OFFICE OF BUDGET & FISCAL PLANNING

# FISCAL YEAR 2016 MANAGEMENT REPORTS

ENDING JUNE 30, 2016











# Oregon State University Financial Results for the Fiscal Year 2016



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#### Oregon State University

#### **MANAGEMENT REPORTS**

Fiscal Year Ending June 30, 2016

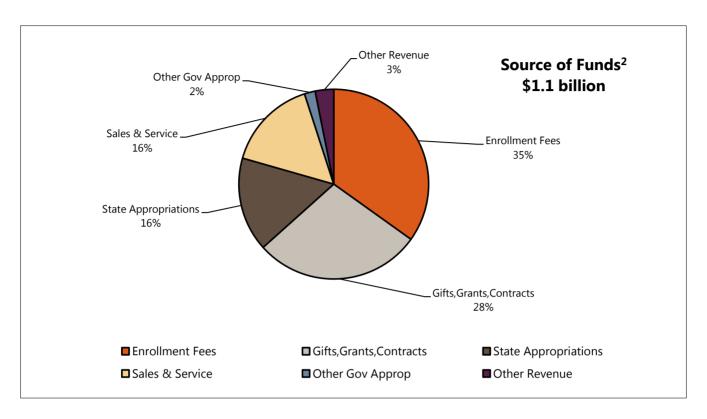


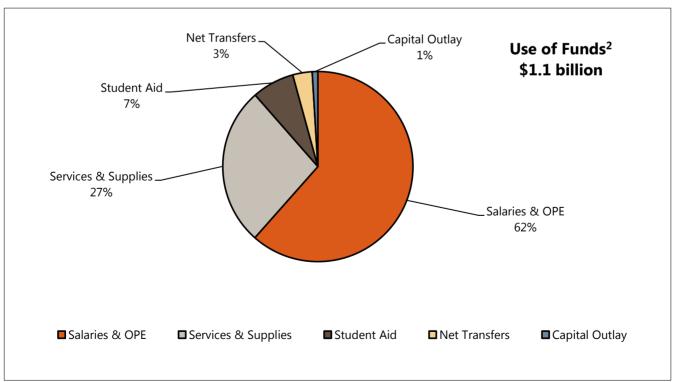
The following unaudited financial statements have been prepared for internal management purposes, providing a summary of all operating funds and detailing information on revenues, expenses, transfers, and fund balances for the Education and General Program, Statewide Public Services, Auxiliary Operations, Service Center Operations, and the inclusion of Supplemental Schedules. The report includes fiscal year 2016 balance sheets, operating and cash flow statements, and comparisons with results for fiscal year June 30, 2015.

#### Fiscal Year Ending June 30, 2016



# **Sources & Uses of Funds<sup>1</sup>**





<sup>&</sup>lt;sup>1</sup> Plant funds not included

<sup>&</sup>lt;sup>2</sup> Estimated interfund transactions eliminated



# Operating Funds<sup>1</sup>

# **Summary Balance Sheet** Fiscal Years 2016 and 2015

(in thousands)

FY2016	 ducation & General	_	Statewide blic Services	E	Auxiliary Enterprises	rvice Center epartments	Designated Operations	Royalty Funds	Restricted Funds	Total <sup>2</sup>
Current Assets Non Current Assets	\$ 118,940 -	\$	16,833	\$	38,825 408,293	\$ 7,151 3,894	\$ 6,854 140	\$ 12,461	\$ 61,682	\$ 262,747 412,327
Total Assets	118,940		16,833		447,118	11,045	6,994	12,461	61,682	675,074
Current Liabilities	 50,377		5,388		26,764	1,127	1,908	2,151	51,134	138,848
Non-Current Liabilities	-		-		267,075	-	-	-	-	267,075
Fund Balance	68,563		11,445		153,280	9,917	5,087	10,310	10,548	269,150
Total Liabilities & Fund Balance	\$ 118,940	\$	16,833	\$	447,118	\$ 11,045	\$ 6,994	\$ 12,461	\$ 61,682	\$ 675,074

#### FY2015

Current Assets	\$ 91,045 \$	14,301 \$	52,468 \$	6,711 \$	6,628 \$	16,669 \$	47,500 \$	235,322
Non Current Assets	 -	-	360,866	3,763	94	-	-	364,722
Total Assets	91,045	14,301	413,334	10,474	6,721	16,669	47,500	600,044
Current Liabilities	 45,885	5,507	20,170	1,283	2,374	1,354	35,203	111,777
Non-Current Liabilities	-	-	274,786	-	-	-	-	274,786
Fund Balance	 45,160	8,794	118,377	9,191	4,347	15,315	12,297	213,481
Total Liabilities & Fund Balance	\$ 91,045 \$	14,301 \$	413,334 \$	10,474 \$	6,721 \$	16,669 \$	47,500 \$	600,044

<sup>&</sup>lt;sup>1</sup> Plant Funds not included.

<sup>&</sup>lt;sup>2</sup> Memorandum Only - Interfund eliminations have not been made for certain transactions which are counted in more than one fund, such as internal sales.

# Oregon State OSU

# Operating Funds<sup>1</sup>

# **Statement of Revenues and Expenses**

Fiscal Year 2016 and 2015

(in thousands)

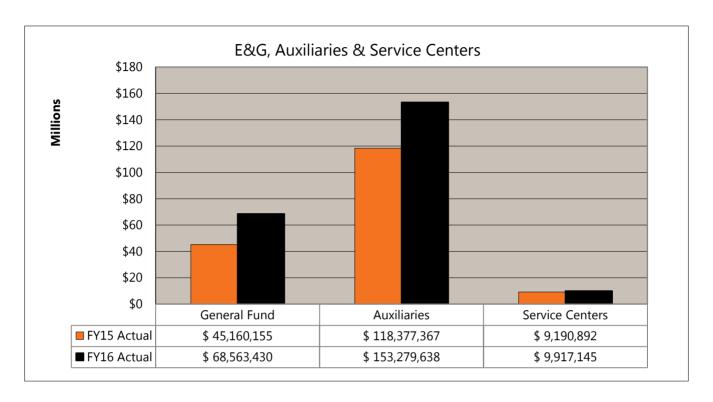
FY2016	ucation & General	tatewide dic Services	Auxiliary nterprises	rvice Center epartments	esignated perations	I	Royalty Funds	R	estricted Funds	Total <sup>2</sup>
Revenues Expenses	\$ 512,481 477,637		\$ 163,866 174,202	22,392 22,495	21,516 21,725	\$	6,821 5,006	\$	320,439 318,389	\$ 1,132,075 1,105,226
Net Change from Operations	34,843	(1,209)	(10,336)	(103)	(209)		1,814		2,050	26,850
Fixed Asset Disposal Gain/(Loss) Net Transfers	- (11,440)	- 3,860	(357) (19,569)	(13) 847	(1) 949		- (6,819)		- (3,798)	(372) (35,970)
Beginning Fund Balance Fund Additions (Deductions)	 45,160 -	8,794 -	118,377 65,165	9,191 (4)	4,347 -		15,315 -		12,297 -	213,481
<b>Ending Fund Balance</b>	\$ 68,563	\$ 11,445	\$ 153,280	\$ 9,917	\$ 5,087	\$	10,310	\$	10,548	\$ 203,990
FY2015										
Revenues Expenses Net Change from Operations	\$ 475,073 448,810 26,263	\$ 77,973 82,280 (4,306)	\$ 155,430 171,348 (15,917)	19,946 20,585 (640)	\$ 20,358 21,226 (868)	\$	11,058 7,047 4,011	\$	311,896 311,775 121	\$ 1,071,735 1,063,071 8,664
Fixed Asset Disposal Gain/(Loss) Net Transfers	- (14,218)	- 3,692	(363) 9,270	(9) 4,007	(1) 2,360		- (1,021)		- (370)	176,344 176,344
Beginning Fund Balance Fund Additions (Deductions)	 33,251 (136)	9,442 (34)	79,107 46,282	5,977 (144)	2,712 144		12,325 -		12,546 -	176,344 46,112
<b>Ending Fund Balance</b>	\$ 45,160	\$ 8,794	\$ 118,377	\$ 9,191	\$ 4,347	\$	15,315	\$	12,297	\$ 213,481

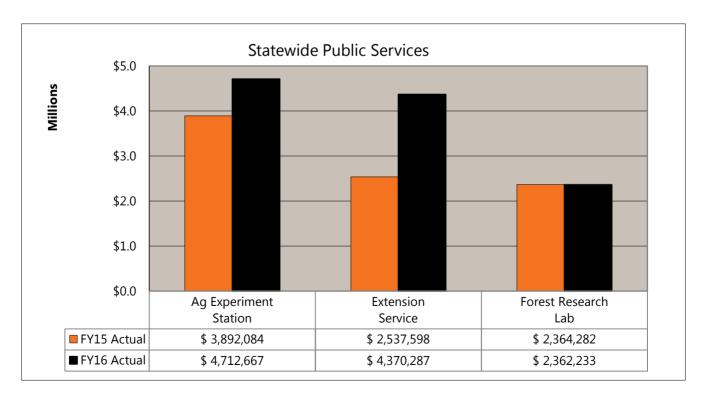
<sup>&</sup>lt;sup>1</sup> Plant Funds not included.

<sup>&</sup>lt;sup>2</sup> Memorandum Only - Interfund eliminations have not been made for certain transactions which are counted in more than one fund, such as internal sales.



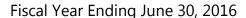
# Fund Balances Fiscal Years 2015 and 2016





#### MANAGEMENT REPORTS

#### **EDUCATION & GENERAL FUNDS**





**Background**: Education & General funds support the general operations of the University and its primary missions of instruction, research, and public service. The major sources of revenue are tuition, state appropriations, and indirect cost recovery from federal grants.

**Revenues:** Overall revenue is up \$37.4 million or 7.9% higher than fiscal year 2015.

Revenues from tuition and fees exceed last year's actual by \$25.9 million or 7.5% due to enrollment growth, rate increases and elimination of the tuition rate plateau. Revenue from the main tuition categories grew as follows: resident undergraduate - \$7.5 million, non-resident undergraduate - \$3.6 million, Ecampus - \$11.4 million and graduates - \$2.6 million.

Fee remissions, treated as negative revenue, increased 16.4% at \$35.9 million over fiscal year 2015.

State appropriations were 11.9% higher than fiscal year 2015.

The F&A Rate recovery revenue is primarily from federal grants, and increased by \$2.0 million or 5.4% due to increased research activity.

**Expenses:** Operating Expenses were higher by \$28.8 million or 6.4% than fiscal year 2015. Salary and other payroll expenses rose by 6.0% resulting from a 3% raise and some additional hiring. Spending for services and supplies totaled \$92.9 million, an increase of \$6.8 million or 8.0% over last year. Most increases were in debt service, minor equipment, communications and INTO fees. All other expenses remained fairly even with the previous fiscal year.

The Education & General fund balance increased \$23.4 million, resulting in a fund balance that is 13.4% of revenue.

**Balance Sheet:** The Balance Sheet represents institutional assets and liabilities on an accrual basis as of June 30, 2016, including a comparison to June 30, 2015. Fund balance is an indicator of an operation's current financial condition. The fund balance changes over time reflect the operating results for the reporting period and a surplus or a downturn in the organization's financial condition.

**Assets:** The cash balance for the Education and General funds increased by \$25.3 million over June 30 of the previous year due primarily to the cash inflow from operating activities and offset by net transfers of \$12.0 million.

**Liabilities:** The liabilities increased by \$4.5 million due to an increase in Liability for compensated absences of \$1.9 million, an increase in deferred revenues of \$1.5 million, and an increase in account payables of \$1.3 million. Deferred revenues reflect monies receipted for Summer Session and Summer Extended Campus revenue in fiscal year 2015 for fiscal year 2016.



#### **Balance Sheet**

# **Education and General Funds**

			Increase	
As of June 30,	2016	2015	(Decrease)	% Change
Assets				
Cash	\$ 78,138,034	\$ 52,825,939	\$ 25,312,095	47.9%
Accounts Receivable	37,660,415	37,161,909	498,506	1.3%
Allowance for Doubtful Accounts	(6,453,376)	(5,740,751)	(712,625)	-12.4%
Inventories	945,406	970,824	(25,418)	-2.6%
Prepaid Expenses and Deferred Charges	3,955,081	3,235,859	719,222	22.2%
Due from Other Funds	 4,694,375	 2,591,691	 2,102,684	81.1%
Total Assets	\$ 118,939,935	\$ 91,045,472	\$ 27,894,463	30.6%
Liabilities and Fund Balance				
Current Liabilities				
Accounts Payable	\$ 8,496,913	\$ 7,238,325	\$ 1,258,588	17.4%
Salaries and Wages Payable	1,826,156	1,824,684	1,472	0.1%
Liability for Compensated Absences	15,435,926	13,579,953	1,855,973	13.7%
Deposits	195,756	239,175	(43,419)	-18.2%
Deferred Revenues	24,311,628	22,867,181	1,444,447	6.3%
Due to Other Funds	110,126	 136,000	(25,874)	-19.0%
Total Liabilities	50,376,505	45,885,317	4,491,188	9.8%
Fund Balance	68,563,430	45,160,155	23,403,275	51.8%
<b>Total Liabilities and Fund Balance</b>	\$ 118,939,935	\$ 91,045,472	\$ 27,894,463	30.6%



# Statement of Revenues, Expenses, and Other Changes

# **Education and General Funds**

As of June 30,	2016	2015	Increase (Decrease)	% Change
Revenues				
Enrollment Fees	\$ 372,615,527	\$ 346,707,024	\$ 25,908,503	7.5%
Fee Remissions	(35,914,266)	(30,856,066)	(5,058,200)	-16.4%
State Appropriations	112,852,886	100,811,798	12,041,088	11.9%
F&A Rate Recovery	39,347,789	37,337,727	2,010,062	5.4%
Interest Revenues	3,522,287	3,108,548	413,739	13.3%
Sales & Services	15,714,113	12,632,651	3,081,462	24.4%
Other Revenues	 4,342,215	5,331,784	(989,569)	-18.6%
Total Revenues	 512,480,551	 475,073,466	 37,407,085	7.9%
Expenses				
Total Salaries and OPE	\$ 377,250,016	\$ 355,767,862	\$ 21,482,154	6.0%
Service and Supplies	92,853,659	86,010,071	6,843,588	8.0%
Capital Outlay	6,504,443	6,148,482	355,961	5.8%
Student Aid	1,029,345	883,856	145,489	16.5%
Total Expenses	477,637,463	448,810,271	28,827,192	6.4%
Net Change From Operations	34,843,088	26,263,195	8,579,893	32.7%
Transfers In	2,585,622	1,226,988	1,358,634	110.7%
Transfers Out	 (14,025,435)	(15,445,411)	1,419,976	9.2%
Net Increase (Decrease) in Fund Balance	23,403,275	12,044,772	11,358,503	94.3%
Beginning Fund Balance	45,160,155	33,251,383	11,908,772	35.8%
Fund Deductions for Internal Loans	 	(136,000)	 136,000	-
Ending Fund Balance	\$ 68,563,430	\$ 45,160,155	\$ 23,403,275	51.8%



#### Statement of Cash Flows

### **Education and General Funds**

For the Twelve Months Ending June 30, 2016

#### Beginning Cash as of July 1, 2015

\$ 52,825,939

#### Net Cash provided (used) by Changes in Assets and Liabilities

		<u>June 2015</u>		June 2016	<u>Change</u>	
Assets						
Accounts Receivable (Net)	\$	31,421,160	\$	31,207,039	\$ 214,121	
Inventories		970,824		945,406	25,418	
Prepaid Expenses & Deferred Charges		3,235,859		3,955,081	(719,222)	
Due From Other Funds		2,591,691		4,694,375	(2,102,684)	
Liabilities						
Accounts Payable		7,238,325		8,496,913	1,258,588	
Salaries & Wages Payable		1,824,684		1,826,156	1,472	
Liability for Compensated Absences		13,579,953		15,435,926	1,855,973	
Deposits		239,175		195,756	(43,419)	
Due to Other Funds		136,000		110,126	(25,874)	
Deferred Revenues		22,867,181		24,311,628	1,444,447	
Total Net Cash Provided (Used) by Chang	es i	n Assets and	Liak	oilities		\$ 1,908,821
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<b>Cash Provided (Used) by Operating Activities</b>						
Revenue						
Enrollment Fees					\$ 372,615,527	
Fee Remissions					(35,914,266)	
State Appropriations					112,852,886	
F&A Rate Recovery					39,347,789	
Interest Income					3,522,287	
Sales & Services					15,714,113	
Other Revenue					4,342,215	
Expense						
Total Salaries and OPE					377,250,016	
Service and Supplies					92,853,659	
Capital Outlay					6,504,443	
Student Aid					1,029,345	
Net Transfers					11,439,814	
Total Cash Provided (Used) by Operating	Act	tivities				\$ 23,403,274
Ending Cash as of June 30, 2016						\$ 78,138,034

#### MANAGEMENT REPORTS

#### AGRICULTURAL EXPERIMENT STATION



Fiscal Year Ending as of June 30, 2016

**Background:** The Agricultural Experiment Station (AES) is the principal agricultural research agency of the State of Oregon. It conducts research in the agricultural, biological, social, and environmental sciences for the social, economic, and environmental benefit of Oregonians. In pursuing this mission, the Agricultural Experiment Station helps develop sustainable, environmentally friendly and economically viable technologies and bio-based products from renewable resources; enhances the capacity of managed landscapes and their biota to optimize the production of ecosystem services such as biodiversity, carbon sequestration, bioremediation, etc.; develops a wholesome, high value/high quality and safe food supply; provides enhanced agricultural water resource management and watershed enhancement and sustainability; sustainably addresses challenges facing Oregon's agricultural producers of food, feed, fiber, horticulture, and bio products; and develops opportunities and policies that improve the economies, social vitality and quality of life of rural communities and individuals.

**Revenues**: Total revenues for AES increased by \$3.0 million or 8.7% when compared to year ending June 30, 2015. State appropriations increased \$2.7 million or 9.6% from the previous fiscal year. The year over year increase was mainly associated with the legislative funding approved during the 2015 legislative session. Other government appropriations increased \$0.3 million, primarily due to accelerated spending of Hatch funds. Sales and services revenue continued to remain level at \$1.9 million.

**Expenses:** Salary and OPE (Other Personnel Expenses) increased from \$29.3 to \$29.8 million, or 1.4%. Unclassified employee costs remained stable as higher costs associated with hiring from the legislative package were offset with attrition and a generally cautious fiscal perspective. Increases in classified and student wage cost increases of \$0.3 million were offset by decreases in graduate student wages of a comparable amount. The decrease in graduate student costs also translated to lower graduate fee remission costs. The expense for services and supplies increased \$1.0 million or 13.6% due to a \$0.5 million increase in university assessments, increases in purchases of laboratory supplies/minor equipment and normal inflation. Capital outlay increased \$0.1 million or 27.3% due to increased purchases of equipment such as agricultural machinery and laboratory components (e.g., autoclave, freezer, etc.). Transfers were substantially affected by the movement of funds associated with a new Woodhall Vineyard building to a plant construction fund.

**Balance Sheet**: The cash balance for AES decreased \$0.1 million and the overall fund balance for AES increased \$0.8 million to \$4.7 million or 13% of revenue. The increase in fund balance equates well with the retention of funds for start-up activities associated with new faculty from the legislative package.



# Balance Sheet Statewide Operations

# **Agricultural Experiment Station**

		Increase					
As of June 30,	2016	2015	(Decrease)		% Change		
Assets							
Cash	\$ 4,896,168	\$ 4,842,284	\$	53,884	1.1%		
Accounts Receivable	2,047,877	1,267,855		780,022	61.5%		
Prepaid Expenses and Deferred Charges	 13,322	 1,605		11,717	729.9%		
Total Assets	\$ 6,957,367	\$ 6,111,744	\$	845,623	13.8%		
Liabilities and Fund Balance							
Current Liabilities							
Accounts Payable	\$ 247,325	\$ 224,046	\$	23,279	10.4%		
Liability for Compensated Absences	1,969,843	1,961,614		8,229	0.4%		
Due to Other Funds	 27,532	34,000		(6,468)	-19.0%		
Total Liabilities	2,244,700	2,219,660		25,040	1.1%		
Fund Balance	 4,712,667	3,892,084		820,583	21.1%		
<b>Total Liabilities and Fund Balance</b>	\$ 6,957,367	\$ 6,111,744	\$	845,623	13.8%		



# Statement of Revenues, Expenses, and Other Changes Statewide Operations

# **Agricultural Experiment Station**

For the twelve months ending June 30,	2016	2015	(	Increase (Decrease)	% Change
Revenues					
State Appropriations	\$ 30,949,322	\$ 28,239,394	\$	2,709,928	9.6%
Other Governmental Appropriations	4,605,037	4,282,363		322,674	7.5%
Interest Revenues	206	174		32	18.4%
Sales & Services	1,921,091	1,922,288		(1,197)	-0.1%
Other Revenues	 5,254	30,744		(25,490)	-82.9%
Total Revenues	\$ 37,480,910	\$ 34,474,963	\$	3,005,947	8.7%
Expenses					
Total Salaries and OPE	\$ 29,753,688	\$ 29,343,425	\$	410,263	1.4%
Service and Supplies	8,334,859	7,337,114		997,745	13.6%
Capital Outlay	620,971	487,823		133,148	27.3%
Total Expenses	38,709,518	 37,168,362		1,541,156	4.1%
Net Change From Operations	(1,228,608)	(2,693,399)		1,464,791	54.4%
Transfers In	2,550,973	2,390,858		160,115	
Transfers Out	(501,782)	(195,437)		(306,345)	-156.7%
Net Increase (Decrease) in Fund Balance	\$ 820,583	\$ (497,978)	\$	1,318,561	264.8%
<b>Beginning Fund Balance</b> Fund Deductions	\$ 3,892,084	\$ <b>4,424,062</b> (34,000)	\$	<b>(531,978)</b> 34,000	-12.0%
Ending Fund Balance	\$ 4,712,667	\$ 3,892,084	\$	820,583	21.1%

### Fiscal Year Ending June 30, 2016



# Statement of Cash Flows **Statewide Operations**

# **Agricultural Experiment Station**

For the Twelve Months Ending June 30, 2016

#### Beginning Cash as of July 1, 2015

\$ 4,842,284

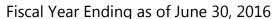
Net Cash provided (used) by Changes in Assets and Liabilities

	<u>June 2015</u>	<u>June 2016</u>	<u>Change</u>	
Assets			_	
Accounts Receivable	1,267,855	2,047,877	(780,022)	
Prepaid Expenses and Deferred Charges	1,605	13,322	(11,717)	
Liabilities				
Accounts Payable	224,046	247,325	23,279	
Liability for Compensated Absences	1,961,614	1,969,843	8,229	
Due to Other Funds	34,000	27,532	(6,468)	
Total Net Cash Provided (Used) by Chang	ges in Assets and	Liabilities		(766,699)
Cook Duranidad (Haad) has One watin a Activities	_			
Cash Provided (Used) by Operating Activities	5			

Due to Other Funds	34,000	27,532	(6,468)	
Total Net Cash Provided (Used) by Change	es in Assets and Lia	bilities		(766,699)
Cash Provided (Used) by Operating Activities				
Revenue				
State Appropriations			30,949,322	
Other Governmental Appropriations			4,605,037	
Interest Income			206	
Sales & Services			1,921,091	
Other Revenue			5,254	
Expense				
Total Salaries and OPE			29,753,688	
Service and Supplies			8,334,859	
Capital Outlay			620,971	
Net Transfers			(2,049,191)	
Total Cash Provided (Used) by Operating	Activities			820,583
Cash as of June 30, 2016				\$ 4,896,168

#### MANAGEMENT REPORTS

#### **EXTENSION SERVICE**





**Background:** OSU Extension Service provides education and information based on timely research to help Oregonians solve problems and develop skills related to youth, family, community, farm, forest, energy, and marine resources. Extension reaches across several colleges and 37 county offices throughout the state. Funding sources include state appropriations, federal formula revenues, county appropriations, and federal grants, as well as sales and service revenues.

**Revenues:** Total revenues were \$38.3 million, up \$3.3 million or 9.4% from the prior year. Revenues from State Appropriations were increased 9.8% for fiscal year 2016 over fiscal year 2015, this reflects the new State Special Initiative Appropriation for targeted positions. Other Governmental Appropriations increased by \$1.2 million or 9.2% due to increases in use of Federal Funds and County Funds. As Extension base funding remains static or declining, other sources of revenue are being developed. Sales and Services increased by \$120 thousand while Other Revenue decreased by \$22 thousand.

**Expenses**: Expenses increased by \$1.4 million or 3.8% from the prior year. Salaries and Other Payroll Expenses increased \$555 thousand in fiscal year 2016 or 1.9%. Service and supplies expense increased 10.9% or \$736 thousand over the prior year. The main categories which saw an increase were general admin overhead charge, conference registrations, travel, IT hardware maintenance contracts, equipment, and transfers. Capital Outlay expense increased by \$76 thousand over the prior year.

**Balance Sheet**: An increase in Accounts Receivable of \$2.6 million was attributable to delayed receipt of Federal Fund drawdowns and fiscal year 2016 fourth quarter County payments received after to June 30, 2016. A decrease in cash of \$808 thousand is mainly due to delayed receipt of Federal funding until after June 30.

Accounts Payable yearend balance increased by \$71 thousand due to untimely receipt of invoices and payment of fiscal year 2016 expenses.

Liability for Compensated Absences balance decreased by \$120 thousand, due use of current vacation balances and employee retirements/resignations.

A net increase in fund balance of \$1.8 million brought the ending fund balance to \$4.4 million, or 11.41% of operating revenue.

# Fiscal Year Ending June 30, 2016



# Balance Sheet Statewide Operations

### **Extension Service**

				Increase		
As of June 30,	2016	2015	(	(Decrease)	% Change	
Assets						
Cash	\$ 2,917,696	\$ 3,725,680	\$	(807,984)	-21.7%	
Accounts Receivable	3,993,578	1,356,564		2,637,014	194.4%	
Inventories	45,302	51,411		(6,109)	-11.9%	
Prepaid Expenses and Deferred Charges	 26,940	 66,226		(39,286)	-59.3%	
Total Assets	\$ 6,983,516	\$ 5,199,881	\$	1,783,635	34.3%	
Liabilities and Fund Balance						
Current Liabilities						
Accounts Payable	\$ 370,123	\$ 299,499	\$	70,624	23.6%	
Liability for Compensated Absences	2,229,543	2,349,284		(119,741)	-5.1%	
Deposits	13,128	11,495		1,633	14.2%	
Deferred Revenues	 435	 2,005		(1,570)	-78.3%	
Total Liabilities	2,613,229	2,662,283		(49,054)	-1.8%	
Fund Balance	4,370,287	2,537,598		1,832,689	72.2%	
Total Liabilities and Fund Balance	\$ 6,983,516	\$ 5,199,881	\$	1,783,635	34.3%	



# Statement of Revenues, Expenses, and Other Changes Statewide Operations

### **Extension Service**

For the twelve months ending June 30,		2016	2015	(	Increase (Decrease)	% Change
Revenue						
State Appropriations	\$	22,344,755	\$ 20,353,858	\$	1,990,897	9.8%
Other Governmental Appropriations		14,438,094	13,226,924		1,211,170	9.2%
Sales & Services		1,386,422	1,266,355		120,067	9.5%
Other Revenues		143,661	 165,693		(22,032)	-13.3%
Total Revenues		38,312,932	 35,012,830		3,300,102	9.4%
Expenses						
Total Salaries and OPE		29,891,906	29,336,732		555,174	1.9%
Service and Supplies		7,475,573	6,739,286		736,287	10.9%
Capital Outlay		185,268	108,911		76,357	70.1%
Total Expenses		37,552,747	36,184,929		1,367,818	3.8%
Net Change From Operations		760,185	(1,172,099)		1,932,284	164.9%
Transfers In		1,072,504	802,149		270,355	33.7%
Transfers Out		-	(246)		246	-
Net Increase (Decrease) in Fund Balance	\$	1,832,689	\$ (370,196)	\$	2,202,885	595.1%
Beginning Fund Balance		2,537,598	2,907,794		(370,196)	-12.7%
Ending Fund Balance	\$	4,370,287	\$ 2,537,598	\$	1,832,689	72.2%

### Fiscal Year Ending June 30, 2016



# Statement of Cash Flows Statewide Operations

#### **Extension Service**

For the Twelve Months Ending June 30, 2015

#### Beginning Cash as of July 1, 2015

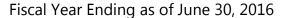
\$ 3,725,680

#### Net Cash provided (used) by Changes in Assets and Liabilities

	June 2015	June 2016	<u>Change</u>	
Assets				
Accounts Receivable	1,356,564	3,993,578	(2,637,014)	
Inventories	51,411	45,302	6,109	
Prepaid Expenses and Deferred Charges	66,226	26,940	39,286	
Liabilities				
Accounts Payable	299,499	370,123	70,624	
Liability for Compensated Absences	2,349,284	2,229,543	(119,741)	
Deposits	11,495	13,128	1,633	
Deferred Revenues	2,005	435	(1,570)	
Total Net Cash Provided (Used) by Change	es in Assets and Li	abilities		(2,640,673)
Cash Provided (Used) by Operating Activities				
Revenue				
State Appropriations			22,344,755	
Other Governmental Appropriations			14,438,094	
Sales & Services			1,386,422	
Other Revenue			143,661	
Expense				
Total Salaries and OPE			29,891,906	
Service and Supplies			7,475,573	
• •			185,268	
Capital Outlay Net Transfers			(1,072,504)	
			(1,072,304)	
Total Cash Provided (Used) by Operating A	Activities			1,832,689
Cash as of June 30, 2016				\$ 2,917,696

#### MANAGEMENT REPORTS

#### FOREST RESEARCH LABORATORY





**Background:** The Forest Research Laboratory (FRL) is one of OSU's top-tier strengths, with programs and faculty known globally for distinction in research, teaching and outreach. Over the past year, the FRL has supported the OSU strategic plan across all three thematic areas. The breadth of faculty and staff expertise, interests, and programs across the spectrum of natural resources science, management, and business is unmatched by any peer institution. In addition, the FRL continues to benefit from outstanding assets, such as the McDonald-Dunn Forests and the H.J. Andrews Experimental Forest, that provide extraordinary opportunities for research and learning, and from the strong collaborative science base across the OSU community.

The foundational sources of revenues for FRL are the state appropriation, federal formula funds and Oregon Harvest Tax. FRL research faculty and programs have been productive, and successfully leveraged state funds to obtain \$13.6 million in new extramural funding through grants and cooperatives. Faculty and students continue to conduct research on maintaining productive forests and the quality of life they provide for Oregonians. Research is also addressing timely natural resources issues such as climate, carbon, water quality, ecosystem services, bioenergy, and sustainable green building practices. FRL research and outreach programs support the state's economy by helping to maintain industry competitiveness, developing new products and markets, and providing jobs. The Institute for Working Forest Landscapes launched its first project this year; studying the coastal habitat of marbled murrelet. Transfer of research results to landowners, industry, agencies and policy makers is anchored by the Extension forestry and natural resources program, a national role model for outreach.

**Revenues:** Increase in the State Appropriation resulted from legislated program increases for the Statewide Public Services. The decrease in Other Governmental Appropriations (McIntire-Stennis formula funds) reflects outcomes from Federal budgeting and appropriating delays. The full fiscal year 2016 appropriation was not released prior to June 30. The decrease in Transfers from State Agencies (Harvest Tax receipts) can be attributed to reductions in the volume of timber harvested.

**Expenses**: Overall increase in expenses for FRL reflect new faculty hires, start-up activity for new faculty labs/programs, and increases in employee compensation packages.

**Balance Sheet**: Decrease in Liability for Compensated Absences is reflective of replacement of retiring faculty with 9 month appointments.



# Balance Sheet Statewide Operations

# **Forest Research Laboratory**

			Increase			
As of June 30,	2016	2015	([	Decrease)	% Change	
Assets						
Cash	\$ 2,858,257	\$ 2,913,851	\$	(55,594)	-1.9%	
Accounts Receivable	29,923	70,185		(40,262)	-57.4%	
Prepaid Expenses and Deferred Charges	4,400	5,356		(956)	-17.9%	
Total Assets	\$ 2,892,580	\$ 2,989,392	\$	(96,812)	-3.2%	
Liabilities and Fund Balance						
Current Liabilities						
Accounts Payable	\$ 45,837	\$ 29,423	\$	16,414	55.8%	
Liability for Compensated Absences	 484,510	 595,687		(111,177)	-18.7%	
Total Liabilities	 530,347	 625,110		(94,763)	-15.2%	
Fund Balance	2,362,233	2,364,282		(2,049)	-0.1%	
<b>Total Liabilities and Fund Balance</b>	\$ 2,892,580	\$ 2,989,392	\$	(96,812)	-3.2%	

# Statement of Revenues, Expenses, and Other Changes Statewide Operations

# **Forest Research Laboratory**

For the twelve months ending June 30,	2016	2015	Increase Decrease)	% Change
Revenue				
State Appropriations	\$ 4,787,842	\$ 3,096,094	\$ 1,691,748	54.6%
Other Governmental Appropriations	573,417	1,870,669	(1,297,252)	-69.3%
Transfers From State Agencies	3,130,235	3,286,347	(156,112)	-4.8%
Sales & Services	271,859	232,491	39,368	16.9%
Other Revenues	 4,788	 26	 4,762	18322.5%
Total Revenue	\$ 8,768,141	\$ 8,485,627	\$ 282,514	3.3%
Expenses				
Total Salaries and OPE	\$ 7,958,428	\$ 7,803,995	\$ 154,433	2.0%
Service and Supplies	1,454,754	1,105,724	349,030	31.6%
Capital Outlay	 95,466	 16,505	 78,961	478.4%
Total Expenses	 9,508,648	 8,926,224	582,424	6.5%
Net Change From Operations	(740,507)	(440,597)	(299,910)	-68.1%
Transfers In	743,458	694,859	48,599	7.0%
Transfers Out	(5,000)	-	(5,000)	-
Net Increase (Decrease) in Fund Balance	\$ (2,049)	\$ 254,262	\$ (256,311)	-100.8%
Beginning Fund Balance	2,364,282	2,110,020	254,262	12.1%
Ending Fund Balance	\$ 2,362,233	\$ 2,364,282	\$ (2,049)	-0.1%

#### Fiscal Year Ending June 30, 2016



# Statement of Cash Flows Statewide Operations

# **Forest Research Laboratory**

For the Twelve Months Ending June 30, 2015

#### Beginning Cash as of July 1, 2015

\$ 2,913,851

#### Net Cash provided (used) by Changes in Assets and Liabilities

	June 2015	June 2016	<u>Change</u>	
Assets				
Accounts Receivable	70,185	29,923	40,262	
Prepaid Expenses and Deferred Charges	5,356	4,400	956	
Liabilities				
Accounts Payable	29,423	45,837	16,414	
Liability for Compensated Absences	595,687	484,510	(111,177)	
Total Net Cash Provided (Used) by Change	es in Assets and	Liabilities		(53,545)
Cash Provided (Used) by Operating Activities				
Revenue				
State Appropriations			4,787,842	
Other Governmental Appropriations			573,417	
Transfers From State Agencies			3,130,235	
Sales & Services			271,859	
Other Revenue			4,788	
Expense				
Total Salaries and OPE			7,958,428	
Service and Supplies			1,454,754	
Capital Outlay			95,466	
Net Transfers			(738,458)	
Total Cash Provided (Used) by Operating	Activities			(2,049)
Cash as of June 30, 2016				\$ 2,858,257

#### MANAGEMENT REPORTS

#### **AUXILIARY OPERATIONS, UHDS**





**Background:** The core function of University Housing & Dining Services (UHDS) is to provide a transformative on-campus experience that engages our OSU students in community, enriches their lives, and helps them flourish and thrive. As an integral and leading campus contributor to the OSU First Year Experience (FYE), UHDS plays an active and vital role in fostering and ensuring the student engagement, success, retention, and eventual graduation of our student residents.

As a self-supporting OSU auxiliary operation, the UHDS business operation relies most heavily on resident room and board/dining revenue streams from roughly 4,500 residence hall residents, but UHDS also generates considerable ancillary revenues via our catering (OSU Catering), dining center cash sales, dining center Orange Rewards sales, summer conferences, family housing, scholar housing, and homestay housing business lines. UHDS actively works to maximize these ancillary revenue streams to help defray and mitigate the room and board costs charged to our core residence hall student resident customers.

**Revenues:** In spite of a 3% decline in OSU fiscal year 2016 first year enrollment from fiscal year 2015 levels, UHDS generated a record-setting \$51.5M of revenues (the most in the history of the department), clearly benefitting from an improved meal plan pricing model and the continued UHDS fiscal year 2016 departmental focus on occupancy management, student resident retention, and student resident success and satisfaction. This \$51.5M amount was \$1.3M (2.5%) more than the corresponding FY15 amount of \$50.2M and was driven by across the board revenue increases in multiple UHDS business lines, with the UHDS dining program generating the most incremental revenue in a year in which it reset its meal plan pricing and instituted an end-of-year meal plan rollover program, both to the benefit of UHDS's student residents.

In achieving \$51.5M of FY16 revenue and an additional \$0.7M of internal service credits (revenue treated by OSU as negative expense), UHDS also had strong fiscal year 2016 revenue and contribution margin performances from all UHDS ancillary business lines. Amongst these UHDS ancillary business lines, OSU Catering's financial performance was especially strong, as it crossed the \$2M total revenue threshold for the second year in a row.

**Expenses**: Total fiscal year 2016 UHDS expenses decreased \$1.2M (2.3%) to \$48.5M from fiscal year 2015 levels of \$49.6M as UHDS responded to OSU's fiscal year 2016 first year enrollment decline and to a significantly reduced number of INTO-delivered student residents (a 27% decline from budgeted levels) with strict, comprehensive, and year-long cost control measures.

In fiscal year 2016, UHDS insourced its custodial operations, which had previously been provided via an external contract vendor (GCA). This swung roughly \$1.8M of costs from the services & supplies (S&S) cost realm in fiscal year 2015 to the salaries & OPE realm in fiscal year 2016. In spite of this \$1.8M year-over-year increase in personnel costs (salaries & OPE) for the new UHDS

custodial team, total UHDS fiscal year 2016 personnel costs only increased \$1.3M. The difference - a \$500K fiscal year 2016 net personnel costs savings - reflects the full year deferral of all planned strategic new UHDS hires and the careful scrutiny UHDS placed on the backfill of all vacated fiscal year 2016 UHDS unclassified, classified, and student positions.

In spite of the continued California drought and the price pressure it is imposing on west coast food prices, UHDS food costs increased only from \$7.9M (FY15) to \$9.0M (FY16), which was 5% less than the budgeted \$9.5M for fiscal year 2016. Overall, other expenses (grouped as S&S) decreased \$2.0M (7.4%) from fiscal year 2015 (\$26.8M) to fiscal year 2016 (\$24.8), driven down \$1.8M by the custodial insourcing which shifted those formerly contract costs to personnel costs and by roughly \$200K of reduction of external building maintenance labor and materials costs. UHDS fiscal year 2016 expenses were further helped by depreciation decreasing \$514K (10.7%) from \$4.8M in fiscal year 2015 to \$4.3M in fiscal year 2016 as multiple long-lived UHDS capital assets reached full depreciation at the end of the prior fiscal year and beginning of fiscal year 2016.

In total, UHDS diligently managed expense levels to yield net revenues (operating profit) of \$3.0M, equal to an operating profit margin of 5.8% on the \$51.5M fiscal year 2016 revenue base. The strength of the \$3.0M operating profit offset over 1/3 of the UHDS fiscal year 2016 \$8.6M transfer of funds from UHDS operations to the UHDS plant fund realm, where that \$8.6M served as a major fiscal year 2016 investment in capital renewal across the UHDS portfolio of 23 buildings and 107 apartment units. The resulting \$5.6M fiscal year 2016 UHDS fund balance net decrease from operations (including transfers) was less than the \$6.0M UHDS budgeted amount – a UHDS financial outperformance relative to budget of \$363K in a year which started with the above mentioned challenging enrollment environment.

**Balance Sheet**: UHDS used the fiscal year 2016 \$3.0M operating profit, a \$5.9M year-over-year net investment in plant, as well as an achieved one-time non-operating liability elimination of \$2.4M (stemming from an OSU accreted interest liability correction) to help further strengthen the overall UHDS balance sheet. Specifically, UHDS increased its total fiscal year 2016 aggregate fund balance (operations plus capital/plant funds) to \$19.6M, up \$3.4M (21.4%) from the fiscal year 2015 \$16.2M balance.

Moreover, in spite of budgeted plans to reduce UHDS fiscal year 2016 cash levels by \$6.0M (corresponding to the sizable planned/budgeted net investment in UHDS plant, largely for the renovations of the Oxford House, Avery Lodge, Azalea House, and Dixon Lodge), UHDS only decreased its working capital \$4.5M (\$1.5M less than what had been budgeted) and only decreased its total cash (operations plus capital/plant funds) by \$4.9M (\$1.1M less than budget). This leaves UHDS with very healthy final fiscal year 2016 working capital and total cash amounts of \$8.4M and \$14.0M, respectively, after a substantial and debt-free capital investment year that will yield significant near term and long term dividends for UHDS.

Collectively, these balance sheet improvements moved UHDS to a position of increased strength for further engagement in OSU strategic developments and partnerships in support of OSU's academic, research, and outreach missions and at all OSU campus locations - from Corvallis to Hatfield/Newport to Cascades/Bend. Additionally, with carefully planned and executed fiscal year 2016 income statement (SRECNA) and balance sheet performance, UHDS is better positioned to navigate OSU enrollment variability and to fully capitalize on emerging housing and dining business opportunities.

# Oregon State USU

# **Balance Sheet**

# **Auxiliary Funds - University Housing & Dining Services**

			Increase				
As of June 30,	2016		2015		(Decrease)	% Change	
Assets							
Current Assets							
Cash	\$ 14,018,227	\$	15,213,414	\$	(1,195,187)	-7.9%	
Restricted Cash	<del>-</del>		3,725,263		(3,725,263)	<del>-</del>	
Accounts Receivable	2,684,342		2,392,890		291,452	12.2%	
Allowance for Doubtful Accounts	(431,124)		(386,922)		(44,202)	-11.4%	
Inventories	300,203		236,784		63,419	26.8%	
Prepaid Expenses	 7,667		2,955		4,712	159.5%	
Total Current Assets	 16,579,315		21,184,384		(4,605,069)	-21.7%	
Non-Current Assets							
Restricted Cash	<del>-</del>		<del>-</del>		<del>-</del>	-	
Fixed Assets	196,195,018		190,341,089		5,853,929	3.1%	
Accumulated Depreciation	 (74,617,158)		(70,315,590)		(4,301,568)	-6.1%	
Total Non-Current Assets	 121,577,860		120,025,499		1,552,361	1.3%	
Total Assets	\$ 138,157,175	\$	141,209,883	\$	(3,052,708)	-2.2%	
Liabilities and Fund Balance							
Current Liabilities							
Accounts Payable	\$ 1,880,810	\$	2,421,714	\$	(540,904)	-22.3%	
Liability for Compensated Absences	852,768		741,530		111,238	15.0%	
Deferred Revenues	894,664		292,009		602,655	206.4%	
Deposits	5,623		2,192		3,431	156.5%	
Accreted Interest Payable	-		579,387		(579,387)	-	
Current Portion of Prem/Disc	72,198		-		72,198	-	
Current Portion of Long Term Liabilities	4,515,318		4,325,825		189,493	4.4%	
Total Current Liabilities	8,221,381		8,362,657		(141,276)	-1.7%	
Non-Current Liabilities							
Internal Bank Loan	108,750,179		114,885,863		(6,135,684)	-5.3%	
Accreted Interest Payable	-		1,782,858		(1,782,858)	-	
Prem/Disc	 1,548,167				1,548,167	-	
Total Non-Current Liabilities	 110,298,346		116,668,721		(6,370,375)	-5.5%	
Total Liabilities	 118,519,727		125,031,378		(6,511,651)	-5.2%	
Fund Balance	19,637,448		16,178,505		3,458,943	21.4%	
Total Liabilities and Fund Balance	\$ 138,157,175		141,209,883		(3,052,708)	-2.2%	
Working Capital							
Current Assets	\$ 16,579,315	\$	21,184,384	\$	(4,605,069)	-21.7%	
Less: Current Liabilities	 8,221,381		8,362,657		141,276	1.7%	
End of Period Working Capital	\$ 8,357,934	\$	12,821,727	\$	(4,463,793)	-34.8%	
<b>.</b>		_		_			



# Statement of Revenues, Expenses, and Other Changes

# **Auxiliary Funds - Housing & Dining Services**

For the twelve months ending June 30,		2016		2015		Increase (Decrease)	% Change
Revenue							
Interest Revenue	\$	113,225	\$	81,643	\$	31,582	38.7%
Sales & Services		49,379,489		48,318,386		1,061,103	2.2%
Other Revenue		24,232		17,863		6,369	35.7%
Internal Sales		1,943,122		1,772,337		170,785	9.6%
Total Revenue		51,460,068		50,190,229		1,269,839	2.5%
Expenses							
Total Salaries and OPE		19,383,185		18,057,450		1,325,735	7.3%
Service and Supplies		24,805,297		26,781,318		(1,976,021)	-7.4%
Depreciation		4,270,869		4,784,758		(513,889)	-10.7%
Total Expenses		48,459,351		49,623,526		(1,164,175)	-2.3%
Net Change From Operations		3,000,717		566,703		2,434,014	429.5%
Fixed Asset Disposal Gain/(Loss)		(306,100)		(69,675)		(236,425)	-339.3%
Transfers In		309,293		5,990,586		(5,681,293)	-94.8%
Transfers Out		(8,640,500)		(1,701,889)		(6,938,611)	-407.7%
Net Increase (Decrease) in Fund Balance		(5,636,590)		4,785,725		(10,422,315)	-217.8%
Beginning Operations Fund Balance		14,365,861		(273,550)		14,639,411	5351.6%
NIP Change in Fixed Assets		5,944,220		9,235,749		(3,291,529)	-35.6%
Fund Additions/Deductions for Internal Loans		2,362,245		=		2,362,245	_
Fund Additions for Bonded Debt		-		617,937		(617,937)	-
<b>Ending Fund Balance From Operations</b>	\$	17,035,736	\$	14,365,861	\$	2,669,875	18.6%
Deninging Diget Frend Palance	\$	1,812,644	\$	14,358,619	\$	(12,545,975)	-87.4%
Beginning Plant Fund Balance Plant Revenue - Interest	Þ	<b>1,012,044</b> 6,504	Þ	<b>14,330,019</b> 835	Þ	(12,545,975) 5,669	678.9%
Gift Revenue		12,954		6,650		6,304	94.8%
Expenses		(7,594,595)		(8,255,698)		661,103	8.0%
Transfers In		8,040,000		3,610,890		4,429,110	122.7%
Transfers Out		291,970		(7,908,652)		8,200,622	103.7%
Fund Additions/Deductions		32,235		(7,500,032)		32,235	-
Ending Plant Fund Balance	\$	2,601,712	\$	1,812,644	\$	789,068	43.5%
	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u>Ψ</u>	7.03,000	-15.570

#### MANAGEMENT REPORTS

# **AUXILIARY OPERATIONS, STUDENT CENTERS**& ACTIVITIES



Fiscal Year Ending June 30, 2016

**Background:** The auxiliary operations and associated reserve funds, record transactions relating primarily to the operations of the Memorial Union, Memorial Union Retail Food Services, Student Educational Activities, Student Recreation Center, Student Involvement, Diversity Development and Cultural Centers, Associated Students of Oregon State University (ASOSU), Student Sustainability Initiative, and Student Access and Family Resources. The OSU Incidental Fees Clearing Funds are the originating fund used for distribution of the Student Fees to appropriate auxiliaries. These funds are included in the auxiliary funds report. For the statements ending fiscal year 2016, the addition of two funds including Child Care and Family Resources fund 110101 and the Student Building Fee Debt Service fund 851001 are reported with Student Centers. Previously, these funds were reported within Miscellaneous.

**Revenues:** Overall total revenue for these operations increased by \$2.3 million or 7.7%. The increase in revenue was attributed to three main categories including enrollment fees, sales and services, and internal sales. Student fee revenues increased by \$24.07 to \$344.25 for fiscal year 2016 resulting in an increased revenue. Gifts, Grants & Contracts slightly increased by \$29 thousand or 744.9% due to receipts of gift in kind art for the Memorial Union permanent artwork collection. Interest income was \$23 thousand more than the prior year due to higher percentage earnings from the Public University Fund (PUF) and additional cash on hand within auxiliary funds. Sales and Services revenue increased \$573 thousand or 9.6% over prior year primarily due to the activity of 40 sports club's agency funds moving to the Recreational Sports operating fund within the Student Centers. Additional increases were as a result of increased percentage of sales receipts from Memorial Union branded vendors. Internal Sales increased by \$140 thousand due to increased rental income from OSU customers. The increase was largely attributed to higher than anticipated internal sales revenue for rental space in the Memorial Union (MU). This was the first fully operational fiscal year since the MU renovation of the East Wing which brought additional rental meeting spaces for the MU facility.

**Expenses:** Overall total expenses increased \$1.9 million or 6.9% for fiscal year 2016. Salaries and Other Payroll Expenses increased by \$564 thousand or 4.4%; resulting from general pay increases and additional FTE. The Service and Supplies expense saw a conservative increases \$195 thousand or 1.5% over the prior year. Depreciation expense increased \$1.2 million or 54.6% as new facilities were completed and capitalized asset values increased.

**Transfers and Plant Funds:** Plant Fund balances decreased \$4.8 million or 50.2% due to continued expenditures for capital construction projects and Furniture, Fixtures and Equipment (FF&E) for the Memorial Union, Student Experience Center, Cultural Centers and Student Community Center.

**Balance Sheet**: Total assets increased \$690 thousand over FY 2015 or 0.5%. Current cash for FY2016 ended \$1.2 million lower than FY2015 as a result of continued fund balance spending across units to achieve levels at required needs. The slight increase in total assets is due to added reporting of the Student building fee debt service fund. Current restricted cash decreased by \$3.3 million or 31.9% due to the spending due to spending of proceeds within plant funds for capital construction of the Cultural Centers, Student Experience Center, Memorial Union and Student Community Center projects. Fixed Assets increased by \$7.1 million or 5.7% as a result of additional asset capitalization from the Student Experience Center and Memorial Union projects including the completion of the Orange Media Network broadcast space within the Student Experience Center facility. Total Liabilities decreased by \$1.7 million or 2.5% primarily due to a reduction in internal bank loan liability. Total working capital for all Student Center funds ended at \$20.5 million, a reduction of 16.5% from prior fiscal year.

# Oregon State OSU

# **Balance Sheet**

# **Auxiliary Funds - Student Centers & Activities/Fee Clearing**

As of June 30,	2016	2015	Increase (Decrease)	% Change
Assets			,	
Current Assets				
Cash	\$ 18,129,875	\$ 19,360,521	\$ (1,230,646)	-6.4%
Restricted Cash	7,127,858	10,471,549	(3,343,691)	-31.9%
Accounts Receivable	1,407,513	1,400,237	7,276	0.5%
Allowance for Doubtful Accounts	(245,496)	(225,314)	(20,182)	-9.0%
Inventories	16,528	16,266	262	1.6%
Prepaid Expenses and Deferred Charges	12,575	17,887	(5,312)	-29.7%
Due From Other Funds	 437,658	 170,000	 267,658	157.4%
Total Current Assets	 26,886,511	31,211,146	 (4,324,635)	-13.9%
Non-Current Assets				
Cash	3,866,011	2,733,620	1,132,391	41.4%
Fixed Assets	132,512,488	125,418,104	7,094,384	5.7%
Accumulated Depreciation	(34,880,562)	(31,668,542)	 (3,212,020)	-10.1%
Total Non-Current Assets	101,497,937	96,483,182	5,014,755	5.2%
Total Assets	\$ 128,384,448	\$ 127,694,328	\$ 690,120	0.5%
Liabilities and Fund Balance				
Current Liabilities				
Accounts Payable	\$ 2,608,840	\$ 3,169,082	\$ (560,242)	-17.7%
Liability for Compensated Absences	539,348	475,559	63,789	13.4%
Deposits	207,936	229,933	(21,997)	-9.6%
Bonds Payable	-	5,251	(5,251)	-
Deferred Revenues	1,576,306	1,398,325	177,981	12.7%
Current Portion of Long Term Liabilities	1,383,092	1,305,085	78,007	6.0%
Current Portion of Premium/Discount	41,555	43,377	 (1,822)	-4.2%
Total Current Liabilities	 6,357,077	 6,626,612	 (269,535)	-4.1%
Non-Current Liabilities				
Internal Bank Loan	56,944,237	58,327,329	(1,383,092)	-2.4%
Premium/Discount	 308,545	 350,100	 (41,555)	-11.9%
Total Liabilities	 63,609,859	 65,304,041	 (1,694,182)	-2.6%
Fund Balance	64,774,589	62,390,287	2,384,302	3.8%
<b>Total Liabilities and Fund Balance</b>	\$ 128,384,448	\$ 127,694,328	\$ 690,120	0.5%
Working Capital				
Current Assets	\$ 26,886,511	\$ 31,211,146	\$ (4,324,635)	-13.9%
Current Liabilities	 6,357,077	 6,626,612	 (269,535)	-4.1%



# Statement of Revenues, Expenses, and Other Changes

# **Auxiliary Funds - Student Centers & Activities/Fee Clearing**

For the twelve months ending June 30,	2016		2015		Increase (Decrease)	% Change
Revenue					(Contract)	
Enrollment Fees	\$ 24,883,028	\$	23,363,396	\$	1,519,632	6.5%
Gifts, Grants & Contracts	33,465	•	3,961	·	29,504	744.9%
Interest Income	392,723		369,257		23,466	6.4%
Sales & Services	6,571,437		5,997,634		573,803	9.6%
Other Revenue	254,255		201,221		53,034	26.4%
Internal Sales	 698,116		557,873		140,243	25.1%
Total Revenue	32,833,024		30,493,342		2,339,682	7.7%
Expenses						
Total Salaries and OPE	13,468,730		12,903,747		564,983	4.4%
Service and Supplies	13,661,023		13,465,128		195,895	1.5%
Depreciation	3,453,037		2,234,132		1,218,905	54.6%
Total Expenses	30,582,790		28,603,007		1,979,783	6.9%
Net Change From Operations	2,250,234		1,890,335		359,899	19.0%
Fixed Asset Disposal Gain/(Loss)	(729)		(28,501)		27,772	97.4%
Transfers In - From Education & General	212,738		869,744		(657,006)	-75.5%
Transfers In - Other	225,973		2,404,485		(2,178,512)	-90.6%
Transfers Out - Incidental Fee Resources	(2,659,142)		(2,502,548)		(156,594)	-6.3%
Transfers Out - Other	 271,083		(5,936,454)		6,207,537	104.6%
Net Increase (Decrease) in Fund Balance	300,157		(3,302,939)		3,603,096	109.1%
Beginning Operations Fund Balance	52,813,160		26,587,392		26,225,768	98.6%
NIP Change in Fixed Assets	6,586,217		29,357,885		(22,771,668)	-77.6%
Fund Additions from Other Funds	1,605,085		1,047,356		557,729	53.3%
Fund Additions for Bonded Debt	-		822		(822)	-
Fund Additions/Deductions Internal Loan	5,251		170,000		(164,749)	-96.9%
Fund Deductions to Other Funds	(1,305,084)		(1,047,356)		(257,728)	-24.6%
Ending Fund Balance From Operations	\$ 60,004,786	\$	52,813,160	\$	7,191,626	13.6%
Beginning Plant Fund Balance	\$ 9,577,127	\$	33,300,338	\$	(23,723,211)	-71.2%
Building Fee	3,236,770		3,257,084		(20,314)	-0.6%
Gift Revenue	6,030		624,583		(618,553)	-99.0%
Interest Revenue	48,428		46,288		2,140	4.6%
Other Revenue	-		20,296		(20,296)	-
Expenses	(4,931,521)		(35,413,923)		30,482,402	86.1%
Transfers In	(392,530)		6,257,673		(6,650,203)	-106.3%
Transfers Out	(780,343)		(509,370)		(270,973)	-53.2%
Fund Additions (Deductions)	 (1,994,158)		1,994,158		(3,988,316)	-200.0%
Ending Plant Fund Balance	\$ 4,769,803	\$	9,577,127	\$	(4,807,324)	-50.2%

#### MANAGEMENT REPORT

#### **AUXILIARY OPERATIONS - ATHLETICS**



Fiscal Year Ending June 30, 2016

**Background:** This auxiliary operation, associated reserve and plant funds, record transactions related to Athletics activities at OSU. These programs involve approximately 500 student athletes in a variety of sports including: football, baseball, softball, men's and women's basketball, women's volleyball, women's track and field, women's cross country, men's and women's soccer, men's and women's rowing, men's wrestling, women's swimming, and men's and women's golf and 500+ students in a variety of support roles such as band, cheer, student trainers, and managers. In addition to the Auxiliary funds, Athletics received \$4,000,000 in support from the Education and General Fund and \$7.2 million in gifts and donations in fiscal year 2016.

**Revenues:** Revenue for this unit was higher than fiscal year 2015 by \$4.6 million or 9.4% mainly due to an increase in Sales and Services income. The reason for the increase in Sales and Services is because of an additional sponsorship booked, and increased NCAA/PAC-12 distributions. The Nike sponsorship for the athletic department provides revenue of \$2.7 million, which is a \$600k increase from the prior fiscal year. The PAC-12 conference has also had an increased distribution due to the successes of the participation in Bowl games.

**Expenses:** Total expenses increased \$1.9 million or 2.9% with the changes coming mainly from salaries and OPE as well as student aid. There was a \$1.1 million increase in Salaries and OPE due to contractual obligations for many coaches and bonuses from successful seasons.

**Balance Sheet**: Current Assets increased approximately \$1.8 million or 19.1% primarily due to the increase in cash on hand. Current liabilities increased \$8.5M or 57.5% largely due to the Valley Football Center project.

### **Balance Sheet**



# **Auxiliary Funds - Athletics**

As of June 30,		2016		2015		Increase (Decrease)	% Change
Assets							
Current Assets							
Cash	\$	(12,839,323)	\$	(15,571,690)	\$	2,732,367	17.5%
Restricted Cash		-		715,568		(715,568)	-
Accounts Receivable		4,719,447		4,750,921		(31,474)	-0.7%
Allowance for Doubtful Accounts		(19)		(31)		12	38.7%
Inventories		(6,171)		-		(6,171)	-
Prepaid Expenses and Deferred Charges		96,151		177,358		(81,207)	-45.8%
Total Current Assets		(8,029,915)		(9,927,874)		1,897,959	19.1%
Non-Current Assets							
Cash		-		522,313		(522,313)	
Fixed Assets		210,663,940		188,829,836		21,834,104	11.6%
Accumulated Depreciation		(60,348,084)		(55,427,962)		(4,920,122)	-8.9%
Total Non-Current Assets		150,315,856		133,924,187		16,391,669	12.2%
Total Assets	\$	142,285,941	\$	123,996,313	\$	18,289,628	14.8%
Liabilities and Fund Balance							
Current Liabilities							
Accounts Payable	\$	12,021,297	\$	1,662,581	\$	10,358,716	623.1%
Liability for Compensated Absences	Ψ	783,121	Ψ	699,166	Ψ	83,955	12.0%
Employee Termination Liability - Current		16,733		1,764,351		(1,747,618)	-99.1%
Notes Payable		10,733		169,288		(169,288)	-33.176
Deferred Revenues		6,207,169		6,191,330		15,839	0.3%
Current Portion of Prem/Disc		233,393		0,131,330		233,393	0.570
Current Portion of Long Term Liabilities		4,314,902		4,337,049		(22,147)	-0.5%
Total Current Liabilities		23,576,615		14,823,765		8,752,850	59.0%
Non-Current Liabilities		<u> </u>		<u> </u>			
Internal Bank Loan		89,982,379		83,399,017		6,583,362	7.9%
Prem/Disc		2,323,413		-		2,323,413	-
Employee Termination Liability		1,405,505		1,405,505		-	0.0%
Long-term Notes Payable		-, ,		1,138,855		(1,138,855)	-
Total Non-Current Liabilities		93,711,297		85,943,377		7,767,920	9.0%
Total Liabilities		117 207 012		100 767 142		16 520 770	16.40/
Fund Balance		117,287,912 24,998,029		100,767,142		16,520,770 1,768,858	16.4% 7.6%
	_		_	23,229,171	_		
Total Liabilities and Fund Balance	\$	142,285,941	<u>\$</u>	123,996,313	\$	18,289,628	14.8%
Working Capital							
Current Assets	\$	(8,029,915)	\$	(9,927,874)	\$	1,897,959	19.1%
Less: Current Liabilities		23,576,615		14,823,765		8,752,850	59.0%
<b>End of Period Working Capital</b>	\$	(31,606,530)	\$	(24,751,639)	\$	(6,854,891)	-27.7%
-See page for Gift Fund revenue and expense information.			_				



# Statement of Revenues, Expenses, and Other Changes

# **Auxiliary Funds - Athletics**

For the twelve months ending June 30,	2016	2015	Increase (Decrease)	% Change
Revenue				
Gifts, Grants, and Contracts	\$ 99,110	\$ 62,833	\$ 36,277	57.7%
Interest Income	767,831	765,032	2,799	0.4%
Lottery Proceeds	453,200	440,000	13,200	3.0%
Sales & Services	50,234,903	45,004,609	5,230,294	11.6%
Other Revenue	1,679,256	2,271,732	(592,476)	-26.1%
Internal Sales	18,189	 103,677	 (85,488)	-82.5%
Total Revenue	53,252,489	 48,647,883	 4,604,606	9.5%
Expenses				
Total Salaries and OPE	24,165,076	23,033,041	1,132,035	4.9%
Service and Supplies	30,270,467	30,117,961	152,506	0.5%
Student Aid	10,293,619	9,459,689	833,930	8.8%
Depreciation	 5,037,537	 5,165,313	(127,776)	-2.5%
Total Expenses	 69,766,699	 67,776,004	 1,990,695	2.9%
Net Change From Operations	(16,514,210)	(19,128,121)	2,613,911	13.7%
Fixed Asset Disposal Gain/(Loss)	(50,470)	(201,067)	150,597	74.9%
Transfers In - Incidental Fees	2,659,141	2,502,548	156,593	6.26%
Transfers In - From Education & General	4,197,000	4,149,976	47,024	1.1%
Transfers In - Other	977,671	539,792	437,879	81.1%
Transfers Out	(16,742,237)	(368,330)	(16,373,907)	-4445.4%
Net Increase (Decrease) in Fund Balance	(25,473,105)	(12,505,202)	(12,967,903)	-103.7%
Beginning Operations Fund Balance	22,858,546	28,880,835	(6,022,289)	-20.9%
NIP Change in Fixed Assets	21,691,219	5,771,343	15,919,876	275.8%
Fund Additions for Bonded Debt		30,043	(30,043)	_
Fund Additions/Deductions for Internal Loans	5,229,332	681,527	 4,547,805	667.3%
<b>Ending Fund Balance From Operations</b>	\$ 24,305,992	\$ 22,858,546	\$ 1,447,446	6.3%
Beginning Plant Fund Balance	\$ 370,625	\$ 731,556	\$ (360,931)	-49.3%
Interest Revenues	10,253	65	10,188	15742.1%
Gift Revenues	7,240,076	2,426,737	4,813,339	198.3%
Sales & Service Revenues	150,000	-	150,000	-
Expenses	(22,724,573)	(5,673,825)	(17,050,748)	-300.5%
Transfers In	16,602,237	3,425,918	13,176,319	384.6%
Transfers Out	(977,671)	(539,826)	(437,845)	-81.1%
Fund Additions for Bonded Debt	21,090	-	21,090	-
Ending Plant Fund Balance	\$ 692,037	\$ 370,625	\$ 321,412	86.7%

<sup>-</sup>See page for Gift Fund revenue and expense information.

#### MANAGEMENT REPORTS

#### **AUXILIARY OPERATIONS, STUDENT HEALTH SERVICES & CAPS**



Fiscal Year Ending June 30, 2016

**Background:** Health care services are comprised of two separate programs that work together to provide comprehensive care to the students of OSU.

**Student Health Services** (SHS) provides comprehensive primary care medical services, psychiatry services, health education services, and a variety of ancillary medical services. Funding for primary care and psychiatry office visits and health promotion services is covered by the Health Services Fee. Funding for ancillary services such as lab, x-ray, physical therapy, etc. is covered by fees for the service provided.

**Counseling and Psychological Services** (CAPS) provides a variety of services, both individual and group, to help students address psychological challenges and difficulties. The CAPS staffs is dedicated to helping students by providing brief counseling sessions, or if there is a need for more intensive or specialized care, by helping students connect with an appropriate mental health provider in the community. Funding for general counseling visits is provided by the Health Services Fee.

**Revenue:** Total operational revenues rose by \$389 thousand or 2.3% from fiscal year 2015. The change was mainly due to an increase in enrollment revenues of \$738 thousand or 7.8%. Sales and services revenues trended down from fiscal year 2015 by \$468 thousand or 6.3%. The health fee at SHS rose by \$6.33 to \$96.42 and the health fee at CAPS rose by \$3.14 to \$38.37. Contributing to the decrease in sales and services revenue was lower enrollment in the international student health insurance plan, as well as a decrease in medical revenues. The international plan enrollment decreased from 2,660 students in fiscal year 2015 to 2,515 students in fiscal year ending 2016 representing a 5.5% decrease. SHS medical revenues also decreased over fiscal year 2015, reflecting an overall decrease in patient encounters. Although unique encounters trended up in fiscal year 2016, a resulting decrease in a total patient visits and clients were down by approximately 19% from fiscal year 2015. Client totals for fiscal year 2016 decreased to 1,890 from 2,359 in fiscal year 2015, while visits for fiscal year 2016 totaled 4,252 it was down from 5,202 visits in fiscal year 2015.

**Expenses**: Total Health Services expenses including reserves and plant funds saw conservative increases over the previous fiscal year, increasing by \$432 thousand or 2.4%.

SHS total operating expenses, excluding building/equipment reserves and plant funds, increased by 2.7% over fiscal year 2015 from \$15.1 million to \$15.6 million. Salaries and OPE increased 4.6% from \$7.5 million in fiscal year 2015 to \$7.8 million ending fiscal year 2016. The increase was due to general pay increases for both unclassified and classified staff and the addition of FTE. Services and supplies saw a minimal increase of 1% over the prior fiscal year.

CAPS total operating expenses, excluding plant fund activity, decreased 2% from \$2.8 million in fiscal year 2015 to \$2.7 million ending fiscal year 2016. CAPS Salaries and OPE decreased 3.7% from the previous fiscal year to \$2.34 million. The decrease was driven by a decrease in the OPE rate from the previous year as well as position vacancies. Other expenses increased 9.5% to \$387 thousand from \$350 thousand primarily due to increases in community network charges and furniture purchases related to facility renovation. In fiscal year 2016, CAPS completed the renovation of space in Snell Hall valued at \$270 thousand, improving group rooms within the facility as well as adding additional space to accommodate students and staff. The project spanned fiscal years 2015 and 2016.

**Balance Sheet:** Total assets for these health areas decreased 5.6% over the prior fiscal year. The cash balance for the health areas decreased by \$923 thousand from the previous fiscal year. Accounts Receivable balances also increased 1.4%. At the same time current liabilities increased as Accounts Payable and the Liability for Compensated Absence grew. As a result of these changes, the Working Capital for both units has decreased by 10.1% from the prior year from \$10.1 million to \$9.1 million. The main contributor to this decrease for both units is they are continuing to operate on Student Health Fee service levels that are below what is needed to sustain regular operations.



### **Auxiliary Funds - Health Services**

As of June 30,		2016		2015		Increase (Decrease)	% Change
Assets		2010		2013		(Decrease)	76 Change
Current Assets							
Cash	\$	9,685,878	¢	10,203,385	\$	(517,507)	-5.1%
Restricted Cash	Þ	3,321	\$ \$	322,652	Þ	(317,307)	-3.1 <i>%</i> -99.0%
Accounts Receivable		3,321 1,207,454	Þ	1,191,356		16,098	-99.0 <i>%</i> 1.4%
Allowance for Doubtful Accounts		(213,599)		(195,740)		(17,859)	-9.1%
Prepaid Expenses and Deferred Charges		31,308		15,599		15,709	100.7%
Total Current Assets	-	10,714,362		11,537,252		(822,890)	-7. <b>1</b> %
Non-Current Assets						(==,==,	
Cash		966,928		867,987		98,941	11.4%
Fixed Assets		4,101,646		4,129,136		(27,490)	-0.7%
Accumulated Depreciation		(2,073,696)		(2,010,575)		(63,121)	-3.1%
Total Non-Current Assets		2,994,878		2,986,548		8,330	0.3%
Total Assets	\$	13,709,240	\$	14,523,800	\$	(814,560)	-5.6%
Liabilities and Fund Balance							
Current Liabilities							
Accounts Payable	\$	255,521	\$	240,083	\$	15,438	6.4%
Liability for Compensated Absences	Ψ	442,971	Ψ	434,546	Ψ	8,425	1.9%
Deferred Revenues		923,268		830,073		93,195	11.2%
Total Current Liabilities	-	1,621,760		1,504,702		117,058	7.8%
Fund Balance		12,087,480		13,019,098		(931,618)	-7.2%
Total Liabilities and Fund Balance	\$	13,709,240	\$	14,523,800	\$	(814,560)	-5.6%
		-,,		-11-00		(== -,- 00)	2.3.0
Working Capital							
Current Assets	\$	10,714,362	\$	11,537,252	\$	(822,890)	-7.1%
Less: Current Liabilities		1,621,760		1,504,702		117,058	7.8%
<b>End of Period Working Capital</b>	\$	9,092,602	\$	10,032,550	\$	(939,948)	-9.4%



### **Auxiliary Funds - Health Services**

For the twelve months ending June 30,	2016		2015		Increase (Decrease)	% Change
Revenue					( ) )	- · <b>J</b> ·
Enrollment Fees	\$ 10,229,675	\$	9,491,328	\$	738,347	7.8%
Interest Income	173,916		154,395		19,521	12.6%
Sales & Services	6,957,836		7,426,595		(468,759)	-6.3%
Other Revenue	209,231		113,010		96,221	85.1%
Internal Sales	 30,465		26,511		3,954	14.9%
Total Revenue	17,601,123		17,211,839		389,284	2.3%
Expenses						
Total Salaries and OPE	10,178,487		9,910,158		268,329	2.7%
Service and Supplies	8,067,931		7,883,368		184,563	2.3%
Depreciation	 131,396		152,273		(20,877)	-13.7%
Total Expenses	 18,377,814		17,945,799		432,015	2.4%
Net Change From Operations	(776,691)		(733,960)		(42,731)	-5.8%
Transfers In - From Education & General	101,000		65,750		35,250	53.6%
Transfers In - Other	57,758		838,474		(780,716)	-93.1%
Transfers Out - Other	-		(270,225)		270,225	-
Net Increase (Decrease) in Fund Balance	 (617,933)		(99,961)		(517,972)	-518.2%
Beginning Operations Fund Balance	 12,702,092		12,802,053		(99,961)	-0.8%
<b>Ending Fund Balance From Operations</b>	\$ 12,084,159	\$	12,702,092	\$	(617,933)	-4.9%
Beginning Plant Fund Balance	\$ 317,006	\$	890,729	\$	(573,723)	-64.4%
Plant Revenue - Interest	2,290	•	844	•	1,446	171.3%
Expenses	(267,341)		(6,218)		(261,123)	-4199.5%
Transfers In	- -		270,125		(270,125)	-
Transfers Out	(52,255)		(838,474)		786,219	93.8%
Fund Additions/Deductions	 3,621				3,621	-
Ending Plant Fund Balance	\$ 3,321	\$	317,006	\$	(313,685)	-99.0%

### AUXILIARY OPERATIONS, Transportation Services - PARKING Oregon State



Fiscal Year Ending June 30, 2016

**Background:** This auxiliary operation within the Transportation Services department records transactions related to the operations of parking infrastructure on the OSU campus through operating, reserve and plant funds. The primary revenue source is parking fees paid by OSU commuters, residents, and visitors. Parking revenue is used for the construction, maintenance, and management of all parking facilities on the OSU Corvallis campus. Parking revenue is also used to fund the operating and capital expenses of the Beaver Bus Corvallis campus shuttle, as well as to fund the Transportation Options program, which provides education, facilities, and programs that help people get to campus by modes other than driving alone.

**Revenues:** Revenue for the unit increased 30.4% from fiscal year 2015, well over half of which was gift revenue in the form of a new parking lot built with funds from the construction of the Samaritan Sports Medical Center. The remaining revenue increase is attributable to additional, predominantly short-term, parking permit sales, and improvements to the zonal parking system operation in its second year.

**Expenses:** Expenses increased 13.7% in fiscal year 2016 from the previous fiscal year. Salary and Other Payroll Expenses increased 8.3% over fiscal year 2015 due to the creation of a parking manager position and other typical payroll increases. Total Service and Supplies expense was higher by 25.6% when compared to the previous fiscal year, but less than was budgeted. The increase is attributed to a greater investment in the deferred maintenance of parking facilities, including the creation and adoption of a parking lot pavement maintenance plan for the next ten years.

**Balance Sheet:** Total Current Assets grew by 15.4% from fiscal year 2015 due to an increase in Cash. The Cash growth is largely due to additional parking permit sales and improvements to the zonal parking system operation in its second year.

Total Current Liabilities decreased from fiscal year 2015 by 39.9%, largely due to a decrease in accounts payable, and an operational change to collect parking permit revenue within the fiscal year in which the permits are valid, and thereby reduce deferred income.

The net change in operations of \$1.5 million allowed for a transfer of funds to the building and equipment reserve fund in the amount of \$1.25 million to augment depreciation expenses for the parking garage that were not transferred for its first nine years, and to fund deferred maintenance projects in various parking facilities across campus.



## Balance Sheet **Auxiliary Funds - Parking Services**

As of June 30,		2016		2015		Increase (Decrease)	% Chang
Assets		2020		2023		(Decircuse)	70 Chang
Current Assets							
Cash	\$	4,995,685	\$	4,321,988	\$	673,697	15.69
Prepaid Expense	•	-	•	6,152	·	(6,152)	
Accounts Receivable		57,025		50,769		6,256	12.39
Allowance for Doubtful Accounts		(9,745)		(8,221)		(1,524)	-18.5
<b>Total Current Assets</b>		5,042,965		4,370,688		672,277	15.49
Non-Current Assets							
Fixed Assets		25,714,583		22,325,788		3,388,795	15.29
Accumulated Depreciation		(9,888,201)		(9,352,268)		(535,933)	-5.79
<b>Total Non-Current Assets</b>		15,826,382		12,973,520		2,852,862	22.09
Total Assets	\$	20,869,347	\$	17,344,208	\$	3,525,139	20.39
Liabilities and Fund Balance							
Current Liabilities							
Accounts Payable	\$	192,771	\$	277,954	\$	(85,183)	-30.6
Liability for Compensated Absences		33,650		30,707		2,943	9.69
Deferred Income		-		236,379		(236,379)	
Current Portion of Prem/Disc		28,544		-		28,544	
Current Portion of Long Term Liabilities		275,465		290,203		(14,738)	
Total Current Liabilities		530,430		835,243		(304,813)	-36.59
Non-Current Liabilities							
Internal Bank Loan		6,948,024		7,522,314		(574,290)	
Prem/Disc		270,281				270,281	_
Total Liabilities		7,748,735		8,357,557		(608,822)	-7.39
Fund Balance		13,120,612		8,986,651		4,133,961	46.09
Total Liabilities and Fund Balance	\$	20,869,347	\$	17,344,208	\$	3,525,139	20.39
Working Capital							
Current Assets	\$	5,042,965	\$	4,370,688	\$	672,277	15.4
Less: Current Liabilities		530,430		835,243	•	(304,813)	-36.59
End of Period Working Capital	\$	4,512,535	\$	3,535,445	\$	977,090	27.69



### **Auxiliary Funds - Parking Services**

For the twelve months ending June 30,	2016	2015	Increase (Decrease)	% Change
Revenue				
Gifts	\$ 593,018	\$ -	\$ 593,018	-
Interest Revenue	22,983	8,068	14,915	184.9%
Sales & Services	3,412,776	3,040,170	372,606	12.3%
Other Revenue	3,419	775	2,644	341.2%
Internal Sales	 290,214	265,488	 24,726	9.3%
Total Revenue	 4,322,410	3,314,501	1,007,909	30.4%
Expenses				
Total Salaries and OPE	836,162	771,909	64,253	8.3%
Service and Supplies	1,435,269	1,143,083	292,186	25.6%
Depreciation	535,933	554,753	(18,820)	-3.4%
Total Expenses	 2,807,364	2,469,745	337,619	13.7%
Net Change From Operations	1,515,046	844,756	670,290	79.3%
Transfers In	865	652,991	652,126	99.9%
Transfers Out	(49,000)	(49,000)	-	-
Net Increase (Decrease) in Fund Balance	1,466,911	1,448,747	 1,322,416	91.3%
Beginning Operations Fund Balance	8,986,651	7,121,566	1,865,085	26.2%
NIP Change in Fixed Assets	2,667,050	416,338	2,250,712	540.6%
<b>Ending Fund Balance From Operations</b>	\$ 13,120,612	\$ 8,986,651	\$ 5,438,213	60.5%

#### **AUXILIARY OPERATIONS AT OSU-CASCADES**



Fiscal Year Ending June 30, 2016

**Background:** This report reflects all auxiliary operations at the Cascades Campus (Bend, Oregon) for fiscal year 2016, which includes Student Activities and the new Housing and Dining operations. The Student Activities transactions relate to the operations of student fee funded activities in Bend, including the Associated Students of Cascades Campus, the Student Fee Committee, as well as a myriad of other clubs and club sports, which include cycling and skiing. The Housing and Dining transactions relate to preparation of the new Housing and Dining operations, which will become fully operational in January 2017.

**Revenues:** Revenue increased 32.4% from fiscal year 2015, mainly due to the increase in student incidental fees.

**Expenses:** Expenses are up by \$147,513. Salaries and OPE increased 54.8% due to a new full time Personal Counselor for our students and moving the Cascades Adventures Coordinator from a 9-month to a 12-month contract. Service and Supplies are higher due to increased student activity in clubs and club sports, as well as preparation work for the Housing and Dining operations. The \$500,000 transfer out represents the commitment from the Student Fee Committee for the new Cascades Campus building, Tykeson Hall, where students will have a greater amount of dedicated space.

**Balance Sheet:** The Fixed Asset increase is due to the new residence and dining halls. The corresponding liability was not posted at the close of fiscal year 2016, but will be posted in fiscal year 2017.



### **Auxiliary Funds - OSU-Cascades**

As of June 30,	2016	2015	Increase (Decrease)	% Change
Assets				
Current Assets				
Cash	\$ 4,452,694	\$ 2,166,865	\$ 2,285,829	105.5%
Accounts Receivable	23,262	14,617	8,645	59.1%
Allowance for Doubtful Accounts	 (4,115)	 (2,402)	(1,713)	-71.3%
<b>Total Current Assets</b>	4,471,841	2,179,080	2,292,761	105.2%
Non-Current Assets				
Fixed Assets	20,384,501	5,229	20,379,272	389735.6%
Accumulated Depreciation	 (2,669)	(2,015)	(654)	-32.5%
<b>Total Non-Current Assets</b>	 20,381,832	3,214	20,378,618	634057.8%
Total Assets	\$ 24,853,673	\$ 2,182,294	\$ 22,671,379	1038.9%
Liabilities and Fund Balance Current Liabilities				
Accounts Payable	\$ 3,780,257	\$ 1,189,837	\$ 2,590,420	217.7%
Liability for Compensated Absences	4,944	(138)	5,082	3682.6%
Deferred Income	 36,739	16,535	20,204	122.2%
<b>Total Current Liabilities</b>	 3,821,940	1,206,234	2,615,706	216.8%
Total Liabilities	3,821,940	1,206,234	2,615,706	216.8%
Fund Balance	21,031,733	976,060	20,055,673	2054.8%
<b>Total Liabilities and Fund Balance</b>	\$ 24,853,673	\$ 2,182,294	\$ 22,671,379	1038.9%
Working Capital				
Current Assets	\$ 4,471,841	\$ 2,179,080	\$ 2,292,761	105.2%
Less: Current Liabilities	3,821,940	1,206,234	2,615,706	216.8%
<b>End of Period Working Capital</b>	\$ 649,901	\$ 972,846	\$ (322,945)	-33.2%



### **Auxiliary Funds - OSU-Cascades**

	2016	2015	Increase	%
For the twelve months ending June 30,	2016	2015	(Decrease)	Change
Revenue				
Enrollment Fees	\$ 451,198	\$ 323,652	\$ 127,546	39.4%
Interest Revenue	11,482	10,486	996	9.5%
Sales & Services	3,994	21,130	(17,136)	-81.1%
Other Revenue	7,095	3,500	3,595	102.7%
Internal Sales	1,245	-	1,245	-
Total Revenue	 475,014	358,768	 116,246	32.4%
Expenses				
Total Salaries and OPE	189,513	122,403	67,110	54.8%
Service and Supplies	217,858	134,320	83,538	62.2%
Student Aid	8,674	11,809	(3,135)	-26.5%
Depreciation	 654	654	_	0.0%
Total Expenses	416,699	269,186	147,513	54.8%
Net Change From Operations	58,315	89,582	(31,267)	-34.9%
Transfers Out	(500,000)	-	500,000	-
Net Increase (Decrease) in Fund Balance	(441,685)	89,582	468,733	523.2%
Beginning Operations Fund Balance	860,674	771,092	89,582	11.6%
NIP Change in Fixed Assets	 20,379,272	-	 20,379,272	-
<b>Ending Fund Balance From Operations</b>	\$ 20,798,261	\$ 860,674	\$ 20,937,587	2432.7%
Beginning Plant Fund Balance	\$ 115,386	\$ 5,996	\$ 109,390	1824.4%
Building Fee	118,115	109,701	8,414	7.7%
Interest Revenues	216	-		
Expenses	(20,700,932)	(1,969,236)	(18,731,696)	-951.2%
Transfers In	20,477,496	1,968,925	18,508,571	940.0%
Fund Additions (Deductions)	 223,191	 	 223,191	-
Ending Plant Fund Balance	\$ 233,472	\$ 115,386	\$ 117,870	102.2%

#### **AUXILIARY OPERATIONS, MISCELLANEOUS**





**Background:** Funds in this group of miscellaneous auxiliary operations includes Forestry's and Agriculture's Experiment Station dwelling rentals, LaSells Stewart Center, Conference Services, Food Innovation Center, Student Health Center Pharmacy, Library Document Services, Health & Human Sciences Locker Room Service, Faculty/Staff Fitness Programs, Wireless Instructional Network and Program, Physics Equipment Deposits, Foundation Center Building, student fee clearing funds, and building rentals.

Fiscal Year 2016 statements reflect the following changes:

- Child Care fund previously included in this section has been moved to Student Centers & Activities.
- Cascades Campus incidental fee funds, previously included in this section, are now reported in the new Cascades Campus report.

The fiscal year 2015 statements have been restated to incorporate these changes.

**Revenues:** Total revenue was \$1.1M more than the previous fiscal year, due to an increase in Conference Services income.

**Expenses:** Total expenses were \$523 thousand more than fiscal year 2015 because of the increase in Conference Services revenue. A change to the depreciation policy at the University also affected total expense.



# Balance Sheet **Auxiliary Funds - Miscellaneous**

As of June 30,	2016	2015	Increase Decrease)	% Change
Assets				
Current Assets				
Cash	\$ 5,207,497	\$ 5,003,480	\$ 204,017	4.1%
Accounts Receivable	104,379	136,693	(32,314)	-23.6%
Allowance for Doubtful Accounts	(17,363)	(21,759)	4,396	20.2%
Inventories	99,346	97,564	1,782	1.8%
Prepaid Expenses and Deferred Charges	 18,966	 19,824	 (858)	-4.3%
Total Current Assets	5,412,825	5,235,802	177,023	3.4%
Non-Current Assets				
Fixed Assets	3,286,957	3,259,360	27,597	0.8%
Accumulated Depreciation	 (2,755,447)	(2,728,635)	(26,812)	-1.0%
Total Non-Current Assets	531,510	530,725	785	0.1%
Total Assets	\$ 5,944,335	\$ 5,766,527	\$ 177,808	3.1%
Liabilities and Fund Balance				
Current Liabilities				
Accounts Payable	\$ 47,039	\$ 68,194	\$ (21,155)	-31.0%
Liability for Compensated Absences	54,446	76,940	(22,494)	-29.2%
Deposits	4,431	2,931	1,500	51.2%
Deferred Revenues	(91,674)	 (172,837)	 81,163	47.0%
Total Current Liabilities	 14,242	 (24,772)	39,014	157.5%
Fund Balance	 5,930,093	5,791,299	138,794	2.4%
<b>Total Liabilities and Fund Balance</b>	\$ 5,944,335	\$ 5,766,527	\$ 177,808	3.1%
Working Capital				
Current Assets	\$ 5,412,825	\$ 5,235,802	\$ 177,023	3.4%
Less: Current Liabilities	 14,242	(24,772)	39,014	157.5%
<b>End of Period Working Capital</b>	\$ 5,398,583	\$ 5,260,574	\$ 138,009	2.6%



### **Auxiliary Funds - Miscellaneous**

			Increase	%
For the twelve month ending June 30,	2016	2015	(Decrease)	Change
Revenue				
Enrollment Fees	\$ 119,442	\$ 4,813	\$ 114,629	2381.7%
Interest Income	36,284	23,803	12,481	52.4%
Sales & Services	3,273,697	4,412,147	(1,138,450)	-25.8%
Other Revenue	1,075	3,968	(2,893)	-72.9%
Internal Sales	 490,902	 769,050	 (278,148)	-36.2%
Total Revenue	 3,921,400	 5,213,781	 (1,292,381)	-24.8%
Expense				
Total Salaries and OPE	1,447,220	1,570,436	(123,216)	-7.8%
Service and Supplies	2,301,383	3,038,508	(737,125)	-24.3%
Depreciation	42,665	51,524	 (8,859)	-17.2%
Total Expense	 3,791,268	4,660,468	 (869,200)	-18.7%
Net Change From Operations	130,132	553,313	(423,181)	-76.5%
Fixed Asset Disposal Gain/(Loss)	-	(64,212)	64,212	-
Transfers In	11,359	2,084,131	(2,072,772)	-99.5%
Transfers Out	(1,782)	(387)	 (1,395)	-360.5%
Net Increase (Decrease) in Fund Balance	139,709	 2,572,845	 (2,433,136)	-94.6%
Beginning Operations Fund Balance	5,790,384	3,217,539	2,572,845	80.0%
<b>Ending Fund Balance From Operations</b>	\$ 5,930,093	\$ 5,790,384	\$ 139,709	2.4%
Beginning Plant Fund Balance	\$ 915	\$ 45,905	\$ (44,990)	-98.0%
Expenses	(915)	(132,797)	131,882	99.3%
Transfers In		87,807	 (87,807)	-
Ending Plant Fund Balance	\$ -	\$ 915	\$ (915)	-

#### **SERVICE CENTER, INFRASTRUCTURE SERVICES**



Fiscal Year Ending June 30, 2016

**Background:** These funds record transactions related to on- and off-campus network and enterprise systems support. These Network/Telecom support services are provided to non-OSU locations (prior-OUS entities & Capital Center) as well as the OSU community. Telecom provides and maintains a host of local and long distance phone services and equipment including cellular phones, pagers, voicemail, data network connections, wireless network, maintenance of the physical wire plant on campus, and audio and video conference capabilities.

**Revenues:** Total revenues for fiscal year 2016 increased by \$1.14 million or 17.8% from the previous year due to an increase in internal sales revenue of \$1.08 million and an increase in sales & services revenue of \$65 thousand. The significant revenue increase was primarily due to a billing model change to better capture operational costs of network infrastructure provision.

**Expenses**: Total expenses increased \$661 thousand or 9.7% from the previous year due to an increase of \$698 thousand in supplies and services incurred to enhance infrastructure. These costs were slightly offset by an overall \$11 thousand decrease in salaries and OPE from a position vacancy, as well as a \$26 thousand decrease in depreciation.

**Balance Sheet:** Current Assets increased by \$454 thousand or 173.7% between fiscal year 2015 and fiscal year 2016, due primarily to increases in cash of \$244 thousand and pre-paids of \$228 thousand, brought on by the increased revenues noted above.

Total Liabilities decreased slightly by 6.0% between fiscal year 2015 and fiscal year 2016 mainly due to a decrease in Deferred Income of \$46 thousand, largely offset by increases in Accounts Payable of \$8 thousand and Compensated Absence Liability of \$12 thousand.



### **Service Center Funds - Infrastructure Services**

As of June 30,	2016	2015	Increase (Decrease)	% Change
Assets				
Current Assets				
Cash	\$ 352,335	\$ 108,456	\$ 243,879	224.9%
Accounts Receivable	46,590	25,810	20,780	80.5%
Inventories	49,850	89,590	(39,740)	-44.4%
Prepaid Expenses	 266,281	37,352	228,929	612.9%
Total Current Assets	715,056	261,208	453,848	173.7%
Non-Current Assets				
Restricted Cash	-		-	-
Fixed Assets	8,710,090	9,085,675	(375,585)	-4.1%
Accumulated Depreciation	 (8,196,741)	(8,272,943)	76,202	0.9%
Total Non-Current Assets	513,349	812,732	(299,383)	-36.8%
Total Assets	\$ 1,228,405	\$ 1,073,940	\$ 154,465	14.4%
Liabilities and Fund Balance				
Current Liabilities				
Accounts Payable	124,942	117,434	7,508	6.4%
Liability for Compensated Absences	187,623	175,442	12,181	6.9%
Deferred Income	101,226	147,507	(46,281)	-31.4%
Total Current Liabilities	413,791	440,383	(26,592)	-6.0%
Fund Balance	814,614	633,557	181,057	28.6%
Total Liabilities and Fund Balance	\$ 1,228,405	\$ 1,073,940	\$ 154,465	14.4%
Working Capital				
Current Assets	\$ 715,056	\$ 261,208	\$ 453,848	173.7%
Less: Current Liabilities	413,791	440,383	(26,592)	-6.0%
<b>End of Period Working Capital</b>	\$ 301,265	\$ (179,175)	\$ 480,440	268.1%



### **Service Center Funds - Infrastructure Services**

For the twelve months ending June 30,	2016	2015	Increase (Decrease)	% Change
Revenue				
Sales & Services	\$ 972,476	\$ 907,528	\$ 64,948	7.2%
Other Revenue	-	40	(40)	-
Internal Sales	6,572,754	5,495,595	1,077,159	19.6%
Total Revenue	\$ 7,545,230	\$ 6,403,163	\$ 1,142,067	17.8%
Expense				
Total Salaries and OPE	3,007,728	3,018,527	(10,799)	-0.4%
Service and Supplies	4,028,180	3,329,965	698,215	21.0%
Depreciation	418,793	444,728	(25,935)	-5.8%
Total Expense	7,454,701	6,793,220	661,481	9.7%
Net Change From Operations	90,529	(390,057)	480,586	123.2%
Fixed Asset Disposal Gain/(Loss)	(1,633)	(9,175)	7,542	82.2%
Transfers In	94,578	574,879	(480,301)	-83.5%
Net Increase (Decrease) in Fund Balance	183,474	175,647	7,827	4.5%
Beginning Operations Fund Balance	633,557	457,910	175,647	38.4%
NIP Change in Fixed Assets	(2,417)	-	(2,417)	-
<b>Ending Fund Balance From Operations</b>	\$ 814,614	\$ 633,557	\$ 181,057	28.6%

### **SERVICE CENTERS, PRINTING & MAILING**





**Background:** This fund records financial transactions related to printing and mailing services provided primarily to OSU departments. Printing and Mailing does provide some services to customers outside of the University.

**Revenues:** Printing and Mailing generated revenues of \$5.5 million in fiscal year 2016 or \$17 thousand (0.3%) less than the prior fiscal year. The decrease was due to the Corvallis School District fleet copier program no longer being part of the OSU fleet copier program.

**Expenses:** In fiscal year 2016, Printing and Mailing's total expenses were \$5.5 million or \$117 thousand (2.2%) more than fiscal year 2015. There was an increase in expenses due to increases in employee wage and salary adjustments, external consultant review of P&M operations, and additional expenses related to director search.

**Balance Sheet:** Printing and Mailing's assets decreased \$60 thousand (3.2%) between fiscal years 2015 and 2016 due to an increase in accumulated depreciation. Liabilities decreased by \$52 thousand primarily due to a decrease in the accounts payable balance.



### **Service Center Funds - Printing & Mailing**

As of June 30,	2016	2015	Increase (Decrease)	% Change
Assets				
Current Assets				
Cash	\$ 1,391,602	\$ 1,517,217	\$ (125,615)	-8.3%
Accounts Receivable	132,756	89,678	43,078	48.0%
Inventories	226,862	198,459	28,403	14.3%
<b>Total Current Assets</b>	 1,751,220	1,805,354	(54,134)	-3.0%
Non-Current Assets				
Restricted Cash	-	-	-	-
Fixed Assets	711,033	706,578	4,455	0.6%
Accumulated Depreciation	(646,819)	(636,411)	(10,408)	-1.6%
<b>Total Non-Current Assets</b>	64,214	70,167	(5,953)	-8.5%
Total Assets	\$ 1,815,434	\$ 1,875,521	\$ (60,087)	-3.2%
Liabilities and Fund Balance				
Current Liabilities				
Accounts Payable	\$ 127,344	\$ 190,748	\$ (63,404)	-33.2%
Liability for Compensated Absences	 73,042	61,319	11,723	19.1%
<b>Total Current Liabilities</b>	200,386	252,067	(51,681)	-20.5%
Fund Balance	1,615,048	1,623,454	(8,406)	-0.5%
Total Liabilities and Fund Balance	\$ 1,815,434	\$ 1,875,521	\$ (60,087)	-3.2%
Working Capital				
Current Assets	\$ 1,751,220	\$ 1,805,354	\$ (54,134)	-3.0%
Less: Current Liabilities	 200,386	252,067	(51,681)	-20.5%
<b>End of Period Working Capital</b>	\$ 1,550,834	\$ 1,553,287	\$ (2,453)	-0.2%



### **Service Center Funds - Printing & Mailing**

				Increase	%
For the twelve months ending June 30,	2016	2015	(	Decrease)	Change
Revenue					
Sales & Service Revenue	\$ 719,498	\$ 966,635	\$	(247,137)	-25.6%
Other Revenue	376	-		376	-
Internal Sales	4,744,348	4,514,870		229,478	5.1%
Total Revenue	\$ 5,464,222	\$ 5,481,505	\$	(17,283)	-0.3%
Expense					
Total Salaries and OPE	\$ 1,547,096	\$ 1,340,202	\$	206,894	15.4%
Service and Supplies	3,909,017	4,000,341		(91,324)	-2.3%
Depreciation	 16,515	15,293		1,222	8.0%
Total Expense	5,472,628	5,355,836		116,792	2.2%
Net Change From Operations	(8,406)	125,669		(134,075)	-106.7%
Transfers In	-	515,531		(515,531)	-
Net Increase (Decrease) in Fund Balance	(8,406)	641,200		(649,606)	-101.3%
Beginning Operations Fund Balance Fund Additions/Deductions	1,623,454	982,254 -		641,200	65.3%
<b>Ending Fund Balance From Operations</b>	\$ 1,615,048	\$ 1,623,454	\$	(8,406)	-0.5%

#### **SERVICE CENTERS, Transportation Services-MOTOR POOL**



Fiscal Year Ending June 30, 2016

**Background:** This service center fund records financial transactions related to vehicle rental and repair services provided primarily to OSU departments, as well as public agencies outside of OSU, including the University of Oregon.

**Revenues:** Total revenues decreased \$44,633 or 1.6% due to loss of Fisheries and Wildlife and Formula SAE rentals.

**Expenses:** Expenses decreased \$106 thousand, or 4%. While there were some increased expenses, largely in payroll, there was an overall net decrease due to lower than average fuel prices.

**Balance Sheet:** Motor Pool working capital at the end of fiscal year 2016 totaled \$1.807 million, a 13.8% decrease, due to an increase in non-current assets. Total non-current assets increased \$417 thousand, or 15.3%

Liabilities on June 30, 2016, were \$111 thousand, nearly identical to the liabilities at the end of fiscal year 2015.



### **Service Center Funds - Motor Pool**

As of June 30,	2016			2015	Increase (Decrease)		% Change
Assets							
Current Assets							
Cash	\$	1,834,514	\$	2,107,099	\$	(272,585)	-12.9%
Accounts Receivable		97,598		78,372		19,226	24.5%
Inventories		(13,656)		6,255		(19,911)	-318.3%
Prepaid Expense		-		15,691		(15,691)	-
Total Current Assets		1,918,456		2,207,417		(288,961)	-13.1%
Non-Current Assets				_			
Restricted Cash		-		-		-	-
Fixed Assets		9,184,997		8,361,007		823,990	9.9%
Accumulated Depreciation		(6,036,376)		(5,629,732)		(406,644)	-7.2%
<b>Total Non-Current Assets</b>		3,148,621		2,731,275		417,346	15.3%
Total Assets	\$	5,067,077	\$	4,938,692	\$	128,385	2.6%
Liabilities and Fund Balance							
Current Liabilities							
Accounts Payable	\$	63,327	\$	66,784	\$	(3,457)	-5.2%
Liability for Compensated Absences		48,005	•	44,006	·	3,999	9.1%
Total Current Liabilities		111,332		110,790		542	0.5%
Fund Balance		4,955,745		4,827,902		127,843	2.6%
Total Liabilities and Fund Balance	\$	5,067,077	\$	4,938,692	\$	128,385	2.6%
Working Capital							
Current Assets	\$	1,918,456	\$	2,207,417	\$	(288,961)	-13.1%
Less: Current Liabilities		111,332		110,790		542	0.5%
End of Period Working Capital	\$	1,807,124	\$	2,096,627	\$	(289,503)	-13.8%



### **Service Center Funds - Motor Pool**

						Increase	%	
For the twelve months ending June 30,	2016			2015		(Decrease)	Change	
Revenue								
Sales & Service Revenue	\$	624,915	\$	627,460	\$	(2,545)	-0.4%	
Other Revenue		8,670		1,247		7,423	595.3%	
Revenue from OUS Depts		2,052,733		2,102,244		(49,511)	-2.4%	
Total Revenue	\$	2,686,318	\$	2,730,951	\$	(44,633)	-1.6%	
Expense								
Total Salaries and OPE	\$	745,700	\$	704,270	\$	41,430	5.9%	
Service and Supplies		1,276,768		1,471,108		(194,340)	-13.2%	
Depreciation		536,007		488,617		47,390	9.7%	
Total Expense		2,558,475		2,663,995		(105,520)	-4.0%	
Net Change From Operations		127,843		66,956		60,887	90.9%	
Transfers In		-		1,866,021		(1,866,021)	-	
Net Increase (Decrease) in Fund Balance		127,843		1,932,977		(1,805,134)	-93.4%	
Beginning Operations Fund Balance		4,827,902		2,894,925		1,932,977	66.8%	
NIP Change in Fixed Assets Fund Additions/Deductions		-		-		- -	-	
<b>Ending Fund Balance From Operations</b>	\$	4,955,745	\$	4,827,902	\$	127,843	2.6%	

#### **SERVICE CENTERS, CLIENT SERVICES**





**Background:** This fund records the transactions related to desktop and tablet management expenses incurred by OSU operations. Client Services provides and maintains OSU-owned computing desktops, including Community Network customer devices, shared computer lab workstations, and laptops and tablets available via our equipment checkout. Client Services facilitates and supports the ways our communities interface with OSU technologies.

**Revenues:** Overall revenues increased by nearly \$146 thousand or 8.3% compared to fiscal year 2015, despite a decrease in external sales and services of \$86 thousand. The loss of external income, was more than offset by a \$231 thousand increase in internal sales that was due to a billing model change to better capture operational costs for service provision.

**Expenses:** Overall expenses decreased by \$50 thousand or 2.6% compared to fiscal year 2015, with a \$120 thousand decrease in Supplies and Services offset by an increase in Salary and OPE costs of \$69 thousand.

**Balance Sheet:** Current Assets increased by \$15 thousand or 7.3% between fiscal year 2015 and fiscal year 2016, due to increased revenues and decreased expenditures in fiscal year 2016.

Total Liabilities decreased by nearly \$14 thousand or 11.9% between fiscal year 2015 and fiscal year 2016 due to decreases respectively in Accounts Payable of \$1 thousand, in Compensated Absences Liability of \$5 thousand and in Deferred Income of \$8 thousand.



### **Service Center Funds - Client Services**

As of June 30,		2016		2015	_	Increase Decrease)	% Change
		2010		2013	(L	Jeci ease)	76 Change
Assets							
Current Assets Cash	\$	206,929	\$	192,977	\$	13,952	7.2%
Accounts Receivable	Þ	9,080	Ф	192,977	Þ	9,080	7.270
Prepaid Expense		<i>5,080</i>		8,327		(8,327)	-100.0%
Total Current Assets		216,009		201,304		14,705	7.3%
Non-Current Assets		<u> </u>					
Restricted Cash		-		-		_	-
Fixed Assets		30,141		30,142		(1)	0.0%
Accumulated Depreciation		(22,370)		(16,342)		(6,028)	-36.9%
<b>Total Non-Current Assets</b>		7,771		13,800		(6,029)	-43.7%
Total Assets	\$	223,780	\$	215,104	\$	8,676	4.0%
Liabilities and Fund Balance							
<b>Current Liabilities</b>							
Accounts Payable	\$	539	\$	1,317	\$	(778)	-59.1%
Liability for Compensated Absences		100,660		105,605		(4,945)	-4.7%
Deferred Income		-		8,000		(8,000)	-
Total Current Liabilities		101,199		114,922		(13,723)	-11.9%
Fund Balance		122,581		100,182		22,399	22.4%
<b>Total Liabilities and Fund Balance</b>	\$	223,780	\$	215,104	\$	8,676	4.0%
Working Capital							
Current Assets	\$	216,009	\$	201,304	\$	14,705	7.3%
Less: Current Liabilities		101,199		114,922		(13,723)	-11.9%
<b>End of Period Working Capital</b>	\$	114,810	\$	86,382	\$	28,428	32.9%



### **Service Center Funds - Client Services**

				Increase	%	
For the twelve months ending June 30,	2016	2015		Decrease)	Change	
Revenue						
Sales & Service Revenue	\$ 17,786	\$ 103,356	\$	(85,570)	-82.8%	
Internal Sales	1,892,236	1,660,819		231,417	13.9%	
Total Revenue	\$ 1,910,022	\$ 1,764,175	\$	145,847	8.3%	
Expense						
Total Salaries and OPE	\$ 1,804,217	\$ 1,734,756	\$	69,461	4.0%	
Service and Supplies	77,378	197,328		(119,950)	-60.8%	
Depreciation	 6,028	 6,028		-	0.0%	
Total Expense	 1,887,623	 1,938,112		(50,489)	-2.6%	
Net Change From Operations	22,399	(173,937)		196,336	112.9%	
Transfers In	 -	16,026		(16,026)	-	
Net Increase (Decrease) in Fund Balance	22,399	(157,911)	_	180,310	114.2%	
Beginning Operations Fund Balance	\$ 100,182	\$ 258,093	\$	(157,911)	-61.2%	
Fund Additions/Deductions	 -	 -		_	-	
<b>Ending Fund Balance From Operations</b>	\$ 122,581	\$ 100,182	\$	22,399	22.4%	

#### SERVICE CENTERS, MISCELLANEOUS





**Background:** These funds include the following operations: Campus ID System, Animal Isolation Lab, Lab Animal Services, Chemistry Stores, Forestry Quantitative LAN, Surplus Property, Advertising Media Presentation Services, Software Licensing, Statistical Services, Mass Spectrometry, Electron Microscopy and the Insurance Clearing Fund.

**Revenues:** Revenues increased \$1.2M over fiscal year 2015 for a 34.2% increase. The fiscal year 2016 increase was due to a correction in how Surplus Property was recording their income which resulted in larger external income and less internal income when comparted to fiscal year 2015. In addition, there was a change in the methodology for recording the insurance reserve account. In fiscal year 2015, insurance was budgeted as negative expense and in fiscal year 2016 it was recorded as "other revenue".

**Expenses:** Salaries and OPE remained relatively flat year over year fiscal year 2015. Services and Supplies expenses were \$1.3M more than the previous fiscal year. This increase was largely due to a change in the methodology for recording the insurance reserve account. In fiscal year 2015, insurance was budgeted as negative expense and in fiscal year 2016 it was recorded as "other revenue"

**Transfers Out:** Transfers Out increased as claims were settled within the insurance reserve fund and transfers were made back to the affected departments.

**Balance Sheet:** Working capital had an overall increase of \$379k to end the year higher than the previous fiscal year.



### **Service Center Funds - Miscellaneous**

As of June 30,		2016		2015		Increase (Decrease)	% Change
Assets							
Current Assets							
Cash	\$	1,999,485	\$	1,656,795	\$	342,690	20.7%
Accounts Receivable		135,573		128,820		6,753	5.2%
Inventories		260,794		248,008		12,786	5.2%
Prepaid Expenses		154,293		202,121		(47,828)	-23.7%
<b>Total Current Assets</b>		2,550,145		2,235,744		314,401	14.1%
Non-Current Assets							
Fixed Assets		832,121		851,988		(19,867)	-2.3%
Accumulated Depreciation		(672,342)		(716,843)		44,501	6.2%
<b>Total Non-Current Assets</b>		159,779		135,145		24,634	18.2%
Total Assets	\$	2,709,924	\$	2,370,889	\$	339,035	14.3%
Liabilities and Fund Balance							
Current Liabilities							
Accounts Payable	\$	118,454	\$	185,676	\$	(67,222)	-36.2%
Liability for Compensated Absences	•	174,684		173,260	·	1,424	0.8%
Deposits		-		597		(597)	-100.0%
Deferred Income		7,629		5,559		2,070	37.2%
Total Current Liabilities		300,767		365,092		(64,325)	-17.6%
Fund Balance		2,409,157		2,005,797		403,360	20.1%
<b>Total Liabilities and Fund Balance</b>	\$	2,709,924	\$	2,370,889	\$	339,035	14.3%
Working Capital		0.850.4.5	<b>.</b>	0.00==.:		0	
Current Assets	\$	2,550,145	\$	2,235,744	\$	314,401	14.1%
Less: Current Liabilities		300,767		365,092		(64,325)	-17.6%
End of Period Working Capital	\$	2,249,378	\$	1,870,652	\$	378,726	20.2%



### **Service Center Funds - Miscellaneous**

For the twelve months ending June 30,	2016			2015		Increase (Decrease)	% Change
				2015		(Decrease)	Change
Revenue							
Enrollment Fees	\$	(981)	\$	(1,308)	\$	327	25.0%
Interest Revenue		4,803		4,563		240	5.3%
Sales & Service Revenue		1,318,973		899,394		419,579	46.7%
Other Revenue		-		777		(777)	-
Internal Sales		3,463,304		2,662,417		800,887	30.1%
Total Revenue	\$	4,786,099	\$	3,565,843	\$	1,220,256	34.2%
Expense							
Total Salaries and OPE	\$	2,717,495	\$	2,745,997	\$	(28,502)	-1.0%
Service and Supplies	·	2,352,014		1,036,926	•	1,315,088	126.8%
Depreciation		51,906		51,070		836	1.6%
Total Expense		5,121,415		3,833,993		1,287,422	33.6%
Net Change From Operations		(335,316)		(268,150)		(67,166)	-25.0%
Fixed Asset Disposal Gain/(Loss)		(11,611)					
Transfers In		1,321,430		1,513,576		(192,146)	-12.7%
Transfers Out		(569,358)		(67,906)		(501,452)	-738.5%
Net Increase (Decrease) in Fund Balance		405,145		1,177,520		(760,764)	-64.6%
Beginning Operations Fund Balance		2,005,797		828,277		1,177,520	142.2%
NIP Change in Fixed Assets		(1,785)		-		(1,785)	-
<b>Ending Fund Balance From Operations</b>	\$	2,409,157	\$	2,005,797	\$	414,971	20.7%

### Fiscal Year Ending June 30, 2016



### **Designated Operations**

		Fiscal Year 2016			Fiscal Year 2015	
	Revenue	Expense	Net Result	Revenue	Expense	Net Result
University Shared Services Enterprise	\$ 5,299,204	\$ 4,906,962	\$ 392,241	\$ 4,934,117	\$ 3,573,144	\$ 1,360,973
Extension	3,631,924	3,722,543	(90,619)	3,634,096	3,643,439	(9,343)
Health & Human Sciences Outreach	2,667,807	2,283,988	383,818	2,876,081	2,941,358	(65,277)
Other Agriculture Related	2,475,363	2,471,688	3,675	2,039,346	1,896,369	142,978
Seed Certification & Testing	1,965,668	1,897,139	68,529	2,070,129	1,996,452	73,677
Ecampus Non-cred courses & workshops	1,006,740	1,019,515	(12,775)	396,682	377,602	19,080
College-Earth, Ocean & Atmosphc Sci	801,030	767,701	33,330	709,247	726,168	(16,921)
International Study Abroad Programs	671,652	699,371	(27,720)	972,305	1,027,296	(54,991)
College of Forestry	540,462	535,131	5,331	539,660	505,973	33,687
College of Engineering	490,135	400,643	89,492	475,256	494,705	(19,449)
OSU Press	454,344	508,907	(54,562)	425,461	498,019	(72,558)
Student Affairs	277,125	375,593	(98,468)	275,868	539,622	(263,754)
College of Liberal Arts	246,873	245,657	1,216	194,796	127,706	67,090
Research	214,132	218,749	(4,617)	224,828	216,306	8,522
Public University Fund Management	192,306	175,150	17,155	181,075	180,427	648
College of Science	184,890	201,260	(16,370)	85,620	39,508	46,112
Enrollment Management	182,272	196,738	(14,466)	178,858	(75,739)	254,597
College of Pharmacy	99,483	17,081	82,402	25,226	13,717	11,509
College of Business	96,094	100,356	(4,262)	90,155	104,802	(14,648)
Miscellaneous	18,828	32,970	(14,142)	29,437	40,310	(10,873)
_	\$ 21,516,333	\$ 20,777,144	\$ 739,190	\$ 20,358,244	\$ 18,867,184	\$ 1,491,060

### Fiscal Year Ending June 30, 2016



### **Gift Fund Expenditures by Unit**

### **Externally Funded Expenditures**

	Fiscal Year	Fiscal Year		Fiscal Year	Fiscal Year
	2016	2015		2016	2015
Scholarships (varous units)	\$ 17,980,942	\$ 16,123,193	College of Agricultural Sciences	42,356,294	41,231,495
Athletics	8,709,088	9,760,254	Federal & State Financial Aid	\$ 42,341,205	\$ 42,283,007
College of Engineering	7,658,578	6,833,429	College-Ocean, Earth & Atmosph Sci	40,601,764	38,548,988
College of Forestry	7,602,569	7,000,046	College of Engineering	38,513,735	37,229,696
College of Agricultural Sciences	5,067,908	5,836,521	Research Centers & Institutes	19,422,335	20,616,245
Research Centers & Institutes	2,916,524	2,996,197	College of Health & Human Sciences	18,790,869	16,125,438
College of Business	1,330,668	2,090,473	College of Science	16,227,765	15,644,011
College of Science	1,277,506	1,440,210	College of Forestry	13,639,413	12,660,645
College of Liberal Arts	1,164,594	1,145,355	Agriculture Experiment Stations	7,164,301	8,477,010
College of Veterinary Medicine	1,123,497	979,145	Scholarships/Fellowships/Work Study	5,995,581	5,894,535
College of Health & Human Sciences	913,212	891,816	College of Pharmacy	4,278,401	3,225,551
Executive Office	699,569	662,772	Enrollment Management	2,850,502	1,500,386
College-Ocean, Earth & Atmosphc Sci	699,112	563,589	College of Veterinary Medicine	2,101,977	2,323,283
Undergraduate Studies	683,088	-	College of Liberal Arts	1,301,237	904,217
University Libraries	588,000	578,010	Cascades Campus	1,161,311	1,309,577
Extension	456,201	525,246	Extension	1,080,575	1,119,123
University Relations & Marketing	368,861	317,396	Finance & Administration	939,168	929,943
Cascades	290,568	183,632	College of Education	751,236	1,645,283
College of Pharmacy	234,210	231,846	Academic Affairs	425,763	660,671
Student Affairs	202,039	241,913	Institutional Management	407,650	24,624
Academic Affairs	150,403	153,027	Undergraduate Studies	396,295	-
Miscellaneous	(105,000)	315,765	University Libraries	312,341	262,372
	\$ 60,012,136	\$ 58,869,834	Executive Office	274,933	-
			College of Business	199,430	213,677
			Student Centers & Activities	175,401	259,088
			Miscellaneous	466,724	186,191
				\$ 262,176,206	\$ 253,275,056



## **Royalties Funds**Fiscal Years 2016-2015

Fiscal Year 2016

Eiceal	Voar	201	

	Revenue	Expense Net Result		Revenue	Expense	Net Result	
Executive Office	\$ 41,931	\$ -	\$ 41,931	\$ 1,343	\$ (100,000)	\$ 101,343	
University Relations & Marketing	889,547	809,857	79,690	798,577	798,577	-	
Research Centers & Institutes	3,968,434	9,387,966	(5,419,532) 1	8,716,338	5,146,287	3,570,051	
College of Agricultural Sciences	1,203,448	720,879	482,569	1,028,034	773,108	254,926	
College of Forestry	216,983	241,810	(24,827)	216,140	115,920	100,220	
College of Science	42,572	134,875	(92,303)	113,605	206,490	(92,885)	
College of Engineering	207,596	158,960	48,636	333,979	377,440	(43,461)	
College of Pharmacy	69,748	76,601	(6,853)	107,165	79,461	27,704	
Institutional Management	4,338	218,123	(213,785)	(297,188)	611,962	(909,150)	
Miscellaneous	176,065	76,050	100,015	39,697	58,298	(18,601)	
	\$ 6,820,662	\$ 11,825,121	\$ (5,004,459)	\$ 11,057,690	\$ 8,067,543	\$ 2,990,147	

<sup>&</sup>lt;sup>1</sup>Research Centers & Institutes' expenses include a transfer of \$6.3 million to the OSU Foundation for the Office for Commercialization and Corporate Development Endowmnet and College of Engineering Endowment.

#### Fiscal Year Ending June 30, 2016



### Report of Obligations and Debt Service (000's)

#### **Debt Obligation** (Principal)

	Х	II-F Bonds	SELP	COPS	XI-Q Bonds	Revenue Bonds
6/30/16	\$	327,413 \$	13,512	\$ 3,706	\$ 4,803	\$ 51,11
6/30/17		314,930	12,768	2,251	4,803	51,11
6/30/18		301,995	11,989	1,111	4,443	51,1
6/30/19		288,013	11,256	662	4,064	51,13
6/30/20		275,471	10,572	432	3,666	51,1
6/30/21		262,664	9,857	293	3,158	51,1

#### **Debt Service** (Principal & Interest)

Fiscal Year	XI-F Bonds	SELP	COPS	XI-Q Bonds	Revenue Bonds
2016-2017	\$ 28,946 \$	1,363	\$ 1,597 \$	242 \$	2,489
2017-2018	28,613	1,364	1,221	597	2,489
2018-2019	28,521	1,281	493	598	2,490
2019-2020	26,690	1,198	257	599	2,490
2020-2021	26,006	1,198	159	687	2,489
Thereafter	378,813	12,654	317	3,711	109,762
Total	\$ 517,589 \$	19,058	\$ 4,044 \$	6,434 \$	122,209
Pay off Date	08/01/2045	06/30/2032	11/01/2024	05/01/2027	04/30/2045

XI-F(1) Bonds - Used to finance self-liquidating and self supporting projects.

**SELP - State Energy Loan Program -** A low interest loan program for projects that save energy. Administered through the State of Oregon, Office of Energy.





Office of Budget & Fiscal Planning Oregon State University 510 Kerr Administration Building Corvallis, OR 97331 fa.oregonstate.edu/budget