



# OSU Contract Summary

**VENDOR:**

Hyphn (formerly SmithCFI)

**PRODUCT/SERVICES:**

Furniture – Steelcase, Watson, Friant, OFS Brands, Preferred Seating, Coalesse, Details

**HOW TO USE THIS CONTRACT:**

Contact: [osu@hyphn.com](mailto:osu@hyphn.com)

**PRICING:**

SEE ATTACHED PRICING LIST

\*\* Discounts toward other manufacturers may apply – contact vendor representative for additional information

Installation Service Rates

BOLI Installation Rate = 33% above listed BOLI rate. Non-Boli Rate TBD.

**DELIVERY:**

FOB Corvallis, prepaid and allowed

**GENERAL INFORMATION:**

Contract Number: 155567

Contract Start Date: December 12, 2012

Implementation Date: December 12, 2012

Contract End Date: December 2, 2021

**ADDITIONAL INFORMATION:**

- Vendor shall provide recommendations, area schematics
- Restocking charges shall not exceed 10%
- Warranties may vary by product line

**QUESTIONS:**

Thomas James  
(541) 737-3423  
[thomas.james@oregonstate.edu](mailto:thomas.james@oregonstate.edu)

**ATTACHMENT A**

Contractor Name: Hyphn (formerly SMITHCFI)

<u>MANUFACTURER</u>	<u>CATEGORY</u>	<u>% DISCOUNT FROM LIST PRICE</u>
Steelcase	Systems Furniture/Modular Furniture	57
	Seating	51
	Casegoods	50
	Tables	50
	Technology Furniture Products	45
Watson	Systems Furniture/Modular Furniture	51
	Seating	N/A
	Casegoods	51
	Tables	51
	Technology Furniture Products	N/A
Friant	Systems Furniture/Modular Furniture	72.5
	Seating	72.5
	Casegoods	65
	Tables	72.5
	Technology Furniture Products	N/A
OFS Brands	Systems Furniture/Modular Furniture	52
	Seating	52
	Casegoods	52
	Tables	52
	Technology Furniture Products	52
Preferred Seating (RFM)	Systems Furniture/Modular Furniture	N/A
	Seating	50
	Casegoods	N/A
	Tables	N/A
	Technology Furniture Products	N/A
Coalesse	Systems Furniture/Modular Furniture	N/A
	Seating	
	Casegoods	
	Tables	

45 \_\_\_\_\_

44 \_\_\_\_\_

44 \_\_\_\_\_

Technology Furniture Products

\_\_\_\_\_ *N/A* \_\_\_\_\_

Details

Systems Furniture/Modular Furniture

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47 \_\_\_\_\_

Seating

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*N/A* \_\_\_\_\_

Casegoods

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*N/A* \_\_\_\_\_

Tables

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47 \_\_\_\_\_

Technology Furniture Products

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43 \_\_\_\_\_

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**Attachment B**

**INSTALLATION AND SERVICES**

**SERVICE RATES**

CONT ACTOR: Smith CFI

1. INSTALLATION:

a) Bureau of Labor and Industries (BOLi), Prevailing Wage Rate (PWR)  
(PWR = Base Rate+ Fringe Rate) preparation/installation% markup  
%\_33\_\_\_\_\_above BOLi PWR.

b) Non-BOLi PWR preparation/installation rate      \$TBD \_\_\_\_\_ /Per Hour