,811	7,291,437	7,291,437		-		
Projected Ending Fund Balance			\$ 7,291,437	\$ 4,141,757	\$ 4,502,588	\$ 360,831	8.7%		

### **Statewide Operations - Extension**

	Actua	al	FY2010		Fiscal Yea	ar 2011	
	For the Nine Mo		 Year End	Adjusted	Year End	Favorable	%
	31-Mar-10	31-Mar-11	Final	Budget	Projection	(Unfavorable)	Variance
Revenue							
State Appropriation	\$ 16,249,054 \$	14,044,075	\$ 21,161,731	\$ 17,925,822	\$ 17,925,822	\$ -	-
Other Government Appropriations	5,916,140	6,450,945	10,205,919	10,000,000	11,897,250	1,897,250	19.0%
Sales & Services	798,521	661,808	1,217,677	1,200,000	853,185	(346,815)	-28.9%
Other Revenue	48,231	61,319	121,349	150,000	72,714	(77,286)	-51.5%
Total Revenue	23,011,946	21,218,147	32,706,676	29,275,822	30,748,971	1,473,149	5.0%
Expense							
Total Salaries and OPE	19,747,441	19,825,558	25,922,730	25,118,760	26,491,243	(1,372,483)	-5.5%
Service and Supplies	3,848,597	4,170,535	5,482,024	4,760,000	5,443,580	(683,580)	-14.4%
Capital Outlay	13,527	36,477	 19,383	-	25,898	(25,898)	_
Total Expense	23,609,565	24,032,570	31,424,137	29,878,760	31,960,721	(2,081,961)	-7.0%
Net Change From Operations	(597,619)	(2,814,423)	1,282,539	(602,938)	(1,211,750)	(608,812)	-101.0%
Net Transfers In/(Out)	(3,356)	(16,051)	(5,667)	-	-		-
Net Increase (Decrease) in Fund Balance	(600,975)	(2,830,474)	1,276,872	(602,938)	(1,211,750)	(608,812)	-101.0%
Beginning Fund Balance			1,598,926	 2,875,798	2,875,798	-	
Projected Ending Fund Balance			\$ 2,875,798	\$ 2,272,860	\$ 1,664,048	\$ (608,812)	-26.8%

## Oregon State University Statewide Operations - Forestry Research Laboratory

	Actu	ıal	FY2010		Fiscal Ye	ar 2011	
	For the Nine M		Year End	Adjusted	Year End	Favorable	%
	31-Mar-10	31-Mar-11	Final	Budget	Projection	(Unfavorable)	Variance
Revenue							
State Appropriation	\$ 2,423,195	\$ 2,094,425	\$ 3,155,898	\$ 2,673,319	\$ 2,673,319	\$ -	-
Other Government Appropriations	863,895	919,846	863,895	920,000	920,000	-	-
Transfer from State Agency	1,937,985	2,398,808	2,454,607	2,700,000	2,700,000	-	-
Sales & Services	127,677	77,608	193,035	84,000	84,000	-	-
Other Revenue	1,013	114	1,013	<u> </u>	-		-
Total Revenue	5,353,765	5,490,801	6,668,448	6,377,319	6,377,319	-	-
Expense							
Total Salaries and OPE	4,265,127	3,841,392	5,289,980	4,980,000	4,890,000	90,000	1.8%
Service and Supplies	392,813	323,769	556,376	1,115,000	440,000	675,000	60.5%
Capital Outlay	18,307	-	18,307	-	15,000	(15,000)	-
Total Expense	4,676,247	4,165,161	5,864,663	6,095,000	5,345,000	765,000	12.6%
Net Change From Operations	677,518	1,325,640	803,785	282,319	1,032,319	750,000	265.7%
Net Transfers In/(Out)	12,968	5,239	19,782		-	<u>-</u>	-
Net Increase (Decrease) in Fund Balance	690,486	1,330,879	823,567	282,319	1,032,319	750,000	265.7%
Beginning Fund Balance			(207,696)	615,871	615,871		-
Projected Ending Fund Balance			\$ 615,871	\$ 898,190	\$ 1,648,190	\$ 750,000	83.5%

### OREGON STATE UNIVERSITY AUXILIARY ENTERPRISES As of March 31, 2010

The Auxiliary Enterprises are considered self-sustaining operations and primarily serve OSU students, faculty and staff. Budgets which are reported in the following pages were compiled in August 2010 and reflected the operating plans of the units at that time.

Overall the Auxiliaries are anticipating to recognize a \$12.4 million increase from operations in fiscal year 2011 and to transfer out \$14.0 million to other funds, resulting in a \$1.6 million reduction in fund balance. Net transfers-out will consist mainly of transfers for plant construction and debt service. Included in projected operating expenditures are non-cash estimates of depreciation totaling \$9.6 million. All Auxiliaries are including estimates for an increased cost of salary and benefits in fiscal year 2011.

**Housing:** Due to rate increases and higher enrollment, total revenue is expected to be \$4.0 million or 11.7% higher than fiscal year 2010. Salaries and Other Payroll Expenses are expected to decrease \$128 thousand or 1.0% due to positions transferred to the new Business Center at the beginning of the year, offset by some new hires.

**Student Centers & Activities**: Total revenues are anticipated to be \$3.5 million higher than the previous year due to enrollment increases and receipt of funding for student cultural centers. Expenses are projected to be \$3.9 million higher than fiscal year 2010. More student workers will be hired and other costs will increase due to the higher enrollment.

<u>Athletics</u>: Athletics total revenue is anticipated to be \$1.3 million or 4.1% higher than 2010. Expenses are anticipated to be \$3.6 million or 10.1% less than the previous year due to changes in labor distributions.

<u>Health Services</u>: Total revenues are anticipated to increase by \$674 thousand over fiscal year 2010 because of increased enrollment. Salaries and Other Payroll Expense are projected to increase over fiscal year 2010 by \$589 thousand due to new hires and classified employee step increases. Services and Supplies also are anticipated to be higher due to increased utilization of the center's services.

**Parking:** Revenue is projected to be flat compared with fiscal year 2010. Expenses are anticipated to be \$93 thousand or 3.5% higher than fiscal year 2010. The increased spending is mainly in the categories of Services & Supplies and Capital Outlay which reflects purchases of new Pay & Display machines for the parking lots.

#### Oregon State University Statement of Revenues, Expenses, and Other Changes Auxiliary Enterprises For the Nine Months Ending March 31, 2011 and 2010

	Housing	Student Cntrs & Activities	Athletics	Health Services	Parking	Miscellaneous Auxiliaries	FY11	FY10	Increase (Decrease)	% Change
Revenue										
Enrollment Fees	\$ -	\$ 16,944,599	\$ 1,560,001	\$ 8,782,611	\$ -	\$ 228,148	\$ 27,515,359	\$ 16,387,070	\$ 11,128,289	67.91%
Lottery Proceeds	-	-	889,458	-	-	-	889,458	-	889,458	-
Gift Income	-	-	10,101	-	-	-	10,101	563,025	(552,924)	-98.21%
Interest Income	<del>-</del>	49,194	54,602	39,274		3,358	146,428	78,679	67,749	86.11%
Sales & Services	25,651,541	3,698,156	24,281,283	2,769,926	1,726,422	3,675,492	61,802,820	30,623,223	31,179,597	101.82%
Other Revenue	29,753	111,030	758,540	2,608	605	38,739	941,275	60,905	880,370	1445.48%
Internal Sales	1,790,165	1,185,248	85,608	728	139,604	380,745	3,582,098	1,046,804	2,535,294	242.19%
Total Revenue	27,471,459	21,988,227	27,639,593	11,595,147	1,866,631	4,326,482	94,887,539	48,759,706	46,127,833	94.60%
Expense										
Total Salaries and OPE	9,117,803	6,530,117	5,768,195	5,033,629	548,261	1,088,775	28,086,780	21,090,222	6,996,558	33.17%
Service and Supplies	12,019,661	4,788,547	16,011,192	2,657,772	582,469	2,382,142	38,441,783	17,722,728	20,719,055	116.91%
Capital Outlay	-	30,138	(4,000)	-	002,100	4,278	30,416	-	-	0.00%
Depreciation	2,472,238	186,836	5,832,466	74,850	591,692	166,136	9,324,218	3,991,809	5,332,409	133.58%
Student Aid		801,403	3,510,517				4,311,920	5,157,568	(845,648)	-16.40%
Total Expense	23,609,702	12,337,041	31,118,370	7,766,251	1,722,422	3,641,331	80,195,117	47,962,327	32,232,790	67.20%
Net Change From Operations	3,861,757	9,651,186	(3,478,777)	3,828,896	144,209	685,151	14,692,422	797,379	13,895,043	1742.59%
Fixed Asset Disposal Gain/(Loss)	· · · -	· · · · -	-	, , , <u>-</u>	· -	· -	· · · -	· -	, , , <u>-</u>	-
Net Transfers In/(Out)		(1,877,480)	(304,406)	(200,000)		12,950	(2,368,936)	(3,055,395)	686,459	22.47%
Net Increase (Decrease) in Fund Balance	3,861,757	7,773,706	(3,783,183)	3,628,896	144,209	698,101	12,323,486	(2,258,016)	14,581,502	645.77%
Beginning Operations Fund Balance	(41,166,084)	23,579,985	33,873,202	10,061,524	7,336,277	4,477,194	38,162,098	83,281,261	(45,119,163)	-54.18%
Fund Additions/Deductions	(3,684,330)	(23,346)	(1,404,277)		16,249	1,698,493	(3,397,211)	6,185,501	(9,582,712)	154.92%
<b>Ending Fund Balance from Operations</b>	(40,988,657)	31,330,345	28,685,742	13,690,420	7,496,735	6,873,788	47,088,373	87,208,746	(40,120,375)	-46.00%
Beginning Plant Fund Balance	59,049,443	9,380,006	870,029	1,233,869	1,118,591	3,366,270	75,018,208	15,826,106	59,192,102	374.02%
Plant Revenues	17,676	7,473	204,480	4,610	2,460	484	237,183	(97,736)	334,919	-342.68%
Plant Expenditures	28,615,623	7,209,777	547,312	21,803	408,813	2,390,774	39,194,102	3,718,327	35,475,775	954.08%
Net Increase (Decrease) in Plant Fund Bala	ıı (28,597,947)	(7,202,304)	(342,832)	(17,193)	(406,353)	(2,390,290)	(38,956,919)	(3,816,063)	35,810,694	-938.42%
Fund Additions/Deductions	325,000	-	-	-	-	-	325,000	-	325,000	-
Ending Plant Fund Balance	30,776,496	2,177,702	527,197	1,216,676	712,238	975,980	36,386,289	12,010,043	95,002,796	791.03%
Total Operations & Plant Fund Balance	\$ (10,212,161)	\$ 33,508,047	\$ 29,212,939	\$ 14,907,096	\$ 8,208,973	\$ 7,849,768	\$ 83,474,662	\$ 99,218,789	\$ 54,882,421	-55.31%
Total Operations at faint Faint Dalance	ψ (10,212,101)	<del>* 00,000,041</del>	¥ 20,212,000	¥ 14,507,030	ψ 0,200,313	ψ 1,043,100	<del>+ 00,414,002</del>	Ψ 00,£10,103	<del>♥ 04,002,421</del>	33.3170

## Oregon State University Auxiliary Operations - Housing

	Actu	al	FY2010		Fiscal Ye	ar 2011	
·	For the Nine Mo	onths Ended	Year End	Adjusted	Year End	Favorable	%
-	31-Mar-10	31-Mar-11	Final	Budget	Projection	(Unfavorable)	Variance
Revenue							
Sales & Services	22,974,356	25,651,541	32,727,542	35,826,791	35,923,000	96,209	0.3%
Other Revenue	27,195	29,753	38,203	22,320	33,000	10,680	47.8%
Internal Sales	718,967	1,790,165	1,234,127	1,233,000	2,035,000	802,000	65.0%
Total Revenue	23,720,518	27,471,459	33,999,872	37,082,111	37,991,000	908,889	2.5%
Expense							
Total Salaries and OPE	9,397,526	9,117,803	12,627,641	13,448,351	12,500,000	948,351	7.1%
Service and Supplies	8,783,884	12,019,661	12,520,931	13,320,313	17,910,411	(4,590,098)	-34.5%
Depreciation	2,432,088	2,472,238	3,292,935	3,293,700	3,301,552	(7,852)	-0.2%
Total Expense	20,613,498	23,609,702	28,441,507	30,062,364	33,711,963	(3,649,599)	-12.1%
Net Change From Operations	3,107,020	3,861,757	5,558,365	7,019,747	4,279,037	(2,740,710)	-39.0%
Net Transfers In/(Out)	(1,546,700)	-	(4,567,533)	(10,313,448)	-	10,313,448	-
Net Increase (Decrease) in Fund Balance	1,560,320	3,861,757	990,832	(3,293,701)	4,279,037	7,572,738	229.9%
Beginning Fund Balance				(41,166,084)	(41,166,084)	-	-
Fund Additions/Deductions					(6,947,306)	(6,947,306)	-
Projected Ending Fund Balance				\$ (44,459,785)	\$ (43,834,353)	\$ 625,432	1.4%

<sup>&</sup>lt;sup>1</sup> The negative estimated fund balance in auxiliary funds is offset by a positive balance in plant funds. Plant funds are reported at yearend.

### **Auxiliary Operations - Student Centers & Activities**

	Actu	ıal	FY2010		Fiscal Yea	ar 2011	
	For the Nine Me		Year End	Adjusted	Year End	Favorable	%
	31-Mar-10	31-Mar-11	Final	Budget	Projection	(Unfavorable)	Variance
Revenue							
Enrollment Fees	\$ 14,549,513	\$ 16,944,599	\$ 14,810,402	\$ 15,433,443	\$ 17,000,853	\$ 1,567,410	10.2%
Interest Income	50,934	49,194	72,731	135,412	55,790	(79,622)	-58.8%
Sales & Services	3,395,244	3,698,156	4,871,885	5,317,293	5,245,097	(72,196)	-1.4%
Other Revenue	52,065	111,030	78,670	52,740	113,200	60,460	114.6%
Internal Sales	189,797	1,185,248	308,227	81,007	1,190,000	1,108,993	1369.0%
Total Revenue	18,237,553	21,988,227	20,141,915	21,019,895	23,604,940	2,585,045	12.3%
Expense							
Total Salaries and OPE	6,552,463	6,530,117	8,925,779	9,829,785	8,858,362	971,423	9.9%
Service and Supplies	4,357,555	4,788,547	6,373,077	6,779,390	6,950,601	(171,211)	-2.5%
Capital Outlay	-	30,138	-	-	23,652	(23,652)	-
Student Aid	167,421	186,836		234,750	265,526	(30,776)	-13.1%
Depreciation	805,563	801,403	1,073,950	1,056,500	890,682	165,818	15.7%
Total Expense	11,883,002	12,337,041	16,372,806	17,900,425	16,988,823	911,602	5.1%
Net Change From Operations	6,354,551	9,651,186	3,769,109	3,119,470	6,616,117	3,496,647	112.1%
Net Transfers In/(Out)	(1,428,468)	(1,877,480)	(2,660,628)	(3,890,220)	(5,973,521)	(2,083,301)	-53.6%
Net Increase (Decrease) in Fund Balance	4,926,083	7,773,706	1,108,481	(770,750)	642,596	1,413,346	183.4%
Beginning Fund Balance				23,579,985	23,579,985	-	-
Fund Additions/Deductions				-	(348,289)	-	-
Projected Ending Fund Balance				\$ 22,809,235	\$ 23,874,292	\$ 1,065,057	4.7%

# Oregon State University Auxiliary Operations Funds - Athletics

### Fiscal Year 2011

As of March 31, 2011

	Actual			FY2010		Fiscal Year 2011					
	For the Nine Mo	onths Ended		Year End		Adjusted	Year End	Favorable	%		
	31-Mar-10	31-Mar-11		Final		Budget	Projection	(Unfavorable)	Variance		
Revenue		_									
Enrollment Fees	1,428,468	1,560,001	\$	2,175,202	\$	2,142,702	\$ 2,277,720	135,018	6.3%		
Lottery Proceeds	823,352	889,458		1,098,742		1,000,000	1,100,000	100,000	10.0%		
Gift Income		10,101		-		40,000	10,101	(29,899)	-74.7%		
Interest Income	26,957	54,602		708,854		400,000	427,000	27,000	6.8%		
Sales & Services	23,458,425	24,281,283		25,991,915		26,857,990	27,126,105	268,115	1.0%		
Other Revenue	40	758,540		752,189		1,000	1,033,654	1,032,654	103265.4%		
Internal Sales	50,889	85,608		74,806		10,000	100,000	90,000	900.0%		
Total Revenue	25,788,131	27,639,592	'	30,801,708		30,451,692	32,074,580	1,622,888	5.3%		
Expense											
Total Salaries and OPE	10,266,033	5,768,195		12,937,146		13,287,317	4,287,317	9,000,000	67.7%		
Service and Supplies	11,173,811	16,011,192		11,777,148		15,312,551	15,486,037	(173,486)	-1.1%		
Capital Outlay	-	(4,000)		-		-	-	-	-		
Student Aid	6,724,403	5,832,466		7,014,968		7,882,406	7,984,594	(102,188)	-1.3%		
Depreciation	2,786,097	3,510,517		3,960,976		4,316,632	4,316,632	-	_		
Total Expense	30,950,344	31,118,370		35,690,238		40,798,906	32,074,580	8,724,326	21.4%		
Net Change From Operations	(5,162,213)	(3,478,778)		(4,888,530)		(10,347,214)	-	10,347,214	-		
Fixed Asset Disposal Gain/(Loss)	-	-				-	-	-	-		
Net Transfers In/(Out)	-	(304,406)		(32,500)		-	-	-	_		
Net Increase (Decrease) in Fund Balance	(5,162,213)	(3,783,184)		(4,921,030)	· <u></u>	(10,347,214)	-	10,347,214	-		
Beginning Fund Balance						33,873,202	33,873,202	-	_		
Projected Ending Fund Balance					\$	23,525,988	\$ 33,873,202	\$ 10,347,214	44.0%		

# Oregon State University Auxiliary Operations - Health Services

		Ac			FY2010		Fiscal Yea				
	F	or the Nine I	Mont	hs Ended		Year End	Adjusted	Year End	Favorab	le	%
	3	1-Mar-10		31-Mar-11		Final	 Budget	Projection	(Unfavora	ble)	Variance
Revenue											
Enrollment Fees	\$	8,035,235	\$	8,782,611	\$	8,186,279	\$ 8,286,970	8,793,133	\$ 506	,163	6.1%
Interest Income		44,218		39,274		57,418	76,900	47,503	(29	,397)	-38.2%
Sales & Services		2,238,594		2,769,926		3,301,777	3,391,928	3,386,856	(5	,072)	-0.1%
Other Revenue		750		2,608		106,500	100,000	92,938	(7	,062)	-7.1%
Internal Sales		-		728		23,842	27,480	29,382	1	,902	6.9%
Total Revenue		10,318,797		11,595,147	' <u>-</u>	11,675,816	 11,883,278	12,349,812	466	,534	3.9%
Expense											
Total Salaries and OPE		4,523,450		5,033,629		6,277,031	6,999,123	6,865,924	133	,199	1.9%
Service and Supplies		2,060,622		2,657,772		3,726,621	4,114,492	4,482,016	(367	,524)	-8.9%
Depreciation		80,600		74,850		107,252	143,155	138,169	4	,986	3.5%
Total Expense		6,664,672		7,766,251		10,110,904	11,256,770	11,486,109	(229	,339)	-2.0%
Net Change From Operations		3,654,125		3,828,896		1,564,912	626,508	863,703	237	,195	37.9%
Net Transfers In/(Out)		(400,000)		(200,000)		(400,000)	(250,000)	(250,000)		-	-
Net Increase (Decrease) in Fund Balance		3,254,125		3,628,896		1,164,912	376,508	613,703	237	,195	63.0%
Beginning Fund Balance							10,061,524	10,061,524		-	-
Projected Ending Fund Balance							\$ 10,438,032	\$ 10,675,227	\$ 237	,195	2.3%

### **Auxiliary Operations - Transportation & Parking Services**

		Actua	ıl	 FY2010		Fiscal Year 2011				
		ne Mo	nths Ended	 Year End	 Adjusted	Year En		Favorable	%	
	31-Mar-10		31-Mar-11	Final	Budget	Projection	n	(Unfavorable)	Variance	
Revenue										
Sales & Services	\$ 1,554,3	16 \$	1,726,422	\$ 1,870,584	\$ 1,870,165	\$ 1,870,	165	\$ -	_	
Other Revenue		-	605	-	-		605	605	-	
Internal Sales	166,2	79	139,604	163,856	163,760	163,	760	-	-	
Total Revenue	1,720,5	95	1,866,631	2,034,440	2,033,925	2,034,	530	605	-	
Expense										
Total Salaries and OPE	571,	057	548,261	760,352	792,256	792,	256	_	-	
Service and Supplies	381,	072	582,469	532,546	557,972	678,	000	(120,028)	-21.5%	
Capital Outlay		-	-	-	100,000	100,	000	-	-	
Depreciation	591,6	92	591,692	788,923	825,456	725,	000	100,456	12.2%	
Total Expense	1,543,8	21	1,722,422	2,081,821	2,275,684	2,295,	256	(19,572)	-0.9%	
Net Change From Operations	176,7	74	144,209	(47,381)	(241,759)	(260,	726)	(18,967)	-7.8%	
Net Transfers In/(Out)				(619,977)	(726,000)	(500,	000)	226,000	31.1%	
Net Increase (Decrease) in Fund Balance	176,7	74	144,209	(667,358)	(967,759)	(760,	726)	207,033	21.4%	
Beginning Fund Balance					7,336,277	7,336,	277	-		
Projected Ending Fund Balance					\$ 6,368,518	\$ 6,575,	551	\$ 207,033	3.3%	

### **Auxiliary Operations - Miscellaneous**

	Actu	ual	FY2010		Fiscal Year 2011					
	For the Nine M		Year End	Adjusted	Year End	Favorable	%			
	31-Mar-10	31-Mar-11	Final	Budget	Projection	(Unfavorable)	Variance			
Revenue										
Enrollment Fees	\$ 212,585	\$ 228,148	\$ 213,269	\$ 162,000	228,148	\$ 66,148	40.8%			
Interest Income	3,738	3,358	6,456	6,680	3,500	(3,180)	-47.6%			
Sales & Services	2,896,075	3,675,492	3,614,156	4,427,090	4,901,725	474,635	10.7%			
Other Revenue	24,926	38,739	99,887	12,500	42,000	29,500	236.0%			
Internal Sales	272,239	380,745	535,828	576,700	530,254	(46,446)	-8.1%			
Total Revenue	3,409,563	4,326,482	4,469,596	5,184,970	5,705,627	520,657	10.0%			
Expense										
Total Salaries and OPE	1,089,828	1,088,775	1,520,979	1,482,517	1,520,900	(38,383)	-2.6%			
Service and Supplies	1,777,658	2,382,142	2,941,861	3,238,968	3,062,266	176,702	5.5%			
Capital Outlay	500	4,278		30,000	5,153	24,847	82.8%			
Depreciation	115,467	166,136	157,231	156,391	215,391	(59,000)	-37.7%			
Total Expense	2,983,453	3,641,331	4,620,071	4,907,876	4,803,710	104,166	2.1%			
Net Change From Operations	426,110	685,151	(150,475)	277,094	901,917	624,823	225.5%			
Net Transfers In/(Out)		12,950	620,404	22,950	12,950	(10,000)	(0.4)			
Net Increase (Decrease) in Fund Balance	426,110	698,101	469,929	300,044	914,867	614,823	204.9%			
Beginning Fund Balance				4,477,194	4,477,194	-	0.0%			
Projected Ending Fund Balance				\$ 4,777,238	\$ 5,392,061	\$ 614,823	12.9%			

### OREGON STATE UNIVERSITY SERVICE CENTER DEPARTMENTS As of December 31, 2010

Service Centers are financially self-sustaining internal operations that primarily provide services to departments within the university. The Centers are expected to generate revenue from the services provided and cover the expenses related to delivery of the services. Rates are adjusted periodically to minimize differences between revenues and expenses. Any negative fund balances are subsidized by the Education & General Fund. In total, Service Center revenues are expected to be relatively flat when compared with fiscal year 2010. Expenses are projected to be higher than last year while the Fund Balance is anticipated to decrease by \$1.2 million.

**Telecom:** This Center records the transactions related to telecommunications expenses incurred by OSU operations as well as telecommunication services provided to other OUS entities. Telecom provides and maintains a host of local and long distance phone services and equipment including cellular phones, pagers, voicemail, data network connections, wireless network, maintenance of the physical wire plant on campus, and audio and video conference capabilities.

**Enterprise Services Center:** This Center records the transactions related to off-campus network support services provided to the OUS 5th site schools and the Chancellor's Office. Services provided include network support and enterprise system support.

**Network Services Center:** This Center records the transactions related to off campus network support services provided to the Capital Center and OUS central phone system. Services provided include network support and enterprise computing system support.

**Printing & Mailing:** This Center records the transactions related to printing and mailing services provided primarily to OSU departments. Printing and Mailing also provides services to customers outside of OSU.

**Motor Pool:** This Center records financial transactions related to vehicle rental and repair services provided primarily to OSU departments and personnel.

**Surplus Property:** This Center records the financial transactions related to the collection and sale of OSU and other state agency property deemed ready for salvage. Surplus Property's customers are both internal and external to OSU. Sales are accomplished via auction, the "OSUsed" Store, as well as Labtronix and E-Bay sales.

**Miscellaneous Service Centers:** The Centers in this category include the following operations: Campus ID System, Desktop Services, Animal Isolation Lab, Lab Animal Services, Chemistry Stores, Forestry Photogrammetry and Quantitative Science LAN, Statistical Services, ATLAS (Articulation Transfer Linked Audit System), Advanced Media Presentation Services, Mass Spectrometer, electron Microscopy.

# Oregon State University Statement of Revenues, Expenses, and Other Changes Service Center Departments For the Nine Months Ending March 31, 2011 and 2010

	Telecom	Enterprises Services	Network Services	Printing & Mailing	Motor Pool	Surplus Property	Miscellaneous Srvc Centers	Total 2011	Total 2010	Increase (Decrease)	% Change
Revenue	-										
Revenue from Outside of OUS	\$ 177,979	-	\$ 187,053	\$ 620,400	\$ 476,062	\$ 205,873	\$ 428,321	\$ 2,095,688	\$ 1,974,647	\$ 121,041	6.1%
Revenue From OUS Depts	3,684,127	3,368,233	457,426	2,349,185	1,240,038	23,016	2,800,745	13,922,770	13,008,485	914,285	7.0%
Total Revenue	3,862,106	3,368,233	644,479	2,969,585	1,716,100	228,889	3,229,066	16,018,458	14,983,132	1,035,326	6.9%
Expense											
Total Salaries and OPE	1,332,442	1,560,291	471,063	725,409	361,356	211,975	2,579,451	7,241,987	7,645,795	(403,808)	-5.3%
Service and Supplies	1,968,028	1,169,039	56,918	1,945,672	1,029,283	85,547	1,148,369	7,402,856	7,674,893	(272,037)	-3.5%
Capital Outlay	-	-	-	-	-	-	7,653	7,653	16,995		
Depreciation	189,149	80,802	37,908	42,742	231,155	4,840	38,516	625,112	620,806	4,306	0.7%
Total Expense	3,489,619	2,810,132	565,889	2,713,823	1,621,794	302,362	3,773,989	15,277,608	15,958,489	(671,539)	-4.2%
Net Change From Operations	372,487	558,101	78,590	255,762	94,306	(73,473)	(544,923)	740,850	(975,357)	1,716,207	-176.0%
Fixed Asset Disposal Gain/(Loss)	, <u>-</u>	´-	, -	, -	, <u>-</u>	-	-	· <u>-</u>	(885)	, ,	
Net Transfers In (Out)	(150,277)	-	-	-	-	-	-	(150,277)	(200,000)		
Net Increase (Decrease) in Fund Balance	222,210	558,101	78,590	255,762	94,306	(73,473)	(544,923)	590,573	(1,176,242)		
Beginning Operations Fund Balance	1,114,078	186,986	232,813	660,025	1,790,032	145,637	543,942	4,673,513	5,296,082	(622,569)	-11.8%
Fund Additions/Deductions	112,102	´-	´-	· -	522,978	· -	(7,752)	627,328	15,310	612,018	-
<b>Ending Fund Balance from Operations</b>	1,448,390	745,087	311,403	915,787	2,407,316	72,164	(8,733)	5,891,414	4,135,150	1,756,264	42.5%

# Oregon State University Service Center Operations - Telecom

	Actua		FY2010	Fiscal Year 2011							
	For the Nine Mo	nths	Ended	Year End		Adjusted	Year End	Favorable	%		
	31-Mar-10		31-Mar-11	Final		Budget	Projection	(Unfavorable)	Variance		
Revenue			_								
Revenue from Outside of											
OUS	\$ 259,192	\$	177,979	\$ 336,588	\$	450,000	403,052	\$ (46,948)	-10.4%		
Revenue From OUS Depts	3,459,934		3,684,127	4,711,303		5,000,000	4,550,746	(449,254)			
Total Revenue	3,719,126		3,862,106	5,047,891		5,450,000	4,953,798	(496,202)	-9.1%		
Expense											
Total Salaries and OPE	1,200,671		1,332,442	1,604,520		1,659,604	1,833,797	(174,193)	-10.5%		
Service and Supplies	2,261,559		1,968,028	3,487,544		4,515,000	2,839,519	1,675,481	37.1%		
Depreciation	155,150		189,149	214,994		200,000	254,188	(54,188)	-27.1%		
Total Expense	3,617,380		3,489,619	5,307,058		6,374,604	4,927,504	1,447,100	22.7%		
Net Change From Operations	101,746		372,487	(259,167)		(924,604)	26,294	950,898	102.8%		
Net Transfers In/(Out)	(200,000)		(150,277)	(213,191)		-	(150,277)	150,277	-		
Net Increase (Decrease) in Fund Balance	(98,254)		222,210	(472,358)		(924,604)	(123,983)	1,101,175	119.1%		
Beginning Fund Balance				1,588,121		1,114,078	1,114,078	-	-		
Fund Additions/Deductions				(1,685)		-	-	-	_		
Ending Fund Balance				\$ 1,114,078	\$	189,474	990,095	\$ 800,621	422.5%		

### **Service Center Operations - Enterprise Services**

### Fiscal Year 2011

As of March 31, 2011

	Actual					FY2010	Fiscal Year 2011							
		For the Nine M	lonth	ns Ended		Year End		Adjusted	Y	ear End	F	avorable	%	
		31-Mar-10		31-Mar-11		Final		Budget	Pi	rojection	(Un	favorable)	Variance	
Revenue														
Revenue from Outside of														
OUS	\$	222	\$	-	\$	515	\$	-	\$	-	\$	-	-	
Revenue From OUS Depts		2,808,350		3,368,233		3,253,180		3,330,038	_	3,429,541		99,503	3.0%	
Total Revenue		2,808,572		3,368,233		3,253,695		3,330,038		3,429,541		99,503	3.0%	
Expense														
Total Salaries and OPE		1,768,304		1,560,291		2,334,738		2,200,350		2,044,650		155,700	7.1%	
Service and Supplies		1,087,401		1,169,039		1,318,630		1,195,274		1,463,319		(268,045)	-22.4%	
Depreciation		77,774		80,802		104,791		104,526		107,346		(2,820)	-2.7%	
Total Expense		2,933,479		2,810,132		3,758,159		3,500,150		3,615,315		(115,165)	-3.3%	
Net Change From Operations Net Transfers In/(Out)		(124,907)		558,101		(504,464)		(170,112)		(185,774)		(15,662)	9.2%	
Net Increase (Decrease) in Fund Balance		(124,907)		558,101		(504,464)		(170,112)		(185,774)		(15,662)	-9.2%	
Beginning Fund Balance								186,986		186,986			-	
Projected Ending Fund Balance							\$	16,874	\$	1,212	\$	(15,662)	-92.8%	

### **Service Center Operations - Network Services**

	Actu	ıal	FY2010				
	For the Nine M		Year End	Adjusted	Year End	Favorable	%
Revenue	31-Mar-10	31-Mar-11	Final	Budget	Projection	(Unfavorable)	Variance
Revenue							
Revenue from Outside of							
OUS	\$ 158,147		\$ 262,451	\$ -	\$ 223,743	\$ 223,743	-
Revenue From OUS Depts	470,170	457,426	620,104	607,360	607,360		-
Total Revenue	628,317	644,479	882,555	607,360	831,103	223,743	36.8%
Expense							
Total Salaries and OPE	505,993	471,063	673,003	677,091	588,721	88,370	13.1%
Service and Supplies	71,605	56,918	84,166	80,753	66,097	14,656	18.1%
Depreciation	57,373	37,908	77,711	77,000	48,804	28,196	-
Total Expense	634,971	565,889	834,880	834,844	703,622	131,222	15.7%
Net Change From Operations	(6,654)	78,590	47,675	(227,484)	127,481	354,965	156.0%
Loss on Disposal of Fixed Asset	(885)						
Net Transfers In/(Out)			(885)			-	-
Net Increase (Decrease) in Fund Balance	(7,539)	78,590	46,790	(227,484)	127,481	354,965	156.0%
Fund Additions/Deductions				-	-	-	-
Beginning Fund Balance				232,813	232,813		-
Projected Ending Fund Balance				\$ 5,329	\$ 360,294	\$ 354,965	6661.0%

# Oregon State University Service Center Operating Fund - Printing & Mailing

	Acti	ual	FY2010	Fiscal Year 2011									
	For the Nine M	lonths Ended	Year End	Adjusted	Year End	Favorable	%						
	31-Mar-10	31-Mar-11	Final	Budget	Projection	(Unfavorable)	Variance						
Revenue		_											
Revenue from Outside of													
OUS	\$ 554,144	\$ 620,400	\$ 744,929	\$ 810,000	0 \$ 879,100	\$ 69,100	8.5%						
Revenue From OUS Depts	2,375,668	2,349,185	3,154,266	2,745,000	2,998,000	253,000	9.2%						
Total Revenue	2,929,812	2,969,585	3,899,195	3,555,000	3,877,100	322,100	9.1%						
Expense													
Total Salaries and OPE	814,732	725,409	1,050,913	1,024,000	1,007,000	17,000	1.7%						
Service and Supplies	2,189,458	1,945,672	2,784,342	2,395,000	2,640,120	(245,120)	-10.2%						
Depreciation	43,257	42,742	57,537	55,000	0 60,000	(5,000)	-9.1%						
Total Expense	3,047,447	2,713,823	3,892,792	3,474,000	3,707,120	(233,120)	-6.7%						
Net Change From Operations Net Transfers In/(Out)	(117,635)	255,762	6,403	81,000	169,980	88,980	109.9% -						
Net Increase (Decrease) in Fund Balance	(117,635)	255,762	6,403	81,000	169,980	88,980	109.9%						
Beginning Fund Balance				660,02	5 660,025		-						
Projected Ending Fund Balance				\$ 741,02	5 \$ 830,005	\$ 88,980	12.0%						

### **Service Center Operations - Motor Pool**

### Fiscal Year 2011

As of March 31, 2011

	Actual					FY2010	Fiscal Year 2011							
		For the Nine Mo	onths l	Ended		Year End		Adjusted	Year End	Favorable	%			
	3	31-Mar-10	3	1-Mar-11		Final		Budget	Projection	(Unfavorable)	Variance			
Revenue				_										
Revenue from Outside of														
OUS	\$	334,924	\$	476,062	\$	497,960	\$	490,000	\$ 644,614	\$ 154,614	31.6%			
Revenue From OUS Depts		1,198,217		1,240,038		1,687,195		1,700,000	1,768,300	68,300	4.0%			
Total Revenue		1,533,141		1,716,100		2,185,155		2,190,000	2,412,914	222,914	10.2%			
Expense														
Total Salaries and OPE		386,751		361,356		515,398		520,000	487,000	33,000	6.3%			
Service and Supplies		785,466		1,029,283		1,165,263		1,200,000	1,439,400	(239,400)	-20.0%			
Depreciation		244,663		231,155		318,380		320,000	302,000	18,000	5.6%			
Total Expense		1,416,880		1,621,794		1,999,041		2,040,000	2,228,400	(188,400)	-9.2%			
Net Change From Operations Net Transfers In/(Out)		116,261		94,306		186,114		150,000	184,514	34,514	23.0%			
Net Increase (Decrease) in Fund Balance		116,261		94,306		186,114		150,000	184,514	34,514	23.0%			
Beginning Fund Balance								1,790,032	1,790,032	<u>-</u>	-			
Projected Ending Fund Balance							\$	1,940,032	\$ 1,974,546	\$ 34,514	1.8%			

# Oregon State University Service Center Operations - Surplus Property

	Actual					FY2010			Fiscal Ye	ar 2011	0/
		or the Nine I			•	Year End	Adjusted		Year End	Favorable	%
Revenue	3	1-Mar-10	3	1-Mar-11		Final	 Budget	<u> </u>	rojection	(Unfavorable)	Variance
Reveilue											
Revenue from Outside of											
OUS	\$	173,079	\$	205,873	\$	243,758	\$ 250,000	\$	310,000	\$ 60,000	24.0%
Revenue From OUS Depts		33,902		23,016		42,303	 50,000		38,000	(12,000)	-24.0%
Total Revenue		206,981		228,889		286,061	300,000		348,000	48,000	16.0%
Expense											
Total Salaries and OPE		169,821		211,975		212,796	206,500		278,000	(71,500)	-34.6%
Service and Supplies		38,008		85,547		50,772	60,000		110,000	(50,000)	-83.3%
Depreciation		4,840		4,840		6,453	6,500		6,500	-	-
Total Expense		212,669		302,362		270,021	273,000		394,500	(121,500)	-44.5%
Net Change From Operations Net Transfers In/(Out)		(5,688)		(73,473)		16,040	27,000		(46,500)	(73,500)	-272.2% -
Net Increase (Decrease) in Fund Balance		(5,688)		(73,473)		16,040	27,000		(46,500)	(73,500)	-272.2%
Beginning Fund Balance							145,637		145,637		-
Projected Ending Fund Balance							\$ 172,637	\$	99,137	\$ (73,500)	-42.6%

### **Service Center Operations - Miscellaneous Service Centers**

	Actu		FY2010	Fiscal Year 2011									
	For the Nine M	onths	Ended	Year End	Adjusted			Year End	Favorable	%			
	31-Mar-10	. ;	31-Mar-11	Final		Budget	F	Projection	(Unfavorable)	Variance			
Revenue													
Revenue from Outside of													
OUS	\$ 494,939	\$	428,321	\$ 689,452	\$	667,500	\$	591,919	\$ (75,581)	-11.3%			
Revenue From OUS Depts	2,662,244		2,800,745	4,810,944		4,773,695		4,627,345	(146,350)	-3.1%			
Total Revenue	 3,157,183		3,229,066	5,500,396		5,441,195		5,219,264	(221,931)	-4.1%			
Expense													
Total Salaries and OPE	2,799,523		2,579,451	3,692,605		3,700,595		3,524,718	175,877	4.8%			
Service and Supplies	1,241,396		1,148,369	1,693,152		1,863,431		1,677,294	186,137	10.0%			
Capital Outlay	16,995		7,653	-		-		14,000	(14,000)	-			
Depreciation	 37,749		38,516	 51,393		51,424		50,709	715	1.4%			
Total Expense	 4,095,663		3,773,989	 5,437,150		5,615,450		5,266,721	348,729	6.2%			
Net Change From Operations	(938,480)		(544,923)	63,246		(174,255)		(47,457)	126,798	-72.8%			
Net Transfers In/(Out)	 (200,000)		-	 -		-		-	-	-			
Net Increase (Decrease) in Fund Balance	(1,138,480)		(544,923)	63,246		(174,255)		(47,457)	126,798	-72.8%			
Beginning Fund Balance						543,942		543,942		-			
Projected Ending Fund Balance					\$	369,687	\$	496,485	\$ 126,798	34.3%			