

SECOND QUARTER MANAGEMENT REPORTS

FISCAL YEAR 2018





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All Operating Funds Summary¹

Fiscal Year 2018 Budget Fiscal Year 2017 Actual
(in thousands)



| | Education & General | Statewide Public Services | Auxiliary Enterprises | Service Center Departments | Designated Operations | Royalty Funds | Restricted Funds | Total ² |
|--|---------------------|---------------------------|-----------------------|----------------------------|-----------------------|---------------|------------------|--------------------|
| <u>FY2018 Board Approved Budget</u> | | | | | | | | |
| Revenues | \$ 556,694 | \$ 88,372 | \$ 181,274 | \$ 22,738 | \$ 23,561 | \$ 7,052 | \$ 338,047 | \$ 1,217,738 |
| Expenditures | 541,177 | 91,362 | 183,080 | 22,060 | 24,002 | 5,614 | 338,386 | 1,205,681 |
| Net Change in Operations | 15,517 | (2,990) | (1,806) | 678 | (441) | 1,439 | (339) | 12,056 |
| Beginning Fund Balance | 83,332 | 11,198 | 138,864 | 10,555 | 5,884 | 10,835 | 10,385 | 271,052 |
| Fixed Asset Disposal Gain/(Loss) | - | - | - | - | - | - | - | - |
| Net Transfers In (Out) | (11,906) | (200) | (50) | 594 | 314 | (531) | (771) | (12,550) |
| Fund Additions (Deductions) | - | - | (4,590) | - | - | - | - | (4,590) |
| Ending Fund Balance | \$ 86,943 | \$ 8,007 | \$ 132,418 | \$ 11,827 | \$ 5,756 | \$ 11,743 | \$ 9,275 | \$ 265,968 |
| <u>FY2017 Actual</u> | | | | | | | | |
| Revenues | \$ 533,454 | \$ 89,724 | \$ 180,777 | \$ 22,679 | \$ 22,951 | \$ 6,121 | \$ 334,348 | \$ 1,190,054 |
| Expenditures | 506,425 | 93,560 | 186,406 | 22,626 | 23,223 | 4,022 | 331,432 | 1,167,696 |
| Net Change in Operations | 27,028 | (3,836) | (5,629) | 53 | (273) | 2,099 | 2,915 | 22,358 |
| Beginning Fund Balance | 68,563 | 11,445 | 153,280 | 9,917 | 5,087 | 10,310 | 10,548 | 269,150 |
| Fixed Asset Disposal Gain/(Loss) | - | - | (117) | (7) | - | - | - | (124) |
| Net Transfers In (Out) | (12,260) | 3,589 | (6,495) | 594 | 1,070 | (1,575) | (3,079) | (18,156) |
| Fund Additions (Deductions) | - | - | (2,175) | (1) | - | - | - | (2,176) |
| Ending Fund Balance | \$ 83,332 | \$ 11,198 | \$ 138,864 | \$ 10,555 | \$ 5,884 | \$ 10,835 | \$ 10,385 | \$ 271,052 |

¹ Plant Funds not included.

² Memorandum only - Interfund eliminations have not been made for certain transactions which are accounted for in more than one fund, such as internal sales.

Select Operating Funds

Fiscal Year 2018 Budget & Projections as of December 31, 2017

(in thousands)



**Oregon State
University**

| | FY2018 | | FY2017 Actual | Projection to Actual |
|--|--------------------|------------------------|-------------------|----------------------------|
| | Approved Budget | Year End Projection | | Favorable (Unfavorable) |
| Education & General Program | | | | |
| Revenues | \$ 556,694 | \$ 561,411 | \$ 533,454 | \$ 27,957 |
| Expenditures | 541,177 | 540,582 | 506,425 | (34,157) |
| Net Change from Operations | 15,517 | 20,829 | 27,028 | (6,199) |
| Net Transfers In (Out) | (16,187) | (18,377) | (12,260) | (6,117) |
| Net Increase (Decrease) in Fund Balance | (670) | 2,452 | 14,768 | (12,316) |
| Beginning Fund Balance | 83,332 | 83,332 | 68,563 | 14,768 |
| Fund Additions/(Deductions) to Other Funds | - | - | - | - |
| Ending Fund Balance | \$ 82,662 | \$ 85,784 | \$ 83,332 | \$ 2,452 |
| Statewide Public Service Programs | | | | |
| Revenues | \$ 88,372 | \$ 104,212 | \$ 89,724 | \$ 14,487 |
| Expenditures | 91,362 | 107,911 | 93,560 | (14,351) |
| Net Change from Operations | (2,990) | (3,699) | (3,836) | 137 |
| Net Transfers In (Out) | 3,716 | 3,734 | 3,589 | 145 |
| Net Increase (Decrease) in Fund Balance | 726 | 34 | (248) | 282 |
| Beginning Fund Balance | 11,198 | 11,198 | 11,445 | (248) |
| Fund Additions/(Deductions) to Other Funds | - | - | - | - |
| Ending Fund Balance | \$ 11,924 | \$ 11,232 | \$ 11,198 | \$ 34 |
| Auxiliary Enterprises | | | | |
| Revenues | \$ 181,274 | \$ 183,353 | \$ 180,777 | \$ 2,576 |
| Expenditures ¹ | 199,100 | 205,253 | 186,406 | (18,847) |
| Net Change from Operations | (17,826) | (21,900) | (5,629) | (16,271) |
| Fixed Asset Disposal Gain/(Loss) | - | - | (117) | 117 |
| Net Transfers In (Out) | (50) | 581 | (6,495) | 7,077 |
| Net Increase (Decrease) in Fund Balance | (17,876) | (21,318) | (12,241) | (9,077) |
| Beginning Fund Balance | 138,864 | 138,864 | 153,280 | (14,416) |
| Fund Additions/(Deductions) to Other Funds | - | 3,957 | (2,175) | 6,132 |
| Ending Fund Balance | \$ 120,988 | \$ 121,502 | \$ 138,864 | \$ (17,362) |
| Service Center Departments | | | | |
| Revenues | \$ 22,738 | \$ 24,637 | \$ 22,679 | \$ 1,958 |
| Expenditures | 23,075 | 25,207 | 22,626 | (2,581) |
| Net Change from Operations | (337) | (571) | 53 | (623) |
| Fixed Asset Disposal Gain/(Loss) | - | - | (7) | 7 |
| Net Transfers In (Out) | 594 | 576 | 594 | (18) |
| Net Increase (Decrease) in Fund Balance | 257 | 6 | 640 | (634) |
| Beginning Fund Balance | 10,555 | 10,555 | 9,917 | 638 |
| Fund Additions/(Deductions) to Other Funds | - | 20 | (1) | 22 |
| Ending Fund Balance | \$ 10,812 | \$ 10,561 | \$ 10,555 | \$ 26 |

¹ Depreciation expense is not included in the Board Approved Budget but is projected and included in internal reports. Fund Additions/(Deductions) to Other funds are not included in the Board Approved Budget, nor are they projected during the year. Year-to-date postings are included in the projection column for this category.

FY2018

QUARTER 2

Education & General Funds

Fiscal Year 2018 as of December 31, 2017



| | 2017 | Fiscal Year 2018 | | | | FY18 Projection | |
|---|----------------------|----------------------|----------------------|-------------------------|-------------|---------------------|----------|
| | Year End Final | Board Appv'd Budget | Year End Projection | Favorable (Unfavorable) | % Change | Compared w/ FYE2017 | % Change |
| Revenues | | | | | | | |
| Enrollment Fees | \$ 387,963,322 | \$ 420,210,588 | \$ 409,326,225 | (10,884,363) | -2.7% | \$ 21,362,903 | 5.5% |
| Fee Waivers | (37,680,269) | (39,824,658) | (39,317,907) | 506,751 | 1.3% | (1,637,638) | 4.3% |
| State Appropriations | 118,740,259 | 113,604,908 | 126,506,765 | 12,901,857 | 12.0% | 7,766,506 | 6.5% |
| F&A Rate Recovery | 38,943,993 | 39,552,000 | 39,552,000 | - | - | 608,007 | 1.6% |
| Interest Revenue | 6,257,928 | 4,750,000 | 6,400,000 | 1,650,000 | 34.7% | 142,072 | 2.3% |
| Sales & Services | 15,489,934 | 15,101,025 | 15,208,291 | 107,266 | 0.7% | (281,643) | -1.8% |
| Other Revenues | 3,738,568 | 3,300,000 | 3,735,746 | 435,746 | 0.13 | (2,822) | -0.1% |
| Total Revenues | 533,453,735 | 556,693,863 | 561,411,120 | 4,717,257 | 0.8% | 27,957,385 | 5.2% |
| Expenses | | | | | | | |
| Total Salaries and OPE | 400,044,331 | 428,662,755 | 425,728,204 | 2,934,551 | 0.7% | 25,683,873 | 6.4% |
| Services and Supplies | 98,560,991 | 105,454,653 | 107,927,956 | (2,473,303) | -2.3% | 9,366,965 | 9.5% |
| Capital Outlay | 6,926,741 | 6,159,492 | 5,825,852 | 333,640 | 0.05 | (1,100,889) | -15.9% |
| Student Aid | 893,243 | 900,000 | 1,100,000 | (200,000) | (0.22) | 206,757 | 23.1% |
| Total Expenses | 506,425,306 | 541,176,900 | 540,582,012 | 594,888 | 0.1% | 34,156,706 | 6.7% |
| Net Change From Operations | 27,028,429 | 15,516,963 | 20,829,108 | 5,312,145 | 34.2% | (6,199,321) | -22.9% |
| Transfers In | 3,853,302 | 1,762,071 | 1,515,328 | (246,743) | (0.14) | (2,337,974) | -60.7% |
| Transfers Out | (16,113,646) | (17,948,983) | (19,892,261) | (1,943,278) | 10.8% | (3,778,615) | 23.4% |
| Net Increase (Decrease) in Fund Balance | 14,768,085 | (669,949) | 2,452,175 | 3,122,124 | -466.0% | (12,315,910) | -83.4% |
| Beginning Fund Balance | 68,563,430 | 83,331,515 | 83,331,515 | - | - | 14,768,085 | 21.5% |
| Ending Fund Balance | \$ 83,331,515 | \$ 82,661,566 | \$ 85,783,690 | \$ 3,122,124 | 3.8% | \$ 2,452,175 | 2.9% |
| <i>Fund Balance as a Percent of Revenue</i> | 15.6% | 14.8% | 15.3% | | | | |

Education & General Funds

OSU-Corvallis

Fiscal Year 2018 as of December 31, 2017



| | FY2017 | Fiscal Year 2018 | | | | FY18 Projection | |
|---|----------------------|----------------------|----------------------|-------------------------|----------|---------------------------|----------|
| | Year End Final | Board Appv'd Budget | Year End Projection | Favorable (Unfavorable) | % Change | Compared w/ FY17 Year End | % Change |
| Revenues | | | | | | | |
| Enrollment Fees | \$ 379,967,339 | \$ 410,144,675 | \$ 400,144,466 | \$ (10,000,209) | -2.4% | \$ 20,177,127 | 5.3% |
| Fee Waivers | (37,439,801) | (38,847,438) | (39,019,013) | (171,575) | 0.4% | (1,579,212) | 4.2% |
| State Appropriations | 112,828,816 | 107,629,722 | 119,581,191 | 11,951,469 | 11.1% | 6,752,375 | 6.0% |
| F&A Rate Recovery | 38,943,993 | 39,552,000 | 39,552,000 | - | - | 608,007 | 1.6% |
| Interest Revenue | 6,259,323 | 4,750,000 | 6,400,000 | 1,650,000 | 34.7% | 140,677 | 2.2% |
| Sales & Services | 15,419,887 | 14,994,000 | 15,138,256 | 144,256 | 1.0% | (281,631) | -1.8% |
| Other Revenues | 3,720,986 | 3,300,000 | 3,735,746 | 435,746 | 0.13 | 14,760 | 0.4% |
| Total Revenues | 519,700,543 | 541,522,959 | 545,532,646 | 4,009,687 | 0.7% | 25,832,103 | 5.0% |
| Expenses | | | | | | | |
| Total Salaries and OPE | 389,213,854 | 415,566,192 | 413,078,323 | 2,487,869 | 0.6% | 23,864,469 | 6.1% |
| Services and Supplies | 95,510,738 | 101,447,305 | 103,575,697 | (2,128,392) | -2.1% | 8,064,959 | 8.4% |
| Capital Outlay | 6,706,053 | 6,150,000 | 5,725,970 | 424,030 | 0.07 | (980,083) | -14.6% |
| Student Aid | 893,193 | 900,000 | 1,094,999 | (194,999) | (0.22) | 201,806 | 22.6% |
| Total Expenses | 492,323,838 | 524,063,497 | 523,474,989 | 588,508 | 0.1% | 31,151,151 | 6.3% |
| Net Change From Operations | 27,376,705 | 17,459,462 | 22,057,657 | 4,598,195 | 26.3% | (5,319,048) | -19.4% |
| Transfers In | 2,868,961 | 1,722,071 | 1,515,328 | (206,743) | (0.12) | (1,353,633) | -47.2% |
| Transfers Out | (16,113,646) | (13,668,000) | (19,942,645) | (6,274,645) | 0.46 | (3,828,999) | 23.8% |
| Net Increase (Decrease) in Fund Balance | 14,132,020 | 5,513,533 | 3,630,340 | (1,883,193) | -34.2% | (10,501,680) | -74.3% |
| Beginning Fund Balance | 66,526,528 | 80,658,548 | 80,658,548 | - | - | 14,132,020 | 21.2% |
| Ending Fund Balance | \$ 80,658,548 | \$ 86,172,081 | \$ 84,288,888 | \$ (1,883,193) | -2.2% | \$ 3,630,340 | 4.5% |
| <i>Fund Balance as a Percent of Revenue</i> | 15.5% | 15.9% | 15.5% | | | | |

Education & General Funds

OSU-Cascades

Fiscal Year 2018 as of December 31, 2017



| | FY2017 | Fiscal Year 2018 | | | | FY18 Projection | |
|---|---------------------|---------------------|---------------------|-------------------------|----------|---------------------------|----------|
| | Year End Final | Board Appv'd Budget | Year End Projection | Favorable (Unfavorable) | % Change | Compared w/ FY17 Year End | % Change |
| Revenues | | | | | | | |
| Enrollment Fees | \$ 7,995,983 | \$ 10,065,913 | \$ 9,181,759 | \$ (884,154) | -8.8% | \$ 1,185,776 | 14.8% |
| Fee Waivers | (240,468) | (977,220) | (298,894) | 678,326 | 69.4% | (58,426) | 24.3% |
| State Appropriations | 5,911,443 | 5,975,186 | 6,925,574 | 950,388 | 15.9% | 1,014,131 | 17.2% |
| F&A Rate Recovery | - | - | - | - | - | - | - |
| Interest Revenue | (1,395) | - | - | - | - | 1,395 | - |
| Sales & Services | 70,047 | 107,025 | 70,035 | (36,990) | -34.6% | (12) | 0.0% |
| Other Revenues | 17,582 | - | - | - | - | (17,582) | -100.0% |
| Total Revenues | 13,753,192 | 15,170,904 | 15,878,474 | 707,570 | 4.7% | 2,125,282 | 15.5% |
| Expenses | | | | | | | |
| Total Salaries and OPE | 10,830,477 | 13,096,563 | 12,649,881 | 446,682 | 3.4% | 1,819,404 | 16.8% |
| Services and Supplies | 3,050,253 | 4,007,348 | 4,352,259 | (344,911) | -8.6% | 1,302,006 | 42.7% |
| Capital Outlay | 220,688 | 9,492 | 99,881 | (90,389) | -952.3% | (120,807) | -54.7% |
| Student Aid | 50 | - | 5,001 | (5,001) | - | 4,951 | 9902.0% |
| Total Expenses | 14,101,468 | 17,113,403 | 17,107,022 | 6,381 | 0.0% | 3,005,554 | 21.3% |
| Net Change From Operations | (348,276) | (1,942,499) | (1,228,548) | 713,951 | -36.8% | (880,272) | 252.8% |
| Transfers In | 984,341 | 40,000 | 50,384 | 10,384 | - | (933,957) | -94.9% |
| Transfers Out | - | - | - | - | - | - | - |
| Net Increase (Decrease) in Fund Balance | 636,065 | (1,902,499) | (1,178,164) | 724,335 | -38.1% | (1,814,229) | -285.2% |
| Beginning Fund Balance | 2,036,902 | 2,672,967 | 2,672,967 | - | - | 636,065 | 31.2% |
| Ending Fund Balance | \$ 2,672,967 | \$ 770,468 | \$ 1,494,803 | \$ 724,335 | 94.0% | \$ (1,178,164) | -44.1% |
| <i>Fund Balance as a Percent of Revenue</i> | 19.4% | 5.1% | 9.4% | | | | |

Statewide Operations

Agricultural Experiment Stations

Fiscal Year 2018 as of December 31, 2017



| | FY2017 | Fiscal Year 2018 | | | | FY18 Projection | |
|---|---------------------|---------------------|---------------------|-------------------------|----------|---------------------------|----------|
| | Year End Final | Approved Budget | Year End Projection | Favorable (Unfavorable) | % Change | Compared w/ FY17 Year End | % Change |
| Revenue | | | | | | | |
| State Appropriation | \$ 32,271,744 | 30,929,322 | \$ 32,569,741 | \$ 1,640,419 | 5.3% | \$ 297,997 | 0.9% |
| Other Government Appropriations | 4,322,708 | 4,244,040 | 4,669,168 | 425,128 | 10.0% | 346,460 | 8.0% |
| Sales & Services | 2,448,200 | 1,866,858 | 1,899,820 | 32,962 | 1.8% | (548,380) | -22.4% |
| Other Revenue | 70,796 | 25,000 | 150,260 | 125,260 | 501.0% | 79,464 | 112.2% |
| Total Revenue | 39,113,448 | 37,065,220 | 39,288,989 | 2,223,769 | 6.0% | 175,541 | 0.4% |
| Expenditures | | | | | | | |
| Total Salaries and OPE | 32,093,296 | 30,164,485 | 34,133,807 | (3,969,322) | -13.2% | 2,040,511 | 6.4% |
| Service and Supplies | 8,575,571 | 8,943,202 | 8,792,170 | 151,032 | 1.7% | 216,599 | 2.5% |
| Capital Outlay | 738,433 | 723,663 | 491,139 | 232,524 | 32.1% | (247,294) | -33.5% |
| Total Expense | 41,407,300 | 39,831,350 | 43,417,116 | (3,585,766) | -9.0% | 2,009,816 | 4.9% |
| Net Change From Operations | (2,293,852) | (2,766,130) | (4,128,127) | (1,361,997) | 49.2% | (1,834,275) | 80.0% |
| Transfers In | 2,417,475 | 2,417,475 | 2,442,025 | 24,550 | 1.0% | - | - |
| Transfers Out | (310,782) | (200,000) | (217,782) | (17,782) | 0.09 | 93,000 | -29.9% |
| Net Increase (Decrease) in Fund Balance | (187,159) | (548,655) | (1,903,884) | (1,355,229) | 247.0% | (1,716,725) | 917.3% |
| Fund Deductions | - | - | - | - | - | - | - |
| Beginning Fund Balance | 4,712,667 | 4,525,508 | 4,525,508 | - | - | (187,159) | -4.0% |
| Ending Fund Balance | \$ 4,525,508 | \$ 3,976,853 | \$ 2,621,624 | \$ (1,355,229) | -34.1% | \$ (1,903,884) | -42.1% |
| <i>Fund Balance as a Percent of Revenue</i> | 11.6% | 10.7% | 6.7% | | | | |

FY2018

QUARTER 2

Statewide Operations

Extension Service

Fiscal Year 2018 as of December 31, 2017



| | FY2017 | Fiscal Year 2018 | | | | FY18 Projection | |
|---|---------------------|---------------------|---------------------|-------------------------|----------|---------------------------|----------|
| | Year End Final | Approved Budget | Year End Projection | Favorable (Unfavorable) | % Change | Compared w/ FY17 Year End | % Change |
| Revenue | | | | | | | |
| State Appropriation | \$ 23,256,785 | \$ 24,344,755 | \$ 23,381,528 | \$ (963,227) | -4.0% | \$ 124,743 | 0.5% |
| Other Government Appropriations | 15,527,283 | 15,555,219 | 18,542,744 | 2,987,525 | 19.2% | 3,015,461 | 19.4% |
| Sales & Services | 1,884,587 | 1,575,800 | 1,352,052 | (223,748) | -14.2% | (532,535) | -28.3% |
| Other Revenue | 254,224 | 135,000 | 212,450 | 77,450 | 57.4% | (41,774) | -16.4% |
| Total Revenue | 40,922,879 | 41,610,774 | 43,488,773 | 1,877,999 | 4.5% | 2,565,894 | 6.3% |
| Expenditures | | | | | | | |
| Total Salaries and OPE | 33,141,408 | 32,975,500 | 34,941,367 | (1,965,867) | -6.0% | 1,799,959 | 5.4% |
| Service and Supplies | 7,770,779 | 8,050,500 | 8,297,120 | (246,620) | -3.1% | 526,341 | 6.8% |
| Capital Outlay | 201,430 | 120,000 | 136,650 | (16,650) | -13.9% | (64,780) | -32.2% |
| Total Expense | 41,113,617 | 41,146,000 | 43,375,137 | (2,229,137) | -5.4% | 2,261,520 | 5.5% |
| Net Change From Operations | (190,738) | 464,774 | 113,636 | (351,138) | 76% | 304,374 | -159.6% |
| Transfers In | 793,616 | 793,616 | 794,727 | 1,111 | 0.1% | 304,374 | |
| Transfers Out | (20,327) | - | - | - | - | - | 0.0% |
| Net Increase (Decrease) in Fund Balance | 582,551 | 1,258,390 | 908,363 | (350,027) | -27.8% | 325,812 | 55.9% |
| Fund Deductions | - | - | - | - | - | - | - |
| Beginning Fund Balance | 4,370,287 | 4,952,838 | 4,952,838 | - | - | 582,551 | 13.3% |
| Ending Fund Balance | \$ 4,952,838 | \$ 6,211,228 | \$ 5,861,201 | \$ (350,027) | -5.6% | \$ 908,363 | 18.3% |
| <i>Fund Balance as a Percent of Revenue</i> | 12.1% | 14.9% | 13.5% | | | | |

FY2018

QUARTER 2

Statewide Operations

Forest Research Laboratory

Fiscal Year 2018 as of December 31, 2017



| | FY2017 | Fiscal Year 2018 | | | | FY18 Projection | |
|--|---------------------|---------------------|---------------------|-------------------------|----------|---------------------------|----------|
| | Year End Final | Approved Budget | Year End Projection | Favorable (Unfavorable) | % Change | Compared w/ FY17 Year End | % Change |
| Revenue | | | | | | | |
| State Appropriation | \$ 4,983,265 | \$ 4,983,000 | \$ 5,009,779 | \$ 26,779 | 0.5% | \$ 26,514 | 0.5% |
| Other Government Appropriations | 1,098,228 | 1,113,000 | 1,113,000 | - | - | 14,772 | 1.3% |
| Oregon Harvest Tax | 3,318,757 | 3,400,000 | 3,400,000 | - | - | 81,243 | 2.4% |
| Sales & Services | 292,281 | 200,000 | 150,000 | (50,000) | -25.0% | (142,281) | -48.7% |
| Other Revenue | (4,737) | - | 1,000 | 1,000 | - | 5,737 | - |
| Total Revenue | 9,687,794 | 9,696,000 | 9,673,779 | (22,221) | -0.2% | (14,015) | -0.1% |
| Expenditures | | | | | | | |
| Total Salaries and OPE | 8,429,621 | 8,800,000 | 8,608,051 | 191,949 | 2.2% | 178,430 | 2.1% |
| Service and Supplies | 2,473,095 | 1,485,000 | 2,742,000 | (1,257,000) | -84.6% | 268,905 | 10.9% |
| Capital Outlay | 136,861 | 100,000 | 180,000 | (80,000) | -80.0% | 43,139 | 31.5% |
| Total Expense | 11,039,577 | 10,385,000 | 11,530,051 | (1,065,051) | -10.3% | 490,474 | 4.4% |
| Net Change From Operations | (1,351,783) | (689,000) | (1,856,272) | 1,042,830 | 151.4% | (504,489) | 37.3% |
| Transfers In | 708,844 | 705,198 | 714,700 | 9,502 | 1.3% | 5,856 | 0.8% |
| Transfers Out | - | - | - | - | - | - | - |
| Net Increase (Decrease) in Fund Balance | (642,939) | 16,198 | (1,141,572) | 1,052,332 | -6496.7% | (498,633) | 77.6% |
| Fund Deductions | - | - | - | - | - | - | - |
| Beginning Fund Balance | 2,362,233 | 1,719,294 | 1,719,294 | - | - | (642,939) | -27.2% |
| Ending Fund Balance | \$ 1,719,294 | \$ 1,735,492 | \$ 577,722 | \$ (1,157,770) | 66.7% | \$ (1,141,572) | -66.4% |
| <i>Fund Balance as a Percent of Revenue</i> | 17.7% | 17.9% | 6.0% | | | | |

FY2018

QUARTER 2

Statewide Operations

Outdoor School

Fiscal Year 2018 as of December 31, 2017



| | FY2017 | Fiscal Year 2018 | | | FY18 Projection | | |
|---|----------------|------------------|---------------------|-------------------------|-----------------|---------------------------|----------|
| | Year End Final | Approved Budget | Year End Projection | Favorable (Unfavorable) | % Change | Compared w/ FY17 Year End | % Change |
| Revenue | | | | | | | |
| State Appropriation | | | 11,760,000 | \$ 11,760,000 | | \$ 11,760,000 | |
| Other Government Appropriations | | | | - | | - | |
| Sales & Services | | | | - | | - | |
| Other Revenue | | | | - | | - | |
| Total Revenue | - | - | 11,760,000 | 11,760,000 | | 11,760,000 | |
| Expenditures | | | | | | | |
| Total Salaries and OPE | | | 438,694 | (438,694) | | 438,694 | |
| Service and Supplies | | | 9,150,022 | (9,150,022) | | 9,150,022 | |
| Capital Outlay | | | | - | | - | |
| Total Expense | - | - | 9,588,716 | (9,588,716) | | 9,588,716 | |
| Net Change From Operations | - | - | 2,171,284 | 2,171,284 | | 2,171,284 | |
| Transfers In | | | | - | | 2,171,284 | |
| Transfers Out | | | | - | | - | |
| Net Increase (Decrease) in Fund Balance | - | - | 2,171,284 | 2,171,284 | | 2,171,284 | |
| Fund Deductions | - | - | - | - | | - | |
| Beginning Fund Balance | | | | - | | - | |
| Ending Fund Balance | \$ - | \$ - | \$ 2,171,284 | \$ 2,171,284 | | \$ 2,171,284 | |
| <i>Fund Balance as a Percent of Revenue</i> | | | | 18.5% | | | |

Auxiliary Operations

University Housing & Dining Services
Fiscal Year 2018 as of December 31, 2017



| | FY2017 | Fiscal Year 2018 | | | | FY18 Projection | |
|---|----------------------|------------------------------|----------------------|-------------------------|----------|---------------------------|----------|
| | Year End Final | Approved Budget ¹ | Year End Projection | Favorable (Unfavorable) | % Change | Compared w/ FY17 Year End | % Change |
| Revenues | | | | | | | |
| Interest Revenue | \$ 84,290 | \$ 70,000 | \$ 150,000 | \$ 80,000 | 114.3% | \$ 65,710 | 78.0% |
| Sales & Services | 53,531,109 | 56,425,000 | 56,425,000 | - | 0.0% | 2,893,891 | 5.4% |
| Other Revenues | 28,754 | - | 90,000 | 90,000 | 0.0% | 61,246 | - |
| Internal Sales | 1,929,061 | 1,615,000 | 1,815,000 | 200,000 | 12.4% | (114,061) | -5.9% |
| Total Revenues | 55,573,214 | 58,110,000 | 58,480,000 | 370,000 | 0.6% | 2,906,786 | 5.2% |
| Expenses | | | | | | | |
| Total Salaries and OPE | 21,582,508 | 24,315,354 | 24,315,354 | - | 0.0% | 2,732,846 | 12.7% |
| Service and Supplies | 25,084,937 | 25,194,646 | 25,464,646 | (270,000) | -1.1% | 379,709 | 1.5% |
| Depreciation | 4,581,149 | 4,600,000 | 4,700,000 | (100,000) | -2.2% | 118,851 | 2.6% |
| Total Expenses | 51,248,594 | 54,110,000 | 54,480,000 | (370,000) | -0.7% | 3,231,406 | 6.3% |
| Net Change From Operations | 4,324,620 | 4,000,000 | 4,000,000 | - | 0.0% | (324,620) | -7.5% |
| Loss on Sale of Fixed Asset | (2,142) | - | - | - | 0.0% | 2,142 | - |
| Transfers In | 1,042,738 | - | - | - | 0.0% | (1,042,738) | - |
| Transfers Out | (5,437,455) | (4,000,000) | (5,000,000) | (1,000,000) | 25.0% | 437,455 | -8.0% |
| Net Increase (Decrease) in Fund Balance | (72,239) | - | (1,000,000) | (1,000,000) | 0.0% | (927,761) | 1284.3% |
| NIP Change in Fixed Assets | 5,051,496 | - | - | - | 0.0% | (5,051,496) | -100.0% |
| Fund Add/Ded for Internal Loan | - | - | - | - | 0.0% | - | - |
| Beginning Fund Balance | 17,035,736 | 22,014,993 | 22,014,993 | - | 0.0% | 4,979,257 | 29.2% |
| Ending Fund Balance | \$ 22,014,993 | \$ 22,014,993 | \$ 21,014,993 | \$ (1,000,000) | -4.5% | \$ (1,000,000) | -4.5% |

¹ Board approved budget does not include depreciation, transfers to/from other Auxiliary units or Fund Additions/Deductions. Numbers are presented in this report for comparison purposes. Fund Additions/Deductions are not projected during the year and reflect year-to-date postings only.

Auxiliary Operations

Student Centers & Activities/Fee Clearing
Fiscal Year 2018 as of December 31, 2017



| | FY2017 | Fiscal Year 2018 | | | | FY18 Projection | |
|--|----------------------|------------------------------|----------------------|-------------------------|---------------|---------------------------|---------------|
| | Year End Final | Approved Budget ¹ | Year End Projection | Favorable (Unfavorable) | % Change | Compared w/ FY17 Year End | % Change |
| Revenues | | | | | | | |
| Student Fees | \$ 26,152,292 | \$ 27,265,723 | 27,265,723 | \$ - | 0.0% | \$ 1,113,431 | 4.3% |
| Gifts | 17,399 | - | - | - | 0.0% | (17,399) | - |
| Interest Revenue | 488,530 | 348,036 | 475,000 | 126,964 | 36.5% | (13,530) | -2.8% |
| Sales & Services | 6,298,777 | 6,033,375 | 6,033,375 | - | 0.0% | (265,402) | -4.2% |
| Other Revenues | 68,885 | 67,880 | 67,880 | - | 0.0% | (1,005) | -1.5% |
| Internal Sales | 730,238 | 644,690 | 644,690 | - | 0.0% | (85,548) | -11.7% |
| Total Revenues | 33,756,121 | 34,359,704 | 34,486,668 | 126,964 | 0.4% | 730,547 | 2.2% |
| Expenses | | | | | | | |
| Total Salaries and OPE | 13,490,546 | 14,613,381 | 14,413,381 | 200,000 | 1.4% | 922,835 | 6.8% |
| Service and Supplies | 13,417,973 | 13,903,984 | 13,903,984 | - | 0.0% | 486,011 | 3.6% |
| Student Aid | 397,853 | 445,992 | 445,992 | - | 0.0% | 48,139 | 1.3% |
| Depreciation | 3,600,458 | 3,584,431 | 3,584,431 | - | 0.0% | (16,027) | 0.0% |
| Total Expenses | 30,906,830 | 32,547,788 | 32,347,788 | 200,000 | 0.6% | 1,440,958 | 4.7% |
| Net Change From Operations | 2,849,291 | 1,811,916 | 2,138,880 | 326,964 | 18.0% | (710,411) | -24.9% |
| Fixed Asset Disposal Gain/Loss | - | - | - | - | 0.0% | - | 0.0% |
| Transfers In - From Ed & General Fund | 248,383 | - | 200 | 200 | 0.0% | (248,183) | - |
| Transfers In - Other | 819,992 | - | - | - | 0.0% | (819,992) | - |
| Transfers Out - Incidental Fee Resources | (2,673,568) | (2,673,568) | (2,673,568) | - | 0.0% | - | 0.0% |
| Transfers Out - Other | (2,061,899) | (865,035) | (52,000) | 813,035 | -94.0% | 2,009,899 | -97.5% |
| Net Increase (Decrease) in Fund Balance | (817,801) | (1,726,687) | (586,488) | 1,140,199 | -66.0% | 231,313 | -28.3% |
| NIP Change in Fixed Assets | 2,294,860 | - | - | - | 0.0% | (2,294,860) | - |
| Fund Additions from Other Funds | 1,528,805 | - | - | - | 0.0% | (1,528,805) | - |
| Fund Add/Ded for Internal Loan | - | - | - | - | 0.0% | - | - |
| Fund Deductions to Other Funds | (1,828,805) | - | - | - | 0.0% | 1,828,805 | - |
| Beginning Fund Balance | 60,004,786 | 61,181,845 | 61,181,845 | - | 0.0% | 1,177,059 | 2.0% |
| Ending Fund Balance Operations | \$ 61,181,845 | \$ 59,455,158 | \$ 60,595,357 | \$ 1,140,199 | 1.9% | \$ (586,488) | -1.0% |

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FY2018

QUARTER 2

Auxiliary Operations

Athletics

Fiscal Year 2018 as of December 31, 2017



| | FY2017 | Fiscal Year 2018 | | | | FY18 Projection | |
|--|----------------------|------------------------------|----------------------|-------------------------|----------|---------------------------|----------|
| | Year End Final | Approved Budget ¹ | Year End Projection | Favorable (Unfavorable) | % Change | Compared w/ FY17 Year End | % Change |
| Revenues | | | | | | | |
| Gifts | \$ 192,967 | \$ - | \$ - | \$ - | 0.0% | \$ (192,967) | -100.0% |
| Interest Revenue | 738,814 | 565,000 | 565,000 | - | 0.0% | (173,814) | -23.5% |
| Lottery Proceeds | 453,200 | - | 453,200 | 453,200 | 0.8% | - | - |
| Sales & Services | 57,125,874 | 55,142,503 | 54,878,435 | (264,068) | 0.0% | (2,247,439) | -3.9% |
| Other Revenues | 3,923,795 | 2,022,833 | 2,022,833 | - | 0.0% | (1,900,962) | -48.4% |
| Internal Sales | 32,523 | 100,000 | 110,000 | 10,000 | 10.0% | 77,477 | 238.2% |
| Total Revenues | 62,467,173 | 57,830,336 | 58,029,468 | 199,132 | 0.3% | (4,437,705) | -7.1% |
| Expenses | | | | | | | |
| Total Salaries and OPE | 26,290,826 | 29,319,201 | 32,006,895 | (2,687,694) | -9.2% | 5,716,069 | 21.7% |
| Service and Supplies | 33,282,723 | 32,195,681 | 33,271,722 | (1,076,041) | -3.3% | (11,001) | 0.0% |
| Student Aid | 10,196,712 | 11,803,311 | 11,803,311 | - | 0.0% | 1,606,599 | 15.8% |
| Depreciation | 6,160,407 | 5,988,247 | 5,988,247 | - | 0.0% | (172,160) | -2.8% |
| Total Expenses | 75,930,668 | 79,306,440 | 83,070,175 | (3,763,735) | -4.7% | 7,139,507 | 9.4% |
| Net Change From Operations | (13,463,495) | (21,476,104) | (25,040,707) | (3,564,603) | 16.6% | (11,577,212) | 86.0% |
| Fixed Asset Disposal Gain/(Loss) | (89,171) | - | - | - | - | 89,171 | -100.0% |
| Transfers In - Incidental Fees | 2,673,568 | 2,673,568 | 2,673,568 | - | - | - | - |
| Transfers In - From Ed & General Fund | 4,000,000 | 5,500,000 | 5,500,000 | - | - | 1,500,000 | 37.5% |
| Transfers In - Other | 661,173 | - | - | - | - | (661,173) | -100.0% |
| Transfers Out | (3,731,975) | (545,000) | 270,000 | 815,000 | (1.50) | 4,001,975 | -107.2% |
| Net Increase (Decrease) in Fund Balance | (9,949,900) | (13,847,536) | (16,597,139) | (2,749,603) | 19.9% | (6,647,239) | 66.8% |
| NIP Change in Fixed Assets | 23,062,359 | - | 58,082 | 58,082 | - | (23,004,277) | -99.7% |
| Fund Add/Ded for Internal Loan | (10,920,925) | - | 3,898,548 | 3,898,548 | - | 14,819,473 | -135.7% |
| Beginning Fund Balance | 24,305,992 | 26,497,526 | 26,497,526 | - | - | 2,191,534 | 9.0% |
| Ending Fund Balance Operations | \$ 26,497,526 | \$ 12,649,990 | \$ 13,857,017 | \$ 1,207,027 | 9.5% | \$ (12,640,509) | -47.7% |

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FY2018

QUARTER 2

Auxiliary Operations

Student Health Services

Fiscal Year 2018 as of December 31, 2017



| | FY2017 | Fiscal Year 2018 | | | | FY18 Projection | |
|---|----------------------|------------------------------|----------------------|-------------------------|----------|---------------------------|----------|
| | Year End Final | Approved Budget ¹ | Year End Projection | Favorable (Unfavorable) | % Change | Compared w/ FY17 Year End | % Change |
| Revenues | | | | | | | |
| Student Fees | \$ 10,584,838 | \$ 11,652,540 | \$ 11,652,540 | \$ - | - | \$ 1,067,702 | 10.1% |
| Interest Revenue | 201,449 | 101,000 | 192,000 | 91,000 | 90.1% | (9,449) | -4.7% |
| Sales & Services | 7,015,225 | 6,418,449 | 7,761,747 | 1,343,298 | 20.9% | 746,522 | 10.6% |
| Other Revenues | 951,749 | 195,000 | 266,000 | 71,000 | - | (685,749) | -72.1% |
| Internal Sales | 32,856 | 30,000 | 30,000 | - | - | (2,856) | -8.7% |
| Total Revenues | 18,786,117 | 18,396,989 | 19,902,287 | 1,505,298 | 8.2% | 1,116,170 | 5.9% |
| Expenses | | | | | | | |
| Total Salaries and OPE | \$ 10,683,092 | \$ 11,563,618 | 11,563,618 | - | - | 880,526 | 8.2% |
| Service and Supplies | 8,081,021 | 7,071,484 | 8,305,867 | (1,234,383) | -17.5% | 224,846 | 2.8% |
| Depreciation | 127,203 | 124,899 | 146,347 | (21,448) | -17.2% | 19,144 | 15.0% |
| Total Expenses | 18,891,316 | 18,760,001 | 20,015,832 | (1,255,831) | -6.7% | 1,124,516 | 6.0% |
| Net Change From Operations | (105,199) | (363,012) | (113,545) | 249,467 | -68.7% | (8,346) | 7.9% |
| Transfers In - From Ed & General Fund | 24,000 | - | - | - | - | (24,000) | - |
| Transfers In - Other | 5,991 | - | 3,234 | 3,234 | - | (2,757) | - |
| Transfers Out | - | - | - | - | - | - | - |
| Net Increase (Decrease) in Fund Balance | (75,208) | (363,012) | (110,311) | 252,701 | -69.6% | (35,103) | 46.7% |
| Beginning Fund Balance | 12,084,159 | 12,008,951 | 12,008,951 | - | - | (75,208) | -0.6% |
| Ending Fund Balance Operations | \$ 12,008,951 | \$ 11,645,939 | \$ 11,898,640 | \$ 252,701 | 2.2% | \$ (110,311) | -0.9% |

¹ Board approved budget does not include depreciation. Numbers are presented in this report for comparison purposes.

Auxiliary Operations

Transportation & Parking Services
Fiscal Year 2018 as of December 31, 2017



| | FY2017 | Fiscal Year 2018 | | | | FY18 Projection | |
|---|----------------------|------------------------------|----------------------|-------------------------|----------|---------------------------|----------|
| | Year End Final | Approved Budget ¹ | Year End Projection | Favorable (Unfavorable) | % Change | Compared w/ FY17 Year End | % Change |
| Revenues | | | | | | | |
| Gifts | \$ 14,487 | \$ - | \$ - | \$ - | - | \$ (14,487) | - |
| Interest Revenue | 41,841 | 17,262 | 18,863 | 18,863 | 109.3% | (22,978) | -54.9% |
| Sales & Services | 3,833,543 | 3,609,400 | 3,365,337 | 3,348,075 | 19395.6% | (468,206) | -12.2% |
| Other Revenues | 9,029 | 2,000 | 2,000 | (3,607,400) | -99.9% | (7,029) | -77.8% |
| Internal Sales | 272,080 | 266,100 | 296,100 | 30,000 | 887.00% | 24,020 | 8.8% |
| Total Revenues | 4,170,980 | 3,894,762 | 3,682,300 | (210,462) | -5.4% | (488,680) | -11.7% |
| Expenses | | | | | | | |
| Total Salaries and OPE | 974,497 | 1,193,396 | 1,212,130 | (18,734) | -1.6% | 237,633 | 24.4% |
| Service and Supplies | 1,255,490 | 1,595,632 | 2,044,242 | (448,610) | -28.1% | 788,752 | 62.8% |
| Depreciation | 666,833 | 841,888 | 841,888 | - | - | 175,055 | 26.3% |
| Total Expenses | 2,896,820 | 3,630,916 | 4,098,260 | (467,344) | -12.9% | 1,201,440 | 41.5% |
| Net Change From Operations | 1,274,160 | 263,846 | (415,960) | (679,806) | -257.7% | (1,690,120) | -132.6% |
| Fixed Asset Disposal Gain/(Loss) | (25,378) | - | - | - | - | 25,378 | - |
| Transfers In | 388,159 | - | - | - | - | (388,159) | - |
| Transfers Out | (2,468,200) | (150,000) | (150,000) | - | - | 2,318,200 | -93.9% |
| Net Increase (Decrease) in Fund Balance | (831,259) | 113,846 | (565,960) | (679,806) | -597.1% | 265,299 | -31.9% |
| NIP Change in Fixed Assets | 773,038 | - | - | - | - | (773,038) | - |
| Beginning Fund Balance | 13,120,612 | 13,062,391 | 13,062,391 | - | - | (58,221) | -0.4% |
| Ending Fund Balance Operations | \$ 13,062,391 | \$ 13,176,237 | \$ 12,496,431 | \$ (679,806) | -5.2% | \$ (565,960) | -4.3% |

¹ Board approved budget does not include depreciation, transfers to/from other Auxiliary units or Fund Additions/Deductions. Numbers are presented in this report for comparison purposes. Fund Additions/Deductions are not projected during the year and reflect year-to-date postings only.

Auxiliary Operations

OSU-Cascades

Fiscal Year 2018 as of September 30, 2017



| | FY2017 | Fiscal Year 2018 | | | | FY18 Projection | |
|---|-----------------------|------------------------------|-----------------------|-------------------------|----------|---------------------------|----------|
| | Year End Final | Approved Budget ¹ | Year End Projection | Favorable (Unfavorable) | % Change | Compared w/ FY17 Year End | % Change |
| Revenues | | | | | | | |
| Enrollment Fees | \$ 551,627 | 608,823 | \$ 608,823 | - | - | \$ 57,196 | 10.4% |
| Interest Revenue | 12,916 | - | - | - | - | (12,916) | - |
| Sales & Services | 571,719 | 2,251,102 | 1,273,621 | (977,481) | -43.4% | 701,902 | 122.8% |
| Other Revenues | 3,605 | 900 | 3,000 | - | - | (605) | 0.0% |
| Internal Sales | 304,642 | 620,873 | 657,888 | 37,015 | 6.0% | 353,246 | 116.0% |
| Total Revenues | 1,444,509 | 3,481,698 | 2,543,332 | (940,466) | -27.0% | 1,098,823 | 76.1% |
| Expenses | | | | | | | |
| Total Salaries and OPE | 654,228 | 1,125,795 | 1,137,456 | (11,661) | -1.0% | 483,228 | 73.9% |
| Service and Supplies | 901,882 | 3,781,057 | 2,944,799 | 836,258 | 22.1% | 2,042,917 | 226.5% |
| Student Aid | 3,370 | - | 261,129 | (261,129) | - | 257,759 | 7648.6% |
| Depreciation | 599,565 | 844,473 | 981,577 | (137,104) | -16.2% | 382,012 | 63.7% |
| Total Expenses | 2,159,045 | 5,751,325 | 5,324,961 | 426,364 | 7.4% | 3,165,916 | 146.6% |
| Net Change From Operations | (714,536) | (2,269,627) | (2,781,629) | (512,002) | 22.6% | (2,067,093) | 289.3% |
| Fixed Asset Disposal Gain/(Loss) | - | - | - | - | - | - | - |
| Transfers In | - | - | - | - | - | - | - |
| Transfers Out | - | - | - | - | - | - | - |
| Net Increase (Decrease) in Fund Balance | (714,536) | (2,269,627) | (2,781,629) | (512,002) | 22.6% | (2,067,093) | 289.3% |
| NIP Change in Fixed Assets | 19,691,613 | - | - | - | - | (19,691,613) | - |
| Fund Additions/Deductions | (41,827,323) | - | - | - | - | 41,827,323 | -100.0% |
| Beginning Fund Balance | 20,798,261 | (2,051,985) | (2,051,985) | - | - | (22,850,246) | -109.9% |
| Ending Fund Balance Operations | \$ (2,051,985) | \$ (4,321,612) | \$ (4,833,614) | \$ (512,002) | 11.8% | \$ (2,781,629) | 135.6% |

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Auxiliary Operations

Miscellaneous & Fee Clearing Funds
Fiscal Year 2018 as of December 31, 2017



| | FY2017 | Fiscal Year 2018 | | | | FY18 Projection | |
|---|---------------------|------------------------------|---------------------|-------------------------|----------|---------------------------|----------|
| | Year End Final | Approved Budget ¹ | Year End Projection | Favorable (Unfavorable) | % Change | Compared w/ FY17 Year End | % Change |
| Revenues | | | | | | | |
| Student Fees | \$ (154,320) | \$ - | \$ - | \$ - | 0.0% | \$ 154,320 | -100.0% |
| Interest Revenue | 49,798 | 42,065 | 53,919 | 11,854 | 28.2% | 4,121 | 8.3% |
| Sales & Services | 4,223,139 | 4,644,772 | 5,767,364 | 1,122,592 | 24.2% | 1,544,225 | 36.6% |
| Other Revenues | 3,208 | 40 | 1,090 | 1,050 | 2625.0% | (2,118) | -66.0% |
| Internal Sales | 457,243 | 513,481 | 406,871 | (106,610) | -20.8% | (50,372) | -11.0% |
| Total Revenues | 4,579,068 | 5,200,358 | 6,229,244 | 1,028,886 | 19.8% | 1,650,176 | 36.0% |
| Expenses | | | | | | | |
| Total Salaries and OPE | \$ 1,601,569 | 1,554,926 | 1,820,725 | (265,799) | -17.1% | 219,156 | 13.7% |
| Service and Supplies | 2,721,821 | 3,402,372 | 4,057,796 | (655,424) | -19.3% | 1,335,975 | 49.1% |
| Student Aid | - | 500 | 500 | - | 0.0% | 500 | 1.0% |
| Depreciation | 49,316 | 35,309 | 37,089 | (1,780) | -5.0% | (12,227) | 0.0% |
| Total Expenses | 4,372,706 | 4,993,107 | 5,916,110 | (923,003) | -18.5% | 1,543,404 | 35.3% |
| Net Change From Operations | 206,362 | 207,251 | 313,134 | 105,883 | 51.1% | 106,772 | 51.7% |
| Fixed Asset Disposal Gain/(Loss) | - | - | - | - | - | - | - |
| Transfers In | 13,626 | 10,000 | 10,000 | - | 0.0% | (3,626) | -26.6% |
| Transfers Out | - | - | - | - | - | - | - |
| Net Increase (Decrease) in Fund Balance | 219,988 | 217,251 | 323,134 | 105,883 | 48.7% | 103,146 | 46.9% |
| Beginning Fund Balance | 5,930,093 | 6,150,081 | 6,150,081 | - | 0.0% | 219,988 | 3.7% |
| Ending Fund Balance Operations | \$ 6,150,081 | \$ 6,367,332 | \$ 6,473,215 | \$ 105,883 | 1.7% | \$ 323,134 | 5.3% |

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Service Center Operations

Infrastructure Services

Fiscal Year 2018 as of December 31, 2017



| | FY2017 | Fiscal Year 2018 | | | | FY18 Projection | |
|--|---------------------|------------------------------|---------------------|-------------------------|----------|---------------------------|----------|
| | Year End Final | Approved Budget ¹ | Year End Projection | Favorable (Unfavorable) | % Change | Compared w/ FY17 Year End | % Change |
| Revenues | | | | | | | |
| Sales & Services | \$ 799,580 | \$ 703,548 | \$ 766,018 | \$ 62,470 | 8.9% | \$ (33,562) | -4.2% |
| Other Revenue | - | - | - | - | - | - | - |
| Internal Sales | 7,251,664 | 7,508,378 | 7,808,378 | 300,000 | 4.0% | 556,714 | 7.7% |
| Total Revenues | 8,051,244 | 8,211,926 | 8,574,396 | 362,470 | 4.4% | 523,152 | 6.5% |
| Expenses | | | | | | | |
| Total Salaries and OPE | 3,030,390 | 3,125,287 | 3,227,447 | (102,160) | -3.3% | 197,057 | 6.5% |
| Service and Supplies | 3,666,494 | 4,956,287 | 5,705,014 | (748,727) | -15.1% | 2,038,520 | 55.6% |
| Depreciation | 220,347 | 154,536 | 151,776 | 2,760 | 1.8% | (68,571) | -31.1% |
| Total Expenses | 6,917,231 | 8,236,110 | 9,084,237 | 848,127 | 10.3% | 2,167,006 | 31.3% |
| Net Change From Operations | 1,134,013 | (24,184) | (509,841) | (485,657) | 2008.2% | (1,643,854) | -145.0% |
| Fixed Asset Disposal Gain/(Loss) | (3,912) | - | - | - | - | 3,912 | - |
| Transfers In | 25,137 | - | 25,000 | 25,000 | 0.0% | (137) | -0.5% |
| Transfers Out | - | (76,681) | (76,681) | - | - | (76,681) | - |
| Net Increase (Decrease) in Fund Balance | 1,155,238 | (100,865) | (561,522) | (460,657) | 456.7% | (1,716,760) | -148.6% |
| Beginning Fund Balance | 814,614 | 1,968,834 | 1,968,834 | - | - | 1,154,220 | 141.7% |
| NIP Change in Fixed Assets | (1,018) | - | - | - | - | - | - |
| Ending Fund Balance | \$ 1,968,834 | \$ 1,867,969 | \$ 1,407,312 | \$ (460,657) | -24.7% | \$ (561,522) | -28.5% |

¹ Board approved budget does not include depreciation. Numbers are presented in this report for comparison purposes only.

Service Center Operations

Printing & Mailing

Fiscal Year 2018 as of December 31, 2017



| | FY2017 | Fiscal Year 2018 | | | | FY18 Projection | |
|---|-------------------|------------------------------|---------------------|-------------------------|----------|---------------------------|----------|
| | Year End Final | Approved Budget ¹ | Year End Projection | Favorable (Unfavorable) | % Change | Compared w/ FY17 Year End | % Change |
| Revenues | | | | | | | |
| Sales & Services | \$ 659,249 | \$ 650,000 | \$ 650,000 | \$ - | - | \$ (9,249) | -1.4% |
| Other Revenue | 310 | | | - | - | (310) | -100.0% |
| Internal Sales | 4,725,325 | 4,865,000 | 5,007,000 | 142,000 | 2.9% | 281,675 | 6.0% |
| Total Revenues | 5,384,884 | 5,515,000 | 5,657,000 | 142,000 | 2.6% | 272,116 | 5.1% |
| Expenses | | | | | | | |
| Total Salaries and OPE | 1,771,035 | 1,941,708 | 1,892,432 | 49,276 | 2.5% | 121,397 | 6.9% |
| Service and Supplies | 4,355,108 | 3,334,979 | 3,687,299 | (352,320) | -10.6% | (667,809) | -15.3% |
| Depreciation | 98,558 | 225,147 | 211,635 | 13,512 | 6.0% | 113,077 | 114.7% |
| Total Expenses | 6,224,701 | 5,501,834 | 5,791,366 | (289,532) | -5.3% | (433,335) | -7.0% |
| Net Change From Operations | (839,817) | 13,166 | (134,366) | (147,532) | -1120.6% | 705,451 | 84.0% |
| Transfers In | - | - | 35,000 | 35,000 | - | 35,000 | - |
| Transfers Out | - | - | - | - | - | - | - |
| Net Increase (Decrease) in Fund Balance | (839,817) | 13,166 | (99,366) | (112,532) | -854.7% | 740,451 | 88.2% |
| Beginning Fund Balance | 1,615,048 | 775,231 | 775,231 | - | - | (839,817) | -52.0% |
| Ending Fund Balance | \$ 775,231 | \$ 788,397 | \$ 675,865 | \$ (112,532) | -14.3% | \$ (99,366) | -12.8% |

¹ Board approved budget does not include depreciation. Numbers are presented in this report for comparison purposes only.

Service Center Operations

Motor Pool

Fiscal Year 2018 as of December 31, 2017



| | FY2017 | Fiscal Year 2018 | | | | FY18 Projection | |
|---|---------------------|------------------------------|---------------------|-------------------------|----------|---------------------------|----------|
| | Year End Final | Approved Budget ¹ | Year End Projection | Favorable (Unfavorable) | % Change | Compared w/ FY17 Year End | % Change |
| Revenues | | | | | | | |
| Sales & Services | \$ 594,939 | \$ 571,000 | \$ 571,070 | \$ 70 | 0.0% | \$ (23,869) | -4.0% |
| Other Revenue | 75,091 | 25,000 | 25,000 | - | - | (50,091) | -66.7% |
| Internal Sales | 2,011,292 | 2,063,513 | 2,063,513 | - | - | 52,221 | 2.6% |
| Total Revenues | 2,681,322 | 2,659,513 | 2,659,583 | 70 | 0.00 | (21,739) | -0.8% |
| Expenses | | | | | | | |
| Total Salaries and OPE | 732,246 | 785,413 | 775,060 | 10,353 | 1.3% | 42,814 | 5.8% |
| Service and Supplies | 1,242,804 | 1,192,486 | 1,192,486 | - | - | (50,318) | -4.0% |
| Depreciation | 612,360 | 616,395 | 616,395 | - | - | 4,035 | 0.7% |
| Total Expenses | 2,587,410 | 2,594,294 | 2,583,941 | 10,353 | 0.4% | (3,469) | -0.1% |
| Net Change From Operations | 93,912 | 65,219 | 75,642 | 10,423 | 16.0% | (18,270) | -19.5% |
| Transfers In | - | - | - | - | - | - | - |
| Transfers Out | - | - | - | - | - | - | - |
| Net Increase (Decrease) in Fund Balance | 93,912 | 65,219 | 75,642 | 10,423 | 16.0% | (18,270) | -19.5% |
| Beginning Fund Balance | 4,955,745 | 5,049,212 | 5,049,212 | - | - | 93,467 | 1.9% |
| NIP Change in Fixed Assets | (445) | - | - | - | - | 445 | - |
| Ending Fund Balance | \$ 5,049,212 | \$ 5,114,431 | \$ 5,124,854 | \$ 10,423 | 0.2% | \$ 75,642 | 1.5% |

¹ Board approved budget does not include depreciation. Numbers are presented in this report for comparison purposes only.

Service Center Operations

Client Services

Fiscal Year 2018 as of December 31, 2017



| | FY2017 | Fiscal Year 2018 | | | | FY18 Projection | |
|---|-------------------|------------------------------|---------------------|-------------------------|----------|---------------------------|----------|
| | Year End Final | Approved Budget ¹ | Year End Projection | Favorable (Unfavorable) | % Change | Compared w/ FY17 Year End | % Change |
| Revenues | | | | | | | |
| Sales & Services | \$ 10,427 | \$ - | \$ 1,117 | \$ 1,117 | 0.0% | \$ (9,310) | -89.3% |
| Other Revenue | 1,051 | - | - | - | - | (1,051) | -100.0% |
| Internal Sales | 1,845,557 | 1,868,035 | 1,868,035 | - | - | 22,478 | 1.2% |
| Total Revenues | 1,857,035 | 1,868,035 | 1,869,152 | 1,117 | 0.1% | 12,117 | 0.7% |
| Expenses | | | | | | | |
| Total Salaries and OPE | 1,738,805 | 1,749,352 | 1,610,159 | 139,193 | 8.0% | (128,646) | -7.4% |
| Service and Supplies | 89,729 | 90,901 | 90,901 | - | - | 1,172 | 1.3% |
| Depreciation | 2,418 | 1,692 | 1,692 | - | - | (726) | -30.0% |
| Total Expenses | 1,830,952 | 1,841,945 | 1,702,752 | 139,193 | 7.6% | (128,200) | -7.0% |
| Net Change From Operations | 26,083 | 26,090 | 166,400 | 140,310 | 538% | 140,317 | 538.0% |
| Fixed Asset Disposal Gain/(Loss) | (2,528) | - | - | - | - | 2,528 | - |
| Transfers Out | (19,622) | - | - | - | - | 19,622 | - |
| Net Increase (Decrease) in Fund Balance | 3,933 | 26,090 | 166,400 | 140,310 | 537.8% | 162,467 | 4130.9% |
| Beginning Fund Balance | 122,581 | 126,514 | 126,514 | - | - | 3,933 | 3.2% |
| Ending Fund Balance | \$ 126,514 | \$ 152,604 | \$ 292,914 | \$ 140,310 | 91.9% | \$ 166,400 | 131.5% |

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Service Center Operations

Miscellaneous Service Centers

Fiscal Year 2018 as of December 31, 2017



| | FY2017 | Fiscal Year 2018 | | | | FY18 Projection | |
|--|---------------------|------------------------------|---------------------|-------------------------|----------|---------------------------|----------|
| | Year End Final | Approved Budget ¹ | Year End Projection | Favorable (Unfavorable) | % Change | Compared w/ FY17 Year End | % Change |
| Revenues | | | | | | | |
| Enrollment Fees | \$ (1,732) | \$ - | \$ - | \$ - | - | \$ 1,732 | - |
| Interest Revenue | 6,097 | - | - | - | - | (6,097) | - |
| Sales & Services | 1,298,478 | 1,326,500 | 1,383,268 | 56,768 | 4.3% | 84,790 | 6.5% |
| Other Revenue | 112,064 | - | 4,221 | - | - | (107,843) | -96.2% |
| Internal Sales | 3,289,666 | 3,156,860 | 4,488,969 | 1,332,109 | 42.2% | 1,199,303 | 36.5% |
| Total Revenues | 4,704,573 | 4,483,360 | 5,876,458 | 1,393,098 | 31.1% | 1,171,885 | 24.9% |
| Expenses | | | | | | | |
| Total Salaries and OPE | 2,941,631 | 2,995,802 | 3,880,661 | (884,859) | -29.5% | 939,030 | 31.9% |
| Service and Supplies | 2,084,922 | 1,887,881 | 2,153,053 | (265,172) | -14.0% | 68,131 | 3.3% |
| Depreciation | 39,566 | 17,344 | 11,124 | (6,220) | -35.9% | (28,442) | -71.9% |
| Total Expenses | 5,066,119 | 4,901,027 | 6,044,838 | (1,143,811) | -23.3% | 978,719 | 19.3% |
| Net Change From Operations | (361,546) | (417,667) | (168,380) | 249,287 | -59.7% | 193,166 | -53.4% |
| Fixed Asset Disposal Gain/(Loss) | (793) | - | - | - | - | 793 | - |
| Transfers In | 1,023,544 | 843,877 | 843,177 | (700) | -0.1% | (180,367) | -17.6% |
| Transfers Out | (434,801) | (250,000) | (250,000) | - | - | 184,801 | -42.5% |
| Net Increase (Decrease) in Fund Balance | 226,404 | 176,210 | 424,797 | 248,587 | 141.1% | 198,393 | 87.6% |
| Beginning Fund Balance | 2,409,157 | 2,635,561 | 2,635,561 | - | - | 226,404 | 9.4% |
| NIP Change in fixed Assets | - | - | 20,388 | - | - | 20,388 | - |
| Ending Fund Balance | \$ 2,635,561 | \$ 2,811,771 | \$ 3,060,358 | \$ 248,587 | 8.8% | \$ 424,797 | 16.1% |

¹ Board approved budget does not include depreciation. Numbers are presented in this report for comparison purposes only.

Service Center Operations includes: Advanced Media Presentation Services, Animal Isolation Lab, Campus ID System, Chemistry Stores, Desktop Services, Electron Microscopy, Forestry Quantitative Science LAN, Lab Animal Services, Mass Spectrometer, Statistical Services, Sterile Mouse Program, and Surplus Property.