



# OSU Contract Summary

**VENDOR:**

PacificWRO (formerly Workplace Resource of Oregon)

**PRODUCT/SERVICES:**

Herman Miller

**HOW TO USE  
THIS CONTRACT:**

Contact: Anthony Pepe  
 Director of Business Development  
 (503) 804-1324  
[Anthony\\_Pepe@pacificwro.com](mailto:Anthony_Pepe@pacificwro.com)

**PRICING:**

Herman Miller – See Attached

\*\* Discounts toward other manufacturers may apply – contact vendor representative for additional information

Installation Service Rates  
 BOLI Installation Rate = 59.75% above listed BOLI rate  
 Non-BOLI rate = \$42.50 Per Hour

**DELIVERY:**

FOB Corvallis, prepaid and allowed

**GENERAL INFORMATION:**

Contract Number: 162275

Contract Start Date: December 3, 2012

Implementation Date: December 4, 2012

Contract End Date: April 3, 2022

**ADDITIONAL INFORMATION:**

- Vendor shall provide recommendations, area schematics
- Restocking charges shall not exceed 10%
- Warranties may vary by product line

**QUESTIONS:**

Thomas James  
 (541) 737-3423  
[thomas.james@oregonstate.edu](mailto:thomas.james@oregonstate.edu)

# Attachment A Per Amendment 6

# HermanMiller

## Oregon State University

Discounts are from List Price

Product Line	Drop Ship
Action Office® Systems, Ethospace® System, Quadrant B & F Front Pedestals, Eames® Tables (ET101 – ET308) and Avive® Tables, Erg. Comp. Furn.,	69%
Canvas Office Landscape™ (Walls, Pvt. Off., Filing, Storage, Beam, Group, Dock)	69%
Thrive Portfolio™, Public Office Landscape™	54%
Layout Studio	51%
Metaform Portfolio, Exclave, Arria®, Resolve®, Intersect™	53%
Ergon 3® Seating, Equa 2® Seating,	57%
Passage®,	50%
Locale™	58%
Meridian® Storage & Towers, Meridian® 5000 Series, Quad. B & F Front Lats	52%
Meridian® Pedestals, Lateral & Vertical Files	54%
Aeron® Seating, Mitra® 2, Cella™, Sayl™, Setu™ Chairs & Tables	51%
Embody® Chair	49%
Caper® Seating, Limerick® Seating, Aside® Seating	53%
Everywhere Tables™, Renew™ Sit-to-Stand Tables & Link	67%
Eames® Alum., Shell & Tandem Seating, Classical, Collection & Celeste™ Burdick Group™, International Collection™, Swoop Furn., Eames Stone-Top Tables	46%
Tu™ Files, Tu™ Peds, Tu™ Storage, Tu™ Towers, Tu™ Laminate, Q Tables	65%
Eames Molded Plastic & Wre, Goetz Sofa, Stools; Magis, Mattiazzi & HermanMiller Collection Products	40%
Co/Struc®, Action Lab™, Casework	51%
Compass	54%
Herman Miller for Healthcare Carts	12%
Domino Storage	
WardBennett	43%
Gelger® Casegood & Seating, GelgerEXPRESS.®	51%

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Purchase Orders must be Issued to the local authorized Herman Miller dealer.

List prices include freight within the 48 contiguous United States. Shipments outside of the contiguous United States are shipped freight prepaid to point of embarkation with freight costs beyond that point shipped collect.

**Installation of Existing Product**

Installation of existing product	\$ 35.00	\$ 55.00
After hours Installation	\$ 52.50	\$ 82.50
Design	\$ 55.00	\$ 75.00
Project Management	\$ 55.00	\$ 85.00
Asset Management	\$ 55.00	\$ 85.00

When applicable, prevailing wage rates will be determined at the time of purchase

**Other Related Services and Solutions**

On all Non-Herman Miller branded products sold, the Contractor shall provide a minimum discount of 42% off of manufacturers list price at the time of order. Each project quoted in this category cannot exceed the threshold for a Direct Procurement which is \$25,000.00,

1. Drop Ship: Price includes product delivery direct to site from manufacturer.

